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SAP C_S4CS_2502 Certification: Exam Details, Syllabus and Questions

SAP C_S4CS_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 2	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.

Topic 3	<ul style="list-style-type: none"> • This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 5	<ul style="list-style-type: none"> • Extensibility and Integration
Topic 6	<ul style="list-style-type: none"> • This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 7	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q21-Q26):

NEW QUESTION # 21

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The delivering plant determined or entered in the sales order item
- B. The shipping condition from the business partner master record of the sold-to party or ship-to party
- C. The loading group from the material master record
- D. The transportation zone from the business partner master record of the ship-to party
- E. The transportation group from the material master record

Answer: A,B,C

NEW QUESTION # 22

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Business Accelerator Hub
- B. SAP Business Technology Platform
- C. SAP Discovery Center
- D. SAP ABAP Environment

Answer: B

NEW QUESTION # 23

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.
What must be created to confirm a customer's intention to buy the products?

- **A. Sales order**
- B. Sales Inquiry
- C. Sales quotation
- D. Outbound delivery

Answer: A

NEW QUESTION # 24

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "In Progress"
- **B. When the project status is "Finished"**
- C. When the project status is "Completed"
- D. When the project status is "Not Started"

Answer: B

NEW QUESTION # 25

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.
What do you create during the customer returns process?
Note: There are 3 correct answers to this question.

- **A. Billing document**
- B. Delivery
- C. Inspection lot
- D. Billing block
- E. Return order

Answer: A

NEW QUESTION # 26

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