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## SAP C\_BCBTM\_2509 Certification Exam Syllabus and Exam Questions

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This comprehensive guide helps candidates prepare for the SAP Certified Associate - Positioning SAP Business Transformation Management Solutions (C\_BCBTM\_2509) exam. It covers key areas such as SAP BTM<sup>2</sup> methodology, SAP Signavio, SAP LeanIX, and WalkMe. The guide includes topic breakdowns, success factors for transformation, and detailed sample questions with answers. Perfect for consultants and professionals aiming to master SAP Business Transformation practices and achieve certification success.

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## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q30-Q35):

### NEW QUESTION # 30

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Improving financial management and material management.
- **B. Enabling business transformation and continuous excellence.**
- C. Expanding product offerings and portfolio management.
- D. Enhancing customer service and managing digital supply chain.

**Answer: B**

Explanation:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference: SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.

C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.

D: Financial and material management belong to SAP S/4HANA core ERP modules.

Verified Correct answer: A: Enabling business transformation and continuous excellence.

### NEW QUESTION # 31

How does SAP Signavio Process Manager help with business transformations?

- A. By replacing existing ERP systems with a new workflow engine.
- **B. By allowing organizations to model processes.**
- C. By generating automated financial reports for management.
- D. By eliminating the need for human oversight in process execution.

**Answer: B**

Explanation:

SAP Signavio Process Manager is the core process modeling and design component of the SAP Signavio Business Transformation Suite. It allows organizations to visualize, document, and optimize processes as part of transformation initiatives.

"SAP Signavio Process Manager enables organizations to model, analyze, and document business processes in a collaborative environment to support transformation and continuous improvement." Reference:

Through its BPMN 2.0-based process modeling, businesses can capture current (as-is) processes, simulate new (to-be) designs, and align stakeholders for change management.

"Organizations use Process Manager to design and optimize processes before implementation in ERP systems, ensuring standardization and efficiency." Incorrect Options:

A: It does not remove human oversight; it supports collaboration and governance.

C: It does not replace ERP systems but complements them by providing modeling and process documentation.

D: Financial reporting is handled by ERP systems, not Signavio.

Verified Correct answer: B: By allowing organizations to model processes.

### NEW QUESTION # 32

What measures does WalkMe take to enhance data security for enterprise customers?

(Note: There are 3 correct answers to this question.)

- A. Utilizing advanced encryption methods to protect sensitive data
- B. Integrating multi-factor authentication for added security layers
- C. Modifying user environments for additional data privacy
- D. Offering localized data storage options based on regional requirements
- E. Following international privacy regulations to ensure compliance

**Answer: A,B,E**

Explanation:

WalkMe, as part of the SAP Business Transformation Management (BTM) ecosystem, follows strict enterprise-grade data protection standards. SAP and WalkMe both adhere to GDPR, SOC 2 Type II, and ISO 27001 compliance frameworks to ensure secure handling of enterprise and user data.

"WalkMe employs advanced encryption protocols, multi-factor authentication, and compliance with global privacy standards such as GDPR and SOC 2 to protect customer data." Reference:

Advanced Encryption Methods (Answer A):

WalkMe uses AES-256 and TLS encryption standards to safeguard sensitive data both at rest and in transit.

"Customer data in WalkMe's systems is protected using industry-standard AES-256 encryption, ensuring data confidentiality and integrity." Multi-Factor Authentication (Answer B):

WalkMe provides multi-factor authentication (MFA) to add additional layers of protection for user access and administrative functions.

"Multi-factor authentication provides enhanced protection for access to WalkMe's administrative environments." Compliance with International Privacy Regulations (Answer D):

WalkMe aligns with international laws such as GDPR, CCPA, and SOC 2, ensuring that customer data is processed and stored securely.

"WalkMe complies with international privacy and data protection regulations to guarantee enterprise-level security compliance."

Incorrect Options:

C: Localized storage is not a standard feature; WalkMe uses globally compliant cloud infrastructure.

E: Modifying user environments is not part of WalkMe's data protection strategy.

Verified Correct Answers: A, B, and D

### NEW QUESTION # 33

How does the integration between SAP Signavio and SAP LeanIX enhance IT and business alignment?

- A. Business processes are directly controlled by SAP LeanIX applications.
- B. The tools only provide visualization without actionable insights.
- C. Integration solely enhances reporting capabilities.
- D. The integration allows linking of business applications to business processes.

**Answer: D**

Explanation:

The integration between SAP Signavio and SAP LeanIX provides a unified view of business and IT, allowing companies to connect business processes (Signavio) with IT applications and systems (LeanIX). This integration bridges operational and architectural perspectives, ensuring full alignment between business goals and IT capabilities.

"Through the SAP Signavio and SAP LeanIX integration, organizations can link business processes to supporting IT applications, creating a shared view that strengthens IT-business alignment." Reference:

This integration supports transformation governance by combining process intelligence (what the business does) with enterprise architecture insights (how IT supports it).

"SAP enables enterprises to visualize dependencies between processes and applications, ensuring coordinated decision-making and improved transformation outcomes." Incorrect Options:

A: Reporting is a secondary feature; integration focuses on alignment, not reporting alone.

B: Both tools provide actionable insights via analytics and process intelligence.

C: LeanIX does not "control" processes; it maps IT dependencies and applications.

Verified Correct answer: D: The integration allows linking of business applications to business processes.

### NEW QUESTION # 34

What is the SAP Signavio Process Manager?

- A. A cloud-based tool for designing, modeling, and improving business processes.
- B. A software for managing customer relationships and sales pipelines.
- C. A tool for automating financial transactions in ERP systems.
- D. An analytics solution for process mining and data analysis.

**Answer: A**

Explanation:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

## NEW QUESTION # 35

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