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V12.75 即Managing
SAP S4HANA Cloud
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SAP C_S4PM_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.
Topic 2	<ul style="list-style-type: none">• Project Management• Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.

Topic 3	<ul style="list-style-type: none"> • SAP S • 4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S • 4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.
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SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q25-Q30):

NEW QUESTION # 25

What are the special characteristics of SAP's organizational change management framework? Note: There are 3 correct answers to this question.

- A. It is only suitable for large-scale, complex cloud deployments.
- B. It is targeted at fostering fast and sustainable user adoption.
- C. It supports an agile way of working.
- D. It is aligned with the SAP Activate implementation methodology.
- E. It contains activities that help to enhance system performance.

Answer: B,C,D

Explanation:

SAP's Organizational Change Management (OCM) framework is designed to support the adoption of SAP S/4HANA Cloud Public Edition, with specific characteristics that enhance its effectiveness in cloud implementations.

* Option A: It is aligned with the SAP Activate implementation methodology. Correct. The OCM framework is tightly integrated with SAP Activate, ensuring change management activities align with project phases. The SAP Activate Methodology Guide states, "SAP's OCM framework is fully aligned with the SAP Activate methodology, providing phase-specific change management activities to support implementation success."

* Option B: It supports an agile way of working. Correct. The framework embraces agility, with iterative and flexible change management practices. The SAP S/4HANA Cloud OCM Guide notes, "The OCM framework supports an agile approach, allowing for iterative adjustments to change plans and stakeholder engagement throughout the project lifecycle."

* Option C: It is targeted at fostering fast and sustainable user adoption. Correct. The framework prioritizes rapid and lasting user adoption to maximize system benefits. The SAP OCM Guide explains, "SAP's OCM framework is designed to foster fast and sustainable user adoption by engaging stakeholders early and providing ongoing support to ensure long-term success."

* Option D: It is only suitable for large-scale, complex cloud deployments. Incorrect. The OCM framework is scalable and applicable to projects of all sizes. The SAP S/4HANA Cloud Study Guide clarifies, "SAP's OCM framework is flexible and suitable for both small and large-scale cloud deployments, adapting to project complexity."

* Option E: It contains activities that help to enhance system performance. Incorrect. The OCM framework focuses on user adoption and organizational transition, not system performance, which is handled by technical teams. The SAP OCM Guide states, "OCM activities target people and processes, not technical system performance enhancements." Extract from Official Documentation:

* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The Organizational Change Management framework is integrated with SAP Activate, supporting agile practices and targeting fast, sustainable user adoption across all project

phases."

* SAP S/4HANA Cloud OCM Guide(SAP Help Portal,<https://help.sap.com>): "SAP's OCM framework is characterized by its alignment with SAP Activate, agile methodology, and focus on rapid, sustainable user adoption to drive project success." Additional Context:

The OCM framework's alignment with SAP Activate, agility, and adoption focus make it a robust tool for cloud projects, ensuring that change management keeps pace with the rapid deployment cycles of SAP S/4HANA Cloud.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details OCM characteristics.

SAP OCM Best Practices: Outlines framework features.

NEW QUESTION # 26

What is the primary purpose of the SAP Activate methodology?

- A. To manage project documentation
- B. To enable access to the SAP ecosystem
- **C. To expedite all deployments of SAP products**
- D. To provide end-to-end application lifecycle management

Answer: C

Explanation:

The SAP Activate methodology is a structured framework designed to streamline and accelerate the implementation of SAP solutions, including SAP S/4HANA Cloud Public Edition, by combining best practices, tools, and agile principles.

* Option A: To provide end-to-end application lifecycle management Incorrect. While SAP Activate supports aspects of application lifecycle management, its primary purpose is implementation, not the full lifecycle. The SAP Cloud ALM Documentation states, "End-to-end application lifecycle management is provided by SAP Cloud ALM, while SAP Activate focuses on implementation."

* Option B: To manage project documentation Incorrect. Project documentation is a component of SAP Activate, but not its primary purpose. The SAP S/4HANA Cloud Implementation Guide notes,

"Documentation is a byproduct of SAP Activate, which primarily aims to accelerate implementation, not manage documentation."

* Option C: To expedite all deployments of SAP products Correct. The primary purpose of SAP Activate is to accelerate SAP product deployments through a standardized, agile methodology. The SAP Activate Methodology Guide explains, "The primary purpose of SAP Activate is to expedite deployments of SAP products, including SAP S/4HANA Cloud, by providing a structured, agile framework with best practices and accelerators."

* Option D: To enable access to the SAP ecosystem Incorrect. Access to the SAP ecosystem is facilitated by tools like SAP for Me, not SAP Activate. The SAP S/4HANA Cloud Study Guide clarifies,

"SAP Activate focuses on implementation, not ecosystem access, which is managed through other SAP platforms." Extract from Official Documentation:

* SAP Activate Methodology Guide(SAP Community,<https://community.sap.com>): "SAP Activate's primary purpose is to expedite deployments of SAP products by combining best practices, agile methodologies, and accelerators, ensuring faster time-to-value for customers."

* SAP S/4HANA Cloud Implementation Guide(SAP Help Portal,<https://help.sap.com>): "The SAP Activate methodology is designed to accelerate SAP product implementations, including SAP S/4HANA Cloud Public Edition, through a standardized, efficient approach." Additional Context:

SAP Activate's focus on expediting deployments aligns with the cloud's rapid innovation cycles, enabling customers to achieve value quickly. Its combination of guided configuration, agile sprints, and accelerators like SAP Cloud ALM ensures efficient and predictable implementations across SAP products.

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SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details SAP Activate purpose.

SAP Cloud ALM Documentation: Clarifies lifecycle management scope.

NEW QUESTION # 27

When doing a new implementation on premise or private cloud, which system is recommended to demonstrate standard functionality in the Explore phase?

- A. Development
- B. Starter
- C. Trial
- **D. Sandbox**

Answer: D

Explanation:

In the Explore phase of a new implementation for SAP S/4HANA on-premise or Private Cloud, a system is used to demonstrate standard functionality, typically SAP Best Practices, to validate the solution fit during Fit-to-Standard workshops.

* Option A: Development Incorrect. The Development system is used for configuration and custom development in the Realize phase, not for demonstrating standard functionality. The SAP S/4HANA Implementation Guide states, "Development systems are for building and testing configurations, not for demonstrating standard processes in the Explore phase."

* Option B: Starter Incorrect. The Starter system is specific to SAP S/4HANA Cloud Public Edition, not on-premise or Private Cloud implementations. The SAP S/4HANA Cloud Study Guide notes, "The Starter system is used in Cloud Public Edition, while on-premise or Private Cloud uses other systems for exploration."

* Option C: Sandbox Correct. The Sandbox system is recommended for demonstrating standard functionality in on-premise or Private Cloud implementations during the Explore phase. The SAP Activate Methodology Guide explains, "For new implementations of SAP S/4HANA on-premise or Private Cloud, the Sandbox system is used in the Explore phase to demonstrate standard functionality and support Fit-to-Standard workshops."

* Option D: Trial Incorrect. Trial systems are for evaluation or training, not for active implementation.

The SAP S/4HANA Implementation Guide clarifies, "Trial systems are for exploration outside of implementation projects, not for demonstrating standard functionality during the Explore phase." Extract from Official Documentation:

* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "In the Explore phase for SAP S/4HANA on-premise or Private Cloud, the Sandbox system is recommended to demonstrate standard functionality, enabling Fit-to-Standard workshops to validate the solution fit."

* SAP S/4HANA Implementation Guide (SAP Help Portal, <https://help.sap.com>): "The Sandbox system is used in on-premise or Private Cloud implementations to showcase SAP Best Practices and standard functionality during the Explore phase, supporting requirement validation." Additional Context:

The Sandbox system's role in on-premise and Private Cloud implementations mirrors the Starter system's role in Public Cloud, providing a safe environment to explore standard processes without impacting development or production systems. This aligns with SAP Activate's focus on early validation to minimize customizations.

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SAP Help Portal: SAP S/4HANA Implementation Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details system roles.

SAP Activate Methodology: Outlines Explore phase systems.

NEW QUESTION # 28

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app? Note: There are 2 correct answers to this question.

- **A. SAP Build**
- **B. SAP Business Application Studio**
- C. SAP Cloud Portal Service
- D. SAP HANA Cloud

Answer: A,B

Explanation:

Developing custom applications for integration with SAP S/4HANA Cloud Public Edition requires tools that support extensibility and development within the SAP ecosystem.

* Option A: SAP HANA Cloud Incorrect. SAP HANA Cloud is a database service, not a development tool for building custom applications. While it may store data for applications, it is not used for app development.

* Option B: SAP Cloud Portal Service Incorrect. SAP Cloud Portal Service is used for creating and managing portal sites, not for developing custom applications.

* Option C: SAP Business Application Studio Correct. SAP Business Application Studio is a cloud-based development environment for building custom applications and extensions for SAP S/4HANA Cloud. It supports development using SAPUI5, Fiori elements, and other technologies, making it ideal for custom app development. SAP's documentation highlights its role in extensibility.

* Option D: SAP BuildCorrect. SAP Build is a low-code/no-code platform that enables non-developers and developers to create custom applications and integrations. It is recommended for rapid application development and integration with SAP S/4HANA Cloud, as per SAP's extensibility guidelines.

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SAP Business Application Studio Documentation: Describes its role in custom app development (<https://help.sap.com>).

SAP Build Overview: Highlights its use for low-code app development (<https://www.sap.com>).

SAP S/4HANA Cloud Extensibility Guide: Recommends SAP Business Application Studio and SAP Build for custom development.

NEW QUESTION # 29

In the SAP Activate explore phase, the project team conducts fit-to-standard workshops to identify gaps between business requirements and the SAP best practice standard. Which change management challenge is typical for this phase?

- A. Some business departments do not feel well prepared for the go-live.
- B. Some project team members have never heard of organizational change management.
- C. Some business users do not adopt the new cloud solution.
- **D. Some managers show resistance towards the cloud standard.**

Answer: D

Explanation:

The Explore phase of the SAP Activate methodology involves Fit-to-Standard workshops to align customer requirements with SAP Best Practices, often revealing change management challenges related to acceptance of the cloud-standard approach.

* Option A: Some business users do not adopt the new cloud solution. Incorrect. User adoption issues typically arise in the Run phase post-go-live, not during the Explore phase. The SAP S/4HANA Cloud OCM Guide states, "User adoption challenges are addressed in the Run phase, while the Explore phase focuses on process alignment."

* Option B: Some project team members have never heard of organizational change management.

Incorrect. Lack of OCM awareness is more likely in the Prepare phase, where change management is introduced. The SAP Activate Methodology Guide notes, "OCM awareness is established in the Prepare phase, with the Explore phase focusing on process validation."

* Option C: Some business departments do not feel well prepared for the go-live. Incorrect. Go-live preparedness concerns emerge in the Deploy phase, not Explore. The SAP S/4HANA Cloud Study Guide clarifies, "Business readiness is assessed in the Deploy phase, while the Explore phase addresses process fit."

* Option D: Some managers show resistance towards the cloud standard. Correct. Resistance to the cloud-standard approach, driven by SAP Best Practices, is a common challenge during Fit-to-Standard workshops, as managers may prefer customizations. The SAP S/4HANA Cloud OCM Guide explains, "In the Explore phase, a typical change management challenge is managerial resistance to the cloud-standard approach, as Fit-to-Standard workshops emphasize standard processes over custom solutions." Extract from Official Documentation:

* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "During the Explore phase, resistance from managers to the cloud-standard approach is a common change management challenge, as Fit-to-Standard workshops highlight the need to adopt SAP Best Practices."

* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The Explore phase's Fit-to-Standard workshops often encounter managerial resistance to cloud standards, requiring change management to address concerns and promote acceptance of SAP Best Practices." Additional Context:

The cloud mindset of SAP S/4HANA Cloud Public Edition prioritizes standard processes, which can challenge managers accustomed to on-premise customizations. Effective change management in the Explore phase involves communication and stakeholder engagement to overcome this resistance, ensuring alignment with the project's goals.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details Explore phase challenges.

SAP OCM Best Practices: Outlines change management strategies.

NEW QUESTION # 30

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