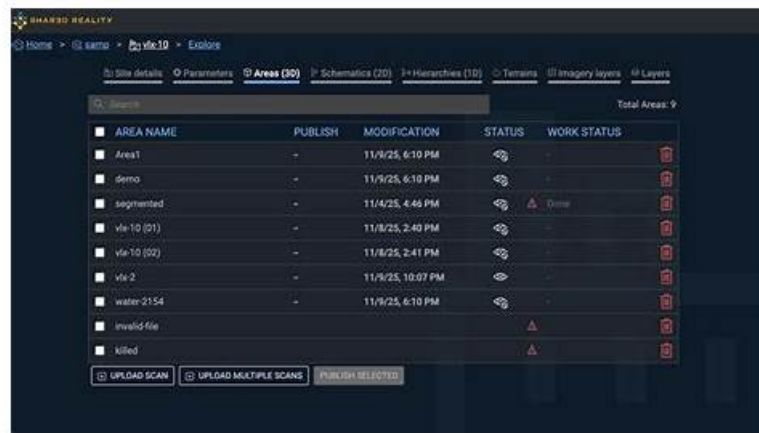


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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q75-Q80):

NEW QUESTION # 75

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities. How would the Architect prevent a certain set of users from deleting Opportunities?

- A. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- B. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- C. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.

- **D. Remove the "Opportunity Delete" Permission from the Sales Team's User Profile in the Object Permissions.**

Answer: D

NEW QUESTION # 76

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- **B. The custom object does not have a lookup to Accounts or Contacts.**
- C. The object's Organization-Wide sharing setting is set to Private.
- **D. The object's Organization-Wide sharing setting is set to Public Read/Write.**

Answer: B,D

NEW QUESTION # 77

A company intends bring work from anywhere culture in a bid to improve productivity. Their sellers use wide variety of devices with different form factors. The company currently uses one page layout to display opportunity record details to the sellers. The Regional Vice President of Seles is complaining about incorrect alignment of data in opportunity records, making it difficult for some sellers. Which steps are recommended to rectify this?

- **A. Use a visualforce override for Opportunity view action, identify the form factor onLoad action and display relevant layouts based on form factors,**
- B. Use a custom LWC override for Opportunity view action, identify form factor onLoad action and display relevant layouts based on form factors.
- C. Use Dynamic Form to define different field sections applicable for different form factors of devices.

Answer: A

NEW QUESTION # 78

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a use to document phone calls with a patient.

A date audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit.

What should the Architect do in order to make sure Universal Health stays compliant?

- A. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- B. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- C. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.
- **D. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.**

Answer: D

Explanation:

Explanation

The best option for the architect to make sure Universal Health stays compliant is B. Enabling Salesforce Shield Platform Data Encryption and marking the patient notes field as encrypted will ensure that the data is encrypted at rest as well as in transit, using a tenant secret that only Universal Health can access. This will also allow them to use standard Salesforce features and functionality with the encrypted data. The other options are either incorrect or not optimal.

NEW QUESTION # 79

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions. Which action is she allowed to perform in the opportunity?

- A. Update opportunity stage.
- B. Add/remove members in the opportunity team.
- C. Replace opportunity owner.

Answer: A

Explanation:

Explanation

A sales rep who is added to an opportunity team with Read/Write permissions can perform actions such as updating opportunity fields, adding products, creating tasks, and logging calls⁴. Therefore, updating opportunity stage is an action that she is allowed to perform in the opportunity. Adding or removing members in the opportunity team is an action that only the opportunity owner or users above the owner in the role hierarchy can perform. Replacing opportunity owner is an action that only the current owner or users above the owner in the role hierarchy can perform.

NEW QUESTION # 80

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

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