

C-C4H47-2503 Vorbereitung, C-C4H47-2503 Tests

C_C4H47_2503

SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility

1 of 69

You want users working in SAP Sales Cloud Version 2 to be able to access S/4HANA Sales Management.

What extension tool would be used to achieve this?

Apply a Validation Rule

Create an Extension Field

Create a Mashup

Apply a Webhook

General, Company, Users and Control Settings

2 of 69

As an Administrator, you are asked to change user interface texts for some standard applications.

Which tool would you use to configure the texts?

UI Adaptation

Branding

SAP Build App

Language Adaptation

Mobile App

3 of 69

As an Administrator, you have configured mashups for your end users to leverage on the mobile application.

What mashup settings can be toggled on by the end user in order to use them on their mobile device?

Note: There are 2 correct answers to this question.

Quote mashup

Guided Selling mashup

Lead mashup

Heutzutage, wo die Zeit besonders geschätzt wird, ist es kostengünstig, PrüfungFrage zum Bestehen der SAP C-C4H47-2503 Zertifizierungsprüfung zu wählen. Wenn Sie PrüfungFrage wählen, würden wir mit äußerster Kraft Ihnen helfen, die SAP C-C4H47-2503 Prüfung zu bestehen. Außerdem bieten wir Ihnen einen einjährigen kostenlosen Update-Service. Fallen Sie in der Prüfung durch, zahlen wir Ihnen gesamte Einkaufsgebühren zurück.

SAP C-C4H47-2503 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Thema 2	Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Thema 3	Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.

Thema 4	Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Thema 5	Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Thema 6	Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Thema 7	General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Thema 8	SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Thema 9	Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

>> C-C4H47-2503 Vorbereitung <<

C-C4H47-2503 Tests & C-C4H47-2503 Deutsche

Während die meisten Menschen denken würden, dass die SAP C-C4H47-2503 Zertifizierungsprüfung schwer zu bestehen ist. Aber wenn Sie PrüfungFrage wählen, ist es doch leichter, ein SAP C-C4H47-2503 Zertifikat zu bekommen. Die Prüfungsunterlagen von PrüfungFrage sind ganz umfangreich. Sie enthalten sowohl Online Tests als auch Kundendienst. Bei Online Tests geht es um die Prüfungsmaterialien, die Simulationsprüfungen und Fragen und Antworten zur SAP C-C4H47-2503 Zertifizierungsprüfung enthalten. Der Kundendienst von uns bietet nicht nur die neuesten Fragen und Antworten, sondern auch dynamische Nachrichten zur SAP C-C4H47-2503 Zertifizierung.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 C-C4H47-2503 Prüfungsfragen mit Lösungen (Q51-Q56):

51. Frage

As an Administrator, you want to configure the card colors in the calendar for Appointments.

Based on which of the following parameters can this be achieved?

Note: There are 2 correct answers to this question.

- A. Status
- B. Subject
- C. Priority
- D. Category

Antwort: C,D

52. Frage

As an Administrator, which of the following can be configured for displaying the Guided Selling Score?

Note: There are 2 correct answers to this question.

- **A. Lead Score**
- B. Probability
- C. Sales Phases
- **D. Opportunity Score**

Antwort: A,D

53. Frage

Which offering provides access to SAP Sales Cloud Version 2?

- **A. GROW with SAP package add-ons**
- B. GROW with SAP
- C. RISE with SAP
- D. SAP Business Technology Platform

Antwort: A

54. Frage

An Administrator has configured email channels for Sales Representatives to access when they are working directly in sales documents. What should the Sales Representatives expect when sending emails from the Lead email channel?

- **A. Sales representatives can also access the General email channel.**
- B. Sales representatives can also access the Opportunity email channel.
- C. Sales representatives will not have access to the General email channel.
- D. Sales representatives should request access to use the Lead email channel.

Antwort: A

55. Frage

In the configuration settings, where would an Administrator enable Revenue Splitting?

- A. Pipeline Management and Forecasting
- **B. Opportunities**
- C. Sales Quotes
- D. Forecast Tracker

Antwort: B

56. Frage

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C-C4H47-2503 Tests: <https://www.pruefungfrage.de/C-C4H47-2503-dumps-deutsch.html>

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