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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q149-Q154):

NEW QUESTION # 149
A nonprofit customer must conflict and store its clients' government-issued ID number. The consultant has set up a custom text field

for the ID number. Which security solution should be used to protect this data?

- A. Encrypt the government ID field with Classic Encryption for Custom Fields and grant View Encrypted Data permission only to those users who have to interact with the data
- B. Set the org wide default on Contacts to Private so only the user who owns the Contact records can access it.
- C. Restrict visibility by removing it from the page layout and utilizing role hierarchy to prevent users from accessing that field except for the staff who need to interact with the government ID data
- D. Turn on two-factor authentication for the staff members who need to collect and use the government ID number field data

Answer: A

Explanation:
To protect sensitive data like a government-issued ID number, encrypting the field and carefully managing access permissions is crucial. Here's a step-by-step guide on implementing this security solution:
* Create the Custom Field:
* Navigate to Setup.
* In the Object Manager, select the relevant object (e.g., Contact).
* Click on Fields & Relationships.
* Create a new Text field for the government-issued ID number.
* Enable Classic Encryption for Custom Fields:
* In Setup, search for "Encryption Policy".
* Enable "Encrypt Custom Fields".
* Select the custom field you created for the government-issued ID and mark it for encryption.
* Set Permissions:
* Navigate to Setup.
* Go to Profiles or Permission Sets.
* Ensure only the necessary profiles/permission sets have the "View Encrypted Data" permission:
* Click on the relevant Profile or Permission Set.
* In System Permissions, enable "View Encrypted Data".
* Assign this permission only to those users who need to interact with the government ID data.
* Adjust Field-Level Security:
* In the Object Manager, select the custom field for the government ID.
* Click on "Set Field-Level Security".
* Ensure the field is visible only to the necessary profiles.
* Remove the field from page layouts for users who should not access it.
* Test the Setup:
* Log in as a user with access to the encrypted data to verify they can view and interact with the data.
* Log in as a user without access to ensure they cannot see the encrypted field.
By following these steps, you ensure that the government-issued ID number is encrypted and only accessible to authorized personnel, thereby protecting sensitive client data effectively.
Salesforce Security Guide: Classic Encryption for Custom Fields
Salesforce Permission Sets: Managing Permissions

NEW QUESTION # 150
Which two sections should be included in a Salesforce-recommended V2MOM? Choose 2 answers

- A. Objectives
- B. In Milestones
- C. Virtues
- D. Metrics
- E. Vision

Answer: D,E

Explanation:
A Salesforce-recommended V2MOM includes key components that guide an organization's strategic planning and execution. The two sections that should be included are:
* Vision:
* This section defines what you want to achieve. It sets the overall direction and purpose of the plan. For example, "Increase donor engagement and retention by 20% over the next fiscal year."

* Metrics:
* This section includes the measures of success. Metrics help track progress and determine if the vision and goals are being met. For example, "Track the number of new donors, donor retention rate, and total donations received." Including these sections ensures that the organization has a clear direction (Vision) and a way to measure success (Metrics), which are critical for strategic planning and execution.
"V2MOM: Vision, Values, Methods, Obstacles, and Measures" from Salesforce Blog: V2MOM Framework

NEW QUESTION # 151
A nonprofit has asked a consultant to configure Lightning Record Pages to optimize the user interface.
Which two resources should the consultant use to ensure the nonprofit staff are up to date on the latest Salesforce platform features and best practices?
Choose 2 answers

- A. Power of Us Hub
- B. Salesforce Known Issues
- C. Salesforce Help
- D. Trailhead

Answer: A,D

NEW QUESTION # 152
A nonprofit organization compiles a printed portfolio of 20 high-target donors to discuss during board meetings. Currently, it takes the development team 20 minutes per donor to compile and organize each donor's information into the standardized format.
The organization wants to ensure that the development team can compile and organize the information as easily as possible.
How should the organization configure Nonprofit Cloud?

- A. Export a report of all the Party Role Relationship records for the donors.
- B. Enable Document Generation to upload a template to Design Document Templates and add the Create Donor Brief button to the Account record.
- C. Use Data Processing Engine to batch process donor records into a single Donor Giving Summary.

Answer: B

NEW QUESTION # 153
A nonprofit organization is retiring its legacy donor, donation, and payment processing systems. The organization wants to load 45,000 records into Salesforce from a single flat file. Which tool should be used to create all of the records at once?

- A. NPSP Data Import
- B. ETL Tool
- C. Data Loader
- D. Import Wizard

Answer: A

NEW QUESTION # 154
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