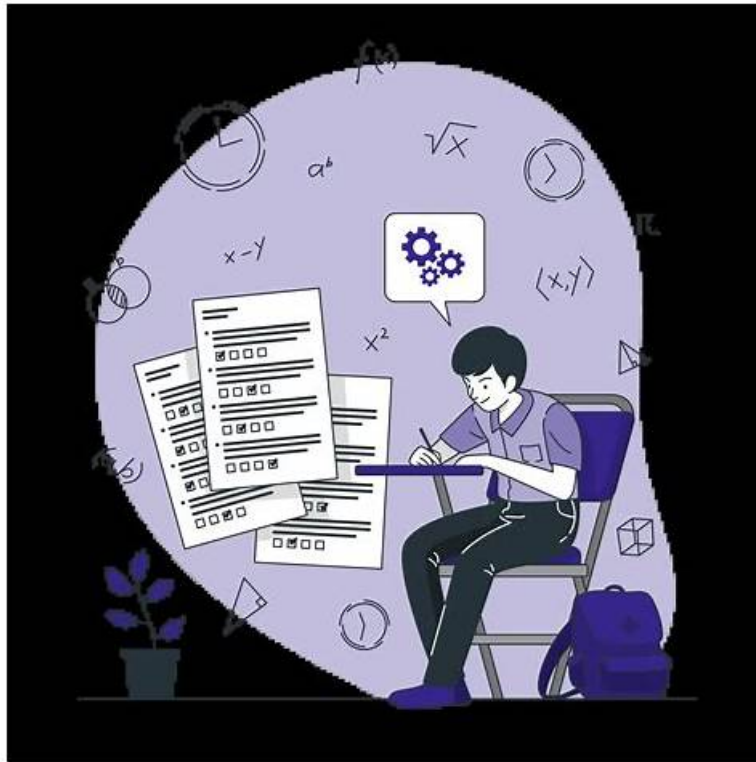


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SAP C_S4CS_2508 Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | <ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption. |
| Topic 2 | <ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition. |

| | |
|---------|--|
| Topic 3 | <ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences. |
| Topic 4 | <ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition. |
| Topic 5 | <ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments. |
| Topic 6 | <ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics. |
| Topic 7 | <ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs. |
| Topic 8 | <ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition. |
| Topic 9 | <ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q66-Q71):

NEW QUESTION # 66

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied??

- A. Company code
- B. Sales organization
- C. Plant
- D. Storage location

Answer: C

NEW QUESTION # 67

You are recording actions for a custom process step in a test automate.

When do you press the "Read" button on the recording panel? Note: There are 2 correct answers to this question.

- A. To capture a static label on the screen that should be checked during test execution.
- **B. To capture a value in a text field that should be stored as a variable.**
- C. To capture an error message on the screen that can be used later.
- **D. To capture text in a message screen that can be used for data binding later.**

Answer: B,D

NEW QUESTION # 68

What are some characteristics of public cloud? Note: There are 2 correct answers to this question.

- A. Software installation on customer site
- **B. Multi-tenant server**
- C. Perpetual license
- **D. Lower total cost of ownership**

Answer: B,D

NEW QUESTION # 69

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Scoping
- **B. Fiscal year variant**
- C. Configuration activities
- **D. Group currency**

Answer: B,D

NEW QUESTION # 70

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note:

There are 2 correct answers to this question.

- **A. Use the Test system to demonstrate SAP Best Practice processes.**
- **B. Conduct the Fit-to-Standard analysis to gather configuration values.**
- C. Conduct the Digital Discovery Assessment to identify extension requirements.
- D. Define the organizational structure and chart of accounts.

Answer: A,B

NEW QUESTION # 71

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