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HPE2-W12	
Exam Name:	Selling HPE Aruba Networking Solutions
Exam Type:	Web-based
Duration:	1 hour
Number of Questions:	40
Passing Score:	70%

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HP Selling HPE Aruba Networking Solutions Sample Questions (Q36-Q41):

NEW QUESTION # 36

Your customer wants to move to a distributed data center architecture but has budget constraints this year. Which migration approach should you recommend?

- A. Postpone the migration until the organization has the budget to replace all the ToR switches at one time.
- B. Recommend the customer manage the existing third-party switches with HPE Aruba Networking Central.
- **C. Replace the ToR switches in one rack at a time and gain the benefits of improved security in each updated rack.**
- D. Install two switches that support the distributed data center architecture at the data center edge and route all traffic through those switches.

Answer: C

Explanation:

The correct answer is D because Aruba's recommended approach for data center modernization is incremental adoption--upgrading

ToR (Top-of-Rack) switches rack by rack. This allows organizations with budget constraints to gradually gain the benefits of Aruba's distributed architecture, including Zero Trust segmentation, automation, and enhanced security, without requiring a full data center refresh at once. Each rack upgraded contributes to improved resiliency and security while staying within budget.

NEW QUESTION # 37

Which Aruba wireless feature helps improve performance in high-density environments such as stadiums?

- A. DHCP relay
- B. Static routing
- C. ClientMatch
- D. STP

Answer: C

Explanation:

Aruba ClientMatch wireless optimization dynamically steers clients to the best access point and radio band for optimal performance.

NEW QUESTION # 38

What distinguishes HPE Aruba Networking EdgeConnect SD-WAN from HPE Aruba Networking EdgeConnect SD-Branch?

- A. HPE Aruba Networking EdgeConnect SD-WAN supports LTE while HPE Aruba Networking SD-Branch does not.
- B. HPE Aruba Networking EdgeConnect SD-WAN embeds support for remote workers while HPE Aruba Networking SD-Branch does not.
- C. HPE Aruba Networking EdgeConnect SD-WAN is the lead solution, offering the most advanced AI-optimized SD-WAN features.
- D. HPE Aruba Networking EdgeConnect SD-WAN integrates more fully with HPE Aruba Networking wired and mobility solutions.

Answer: C

Explanation:

The correct answer is C because Aruba EdgeConnect SD-WAN is the flagship WAN edge solution delivering the most advanced and fully featured SD-WAN capabilities, including application-aware routing, dynamic path selection, WAN optimization, and integrated security (SASE/ZTNA). HPE Aruba explicitly positions EdgeConnect SD-WAN as the lead solution for enterprise WAN transformation, while SD-Branch is tailored for smaller branch sites requiring simpler deployments that unify WAN, LAN, and WLAN under a single architecture.

Relevant extracts from official HPE Aruba Networking documentation:

* "EdgeConnect SD-WAN is the lead solution delivering the highest-performance, fully featured SD-WAN with AI-optimized capabilities."

* "SD-Branch simplifies branch deployments by integrating SD-WAN with LAN and WLAN, but EdgeConnect SD-WAN provides the advanced WAN functionality needed for complex enterprise environments."

* "With EdgeConnect, organizations gain advanced traffic steering, stateful firewalling, and deep application visibility that go beyond the capabilities of SD-Branch."

* "EdgeConnect SD-WAN is designed for enterprise WAN transformation, while SD-Branch is optimized for ease of management and convergence at smaller sites." Why the other options are incorrect:

* A is incorrect: SD-Branch, not EdgeConnect SD-WAN, is more tightly integrated with Aruba's LAN/WLAN solutions.

* B is incorrect: Both EdgeConnect SD-WAN and SD-Branch can support LTE, so this is not a distinguishing factor.

* D is incorrect: Both solutions can support remote users, but remote workforce security is generally delivered through Aruba SSE/ZTNA solutions, not a unique feature of EdgeConnect SD-WAN.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba EdgeConnect SD-WAN - Solution Overview

* Aruba SD-Branch - Technical White Paper

* HPE Aruba Networking Competitive Guide: SD-WAN vs. SD-Branch

* Aruba ESP WAN Edge - Product Positioning Guide

NEW QUESTION # 39

Which outcome could the customer achieve with Network Insights in HPE Aruba Networking Central?

- A. Detect and profile Internet of Things (IoT) devices connected to the network.
- B. Search for users, endpoints, or locations status; provide a status report; and automatically resolve any issues detected.
- **C. Identify performance issues and follow recommendations for resolving the issue.**
- D. Automatically detect any client connecting to the network and block any client with suspicious behavior.

Answer: C

Explanation:

The correct answer is A because Aruba Network Insights, a feature of Aruba Central's AI-powered operations (AIOps), focuses on identifying performance issues and providing actionable, prescriptive recommendations to resolve them. This enables IT teams to proactively address network issues before they impact end users, improving operational efficiency and minimizing downtime.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central AIOps with Network Insights provides actionable recommendations to resolve network performance issues."

* "AI/ML-based analytics continuously monitor network health, identifying anomalies and performance degradations."

* "By offering prescriptive guidance, Central reduces mean time to resolution (MTTR) and empowers IT teams to optimize the network."

* "Network Insights transforms reactive troubleshooting into proactive operations by identifying issues early and suggesting corrective actions." Why the other options are incorrect:

* B Blocking suspicious clients is part of ClearPass Policy Manager and Zero Trust enforcement, not Network Insights.

* C Searching for users and endpoints with automated resolution aligns more with ClearPass and Client Insights, not Network Insights.

* D IoT profiling is handled by Device Insight, not Network Insights.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AIOps and Network Insights - Solution Overview

* Aruba ESP AI-Powered Troubleshooting - White Paper

* Aruba Central AI Insights and Recommendations - Product Brief

* Aruba Central Performance Optimization - Deployment Guide

NEW QUESTION # 40

What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?

- A. It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
- B. It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.
- **C. It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.**
- D. It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.

Answer: C

NEW QUESTION # 41

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