

Pdf CPQ-301 Pass Leader, Passing CPQ-301 Score



BONUS!!! Download part of BraindumpStudy CPQ-301 dumps for free: <https://drive.google.com/open?id=1RNLODej93E2nE0u348r2wWKq7MvELNS>

In accordance with the actual exam, we provide the latest CPQ-301 exam dumps for your practices. With the latest CPQ-301 test questions, you can have a good experience in practicing the test. Moreover, you have no need to worry about the price, we provide free updating for one year and half price for further partnerships, which is really a big sale in this field. After your payment, we will send the updated CPQ-301 Exam to you immediately and if you have any question about updating, please leave us a message on our CPQ-301 exam questions.

To prepare for the CPQ-301 exam, candidates should have a strong understanding of Salesforce basics, including data modeling, security, and user management. They should also have hands-on experience using Salesforce CPQ and be familiar with its features and functionality.

The Salesforce CPQ-301 exam covers various topics such as product rules, pricing methods, discount schedules, quote templates, and contract management. You will learn how to configure and customize Salesforce CPQ solutions to meet the specific needs of your organization. Additionally, you will gain an understanding of the best practices and techniques for administering Salesforce CPQ solutions.

Salesforce CPQ-301 Exam is an essential step for individuals who want to become certified Salesforce CPQ specialists. CPQ-301 exam covers a range of topics, including Salesforce CPQ product and pricing configuration, managing Salesforce CPQ, and Salesforce CPQ integration. To prepare for the exam, individuals can take advantage of various resources, including study guides, online courses, and practice exams. Finally, passing the Salesforce CPQ-301 exam and obtaining the Salesforce Certified CPQ Specialist certification demonstrates an individual's knowledge and skills in configuring and administering a Salesforce CPQ solution.

>> Pdf CPQ-301 Pass Leader <<

Passing CPQ-301 Score - New CPQ-301 Exam Review

Our product boosts many advantages and it is worthy for you to buy it. You can have a free download and tryout of our CPQ-301 exam torrents before purchasing. After you purchase our product you can download our CPQ-301 study materials immediately. We will send our product by mails in 5-10 minutes. We provide free update and the discounts for the old client. If you have any doubts or questions you can contact us by mails or the online customer service personnel and we will solve your problem as quickly as we

can. Our CPQ-301 Exam Materials boost high passing rate and if you are unfortunate to fail in exam we can refund you in full at one time immediately. The learning costs you little time and energy and you can commit yourself mainly to your jobs or other important things.

Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q204-Q209):

NEW QUESTION # 204

Universal Containers has set up an Account lookup field, Distributor__c, on the Quote to identify different distributors per group. Distributor accounts have a Discount_Level__c field populated with the base discount percentage that products provided by that distributor will receive.

Which set of actions should the admin take to ensure that the distributor receives the appropriate Distributor Discount?

- A. ☐
- B. ☒

Answer: B

NEW QUESTION # 205

When amending a contract, users have reported that the net pricing of some products is Incorrect. The admin has done a preliminary investigation and found that the issue only happens on existing products when the quantity is adjusted.

What is the likely cause?

- A. The Use Legacy Amend/Renew Service is TRUE in the package settings.
- B. The Renewal Price and the Net Price on the Upgraded Subscriptions are different values.
- C. The products' Pricebook Entry prices were changed after the Contract was generated.
- D. The products have a Discount Schedule and Cross Order Is unselected.

Answer: D

NEW QUESTION # 206

The sales manager at Universal Containers wants to ensure that bundles:

* Cannot be reconfigured when a flinuwal Quote is created.

- A. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type__c is not equal to "Renewal".
- B. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type__c is equal to "Renewal"
- C. Ensure SBQQ__ReconfigurationDisabled__c is set to TRUE on the Bundle product.
- D. Allow sales reps to configure bundles only on new or amendment quotes.

Answer: B

NEW QUESTION # 207

When using Lookup Rules In Salesforce CPQ, which three factors will impact the number of query rows returned?

Choose 3 answers

- A. The total number of records on the lookup object.
- B. The total number of lookup queries.
- C. The total number of quote lines on the quote.
- D. The total number of fields on the lookup object.
- E. The total number of lookup objects.

Answer: B,C,D

NEW QUESTION # 208

- A. Products with a Price of zero do not transfer to the Opportunity.
- B. Validation Rules on the Opportunity product silently fail.
- C. No valid pricebook entry can be found for these products.
- D. Products with an effective quantity of zero do not transfer to the opportunity.
- E. "Exclude from Opportunity" is marked on the Product record.

NEW QUESTION # 209

Passing CPQ-301 Score: https://www.braindumpstudy.com/CPQ-301_braindumps.html

- P.S. Free 2026 Salesforce CPQ-301 dumps are available on Google Drive shared by BraindumpStudy: <https://drive.google.com/open?id=1RNLODej93E2nE0u348r2wIWKq7MvELNS>