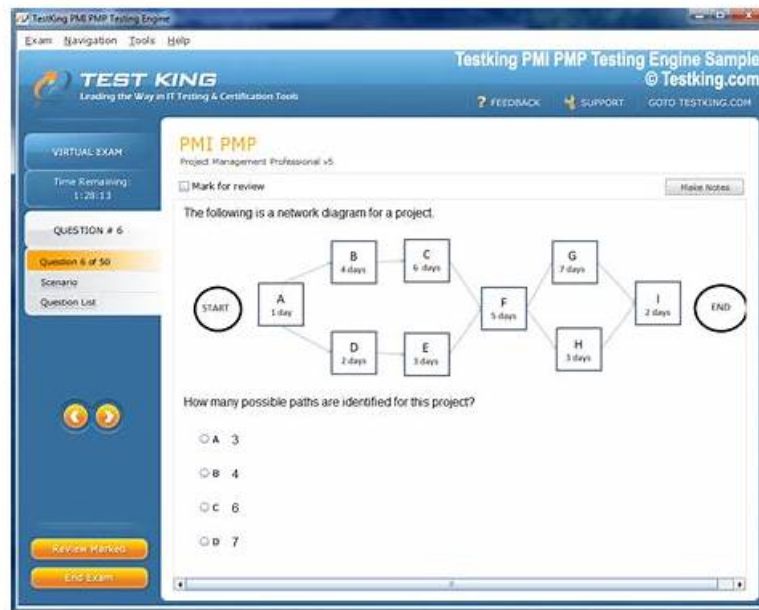# Salesforce AP-223 Test Testking & AP-223 Pass4sure Dumps Pdf

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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	• Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.
Topic 2	• New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.
Topic 3	• Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.

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Salesforce CPQ and Billing Consultant Accredited Professional Sample

Questions (Q29-Q34):

NEW QUESTION # 29
A Company that sells hardware and software has a project Requirement to migrate legacy Install base into salesforce CPQ along with the contract. Which objects will need to be populated for this effort?

- A. Order
- B. Order Product
- C. Quote
- D. Subscriptions
- E. Assets

Answer: D,E

NEW QUESTION # 30
Which usage summary field can be used as an external ID to simplify usage uploads after amendments?

- A. auto number
- B. matching ID
- C. Legal entity
- D. source
- E. invoice run

Answer: B

Explanation:
Salesforce Billing uses Usage Summary to combine usage records per:
Billing period
Order Product
Rating characteristics
To simplify future usage uploads after amendments, Billing requires a stable reference to group or map usage lines.
✔ Matching ID is designed exactly for this purpose.It is:
Unique
Persistent across amendments
Used by external rating or mediation systems
Can be used as an External ID
Other fields cannot uniquely support usage upload reconciliation.
Thus, E is the correct answer.

NEW QUESTION # 31
Universal Containers is reporting a platform governor limit issue while saving a quote with a large number of quote line items. What should the Revenue cloud consultant recommend to address the issue?

- A. Enable the CPQ package setting for "quote batch size" to a value which is less than the number based on the volume testing to avoid platform gov. limits
- B. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number based on the volume testing to avoid platform gov. limits
- C. Enable the CPQ Package setting for "Large Quote Experience"
- D. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number of lines which triggered the error during testing

Answer: D

NEW QUESTION # 32
CPQ admin wants to improve the performance of Salesforce CPQ so that sales reps can quickly generate and send quotes. Which three steps can an admin take to improve the performance of CPQ?

- A. Ensure Salesforce CPQ is upgraded to the latest release
- B. Ensure users who want to create large quotes have the CPQ Plus license
- C. Product Rule evaluation event should be set to 'Always' to ensure product rule works in all scenarios
- D. Reuse referenced fields across the Ul and rules
- E. Rules that have a narrower evaluation scope will lead to better performance

Answer: A,D,E

NEW QUESTION # 33
What are three fundamental principles when scoping a Revenue Cloud Project?

- A. Add new technology to the existing Process
- B. Interview Customer first before Knowledge Sharing with the sales team.
- C. Think Transformation before Customization
- D. Lead with Business Requirements and Process
- E. Alignment with customer on cpq and billing Terminology

Answer: C,D,E

Explanation:
The three core principles of scoping a Revenue Cloud (CPQ + Billing) project are:
✔ A - Alignment with customer on CPQ & Billing terminologyCPQ/Billing have specific terms (bundles, subscriptions, MRR, usage, amendments).
Shared vocabulary is essential for project success.
✔ C - Lead with business requirements and processSalesforce methodology stresses understanding:
Selling motions
Billing processes
Amendment/renewal lifecycle... before discussing configuration or technology.
✔ D - Think transformation before customizationRevenue Cloud succeeds when customers improve processes rather than recreating legacy systems.
Why the incorrect options fail:Option
Why Incorrect
B . Add new technology to existing process
Bad practice. Revenue Cloud encourages redesigning outdated processes, not replicating them.
E . Interview customer first before knowledge sharing
Opposite of best practice. Discovery is collaborative; knowledge sharing happens early.

NEW QUESTION # 34
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