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IIC RIBO Level 1 Entry-Level Broker Exam Sample Questions (Q99-Q104):

NEW QUESTION # 99

Which statement best explains the difference between Guaranteed Replacement Cost (GRC) and Replacement Cost (RC) in property insurance?

- A. RC guarantees full reimbursement for any loss, regardless of the coverage limits stated in the policy.
- B. GRC ensures full coverage for rebuilding a home, even if costs exceed the original estimate, whereas RC only reimburses up to the policy limit.
- C. Depreciation is a factor for RC in claims, but not in GRC.
- D. Commercial buildings are eligible for GRC, while RC applies only to residential properties.

Answer: B

Explanation:

This question explores the nuances of Property Valuation and Indemnity within the Insurance Product Knowledge competency. Both Replacement Cost (RC) and Guaranteed Replacement Cost (GRC) aim to settle claims without deducting for depreciation (unlike Actual Cash Value). However, their "ceilings" for payment differ significantly.

Replacement Cost (RC) pays to repair or replace the property with like kind and quality, but payment is capped at the Limit of Insurance shown on the Declaration Page. If a home is insured for \$500,000 but inflation in construction costs means it now costs \$600,000 to rebuild, a standard RC policy will only pay the \$500,000 limit, leaving the insured with a \$100,000 shortfall.

Guaranteed Replacement Cost (GRC) (Option A) is an enhanced coverage that promises to rebuild the home even if the cost exceeds the stated limit. This provides a "safety net" against sudden spikes in labor and material costs. However, GRC is usually subject to strict conditions: the insured must have initially insured the home to 100% of its value (often using a professional valuation tool), they must notify the insurer of any renovations over a certain amount (e.g., \$5,000), and they must rebuild on the same site. The RIBO Level 1 Blueprint requires brokers to explain these differences during Consulting and Advising.

Because GRC provides superior protection against underinsurance, it is the preferred recommendation for most residential clients. Identifying these terms allows the broker to practice Critical and Analytical Thinking, helping the client understand that the "limit" on the page might not be the final word in a catastrophic total loss scenario.

NEW QUESTION # 100

The "Pair and Set" clause in a Property insurance policy states which of the following?

- A. The insurer will not pay for loss of a pair of precious stones unless they are properly set in the amount containing them.
- B. Settlement of a loss with respect to an article which is part of a set, shall be based upon the basis that the entire set has been destroyed or damaged.
- C. The insurer will only pay one-half of the insurance if one of a pair is destroyed or damaged.
- D. Settlement of a loss with respect of an article which is part of a set, shall be based upon a reasonable proportion of the value of the set, but not the entire set.

Answer: D

Explanation:

The Pair and Set Clause is a standard provision in property insurance wordings designed to uphold the Principle of Indemnity. Indemnity ensures that an insured is returned to their pre-loss financial position, but not in a way that allows them to profit from the loss.

The clause explicitly addresses items that derive their value from being part of a matched pair (e.g., earrings) or a larger set (e.g., a set of silver cutlery). It states that the loss of one item in a pair or set does not constitute a "total loss" of the entire pair or set. Instead, the insurer will pay for a reasonable and fair proportion of the total value. For example, if one earring is lost from a \$2,000 pair, the insurer will not automatically pay \$2,000; they will assess the value of the remaining earring and pay the difference.

The RIBO Level 1 Blueprint expects brokers to explain this clause during Claims Services to manage client expectations. Many clients mistakenly believe (Option C) that the loss of one part entitles them to the replacement of the whole. A broker's technical Insurance Product Knowledge allows them to clarify that the policy only covers the actual "economic loss" sustained. This prevents disputes and ensures the broker is providing Consulting and Advising that is consistent with the standard policy wordings found in the Habitational and Commercial forms. Understanding this clause is also vital for Risk Assessment, as a broker might recommend a "Valued Contract" or specific floaters for high-value items where the "Pair and Set" limitation might be undesirable for the client.

NEW QUESTION # 101

When not connected to a vehicle, an uninsured parked trailer causes a liability loss. Which policy would respond to this loss?

- A. Home, condominium or tenant policy.
- B. The automobile policy.
- C. There is no coverage available.

- D. Business policy.

Answer: A

Explanation:

This question explores the intersection between Automobile Insurance (OAP 1) and Personal Liability (Section II of a Homeowners Policy). In Ontario, the liability coverage for a trailer is determined by its status: whether it is "attached" or "detached."

Under the OAP 1, liability coverage extends to a trailer while it is being towed by a power unit (the automobile) described in the policy. However, once the trailer is detached and parked, it is no longer considered a "motor vehicle" in operation. If a detached, parked trailer causes injury or property damage to a third party (for example, if it rolls down a driveway or someone trips over the hitch while it is on the insured's property), the Automobile Policy will not respond because the loss did not arise from the "ownership, use, or operation" of an automobile.

Instead, the Personal Liability section of a Homeowners, Condominium, or Tenant policy is designed to cover the insured's legal liability for such incidents. Standard habitational forms typically include coverage for trailers that are not being towed or carried on an automobile. The RIBO Level 1 Blueprint requires brokers to understand this transition of risk. During Consulting and Advising, a broker must ensure the client knows that while their auto policy covers the trailer on the road, their property policy provides the necessary "premises liability" once it is unhooked. This technical distinction is vital for accurate Risk Identification and Assessment, ensuring that the client is never left in a "coverage gap" between their home and auto insurance contracts.

NEW QUESTION # 102

There is a leakage of gas in a nearby factory and the city announces the residents to leave town. Which optional additional coverage of the homeowners' policy covers the expenses to stay in another town?

- A. Smoke Coverage.
- B. Contamination Insurance.
- **C. Mass Evacuation.**
- D. Rental Insurance.

Answer: C

Explanation:

This question focuses on Additional Living Expenses (ALE) and the specific trigger known as Mass Evacuation. Under the Homeowners Comprehensive Policy, ALE typically pays for hotels and meals only if the insured's own home is physically damaged by a covered peril. However, there is a distinct section for "Prohibited Access" or "Mass Evacuation."

According to the RIBO Level 1 Blueprint, a broker must know that Mass Evacuation coverage (Option B) is triggered when a civil authority (like the city or police) orders a mandatory evacuation due to a sudden and accidental event, such as a gas leak or a forest fire. Crucially, this coverage applies even if the insured's home is not damaged. The coverage is usually limited to a specific timeframe (often 14 to 30 days) and is intended to cover the immediate out-of-pocket costs of displacement.

In Consulting and Advising, a broker must clarify that "voluntary" evacuation (leaving because you are worried, but not ordered) does not trigger this coverage. This distinction is vital for Relationship Management during widespread local emergencies. The broker acts as an advocate, helping the client understand that their policy provides "peace of mind" for these rare civil emergencies. This technical knowledge falls under Insurance Product Knowledge, distinguishing ALE from standard "Smoke" or "Contamination" perils, which require actual physical damage to the property to respond.

NEW QUESTION # 103

The Mother of a 22-year-old insured called to cancel her son's personal automobile insurance policy as she is worried about the son's reckless driving behavior. What should the Broker do?

- A. Cancel the policy as the mother has insurable interest on this policy.
- B. Advise the mother to contact the authorities.
- C. Cancel the policy due to breach of contract resulting from reckless behavior.
- **D. Do not act on the mother's instructions.**

Answer: D

Explanation:

This question explores the legal principles of Contract Law and Privity of Contract within the Legal and Regulatory Compliance

domain. An insurance policy is a legal contract between the Named Insured (the son) and the Insurance Company. Under the RIBO Level 1 Blueprint, a broker must understand that only the parties to the contract have the legal authority to alter or terminate it. Even though the mother is a parent and may even be paying the premiums, she is not the "Named Insured." Therefore, she has no legal standing to cancel her adult son's policy without his express written consent. If a broker were to act on her instructions (Option A or D), they would be in breach of the RIB Act and could be held liable for an Errors and Omissions (E&O) claim if the son were to have an accident and discover his coverage had been cancelled without his knowledge. As part of Relationship Management and Consulting and Advising, the broker must politely explain to the mother that they cannot take instructions from a third party regarding another person's legal contract. The broker should encourage the mother to discuss her concerns directly with her son. This scenario reinforces the broker's duty to maintain Confidentiality and follow strict Information Management protocols. The broker's role is to protect the integrity of the contract and ensure that all "Statutory Conditions" regarding termination (which require a signed request from the insured or a specific notice period from the insurer) are followed. By choosing Option B, the broker demonstrates the Professionalism and Integrity required to navigate complex interpersonal situations while adhering to the strict legal requirements of Ontario insurance law.

NEW QUESTION # 104

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