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CISI International Certificate in Wealth & Investment Management Sample Questions (Q37-Q42):

NEW QUESTION # 37

Why might an expansionary fiscal policy lead to future inflationary pressures?

- A. It causes higher interest rates
- B. Due to a significant fall in private sector investment
- **C. Workers demanding higher wages**
- D. Due to the effect of time lag

Answer: C

Explanation:

- * Expansionary Fiscal Policy and Inflation:
- * Expansionary fiscal policy increases aggregate demand by boosting public spending or reducing taxes.
- * This raises employment, leading to higher wage demands as workers negotiate for their share of economic growth.
- * Higher wages increase production costs, causing inflationary pressures.
- * Elimination of Other Options:
 - * A: Higher interest rates are associated with contractionary, not expansionary, policy.
 - * C: Private sector investment typically rises, not falls.

* D: Time lag affects the policy's impact but is not a direct cause of inflation.

References:

* ICWIM Module 1: Discussion on fiscal policy and its effects on inflation.

NEW QUESTION # 38

A stockbroking firm receives both buy and sell orders for the same security but from different clients. How can they best avoid a conflict of interest?

- A. Place orders as they are received from the clients
- B. Openly disclose all orders received to the clients
- C. Process the sell orders before the buy orders
- D. Withdraw their services for the transaction

Answer: A

Explanation:

* Avoiding Conflicts of Interest:

* By placing orders in the order they are received, the firm ensures fairness and transparency.

* This approach avoids any preferential treatment and complies with regulatory obligations.

* Elimination of Other Options:

* A: Withdrawing services would not address the conflict and is impractical.

* C: Disclosing orders breaches confidentiality agreements.

* D: Prioritizing sell orders introduces bias and conflict.

References:

* ICWIM Module 5: Discussion on ethics and conflict of interest mitigation in trading.

NEW QUESTION # 39

Which index could be used to measure inflation from the perspective of the seller?

- A. Inflation price index
- B. Retail price index
- C. Consumer price index
- D. Producer price index

Answer: D

Explanation:

* Inflation from the Seller's Perspective:

* The Producer Price Index (PPI) measures changes in the prices received by sellers for their goods and services.

* It reflects production cost pressures, making it distinct from consumer-focused indices.

* Elimination of Other Options:

* A & C: Retail Price Index (RPI) and Consumer Price Index (CPI) measure inflation from the buyer's perspective.

* D: Inflation Price Index is not a recognized term.

References:

* ICWIM Module 1: Explanation of inflation measurement indices.

NEW QUESTION # 40

In normal market circumstances, the yield curve slopes upward. Why is this?

- A. As long as the interest being paid on the government bond is near to the interest rate available on the market, there is little risk that the resale value will be significantly different from the purchase price
- B. Although bonds are generally less risky than equities, their prices are intrinsically linked to the general level of interest rates and expectations of future changes
- C. The longer an investor ties up capital, the higher the rate of interest they will demand to compensate themselves for the greater risk and opportunity cost on the capital they have invested
- D. Longer-dated bonds are generally more sensitive to interest rate changes than short-dated bonds because holders are exposed to risk for a longer period

Answer: C

Explanation:

The yield curve typically slopes upward because long-term bonds have higher yields than short-term bonds.

* Why is Option C Correct?

* Investors require a higher return (yield) for longer-maturity bonds due to:

* Greater risk exposure (inflation, interest rate changes).

* Opportunity cost (capital is locked up for a longer period).

* This creates an upward-sloping yield curve.

* Why Not Other Options?

* A (Interest rate sensitivity) # While true, it does not explain why the curve slopes upwards.

* B (Resale value risk) # Not a key factor in yield curve structure.

* D (Bond-equity risk comparison) # Bonds react to interest rate expectations, but this does not cause the yield curve slope.

Reference: CFA Institute (Fixed Income Markets), CISI Wealth & Investment Management.

NEW QUESTION # 41

When a UK-based investor receives overseas equity dividend income, which one of the following types of tax may have been deducted?

- A. UK Corporation Tax
- **B. Withholding Tax**
- C. Stamp Duty
- D. Value Added Tax

Answer: B

Explanation:

* What is Withholding Tax?

* Withholding tax is a tax levied by a foreign government on income, such as dividends or interest, paid to non-resident investors.

* When a UK-based investor receives dividend income from overseas equity, the source country often deducts withholding tax before the payment is made.

* Why the Other Options are Incorrect

* A. Stamp Duty: This is a transaction tax levied in the UK on share purchases, not dividend income.

* C. Value Added Tax: VAT is a consumption tax on goods and services, irrelevant to dividends.

* D. UK Corporation Tax: This applies to company profits, not individual dividend payments.

* ICWIM Study Guide, Chapter on Taxation: Explains withholding tax on cross-border investments.

* UK Tax Regulations: Confirm the application of withholding tax on overseas income.

References
Thus, the correct answer is B. Withholding Tax.

NEW QUESTION # 42

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