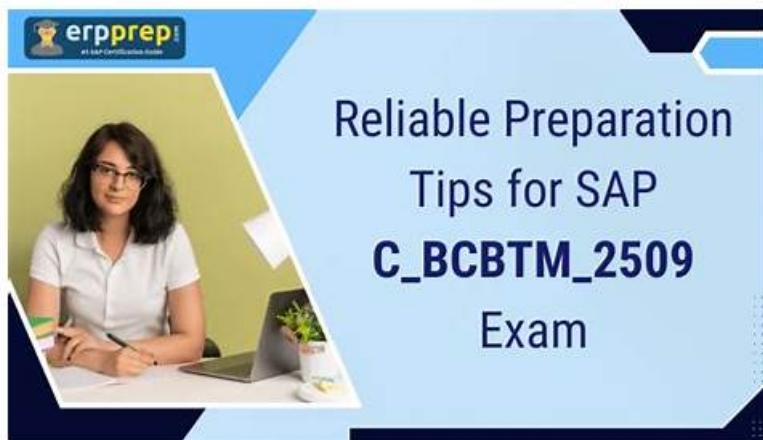


# C\_BCBTM\_2509勉強時間、C\_BCBTM\_2509資格模擬



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## SAP C\_BCBTM\_2509 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li></ul>
トピック 2	<ul style="list-style-type: none"><li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li></ul>
トピック 3	<ul style="list-style-type: none"><li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li></ul>
トピック 4	<ul style="list-style-type: none"><li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li></ul>

>> C\_BCBTM\_2509勉強時間 <<

信頼的C\_BCBTM\_2509 | 権威のあるC\_BCBTM\_2509勉強時間試験 | 試験

# 試験の準備方法SAP Certified Associate - Positioning SAP Business Transformation Management Solutions資格模擬

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## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions 認定 C\_BCBTM\_2509 試験問題 (Q16-Q21):

### 質問 # 16

What are typical challenges SAP customers face in an ERP transformation?

(Note: There are 3 correct answers to this question.)

- A. Alignment between business and IT
- B. Significant reduction in product quality
- C. Inability to generate financial reports due to a lack of data analytics capabilities
- D. Not knowing how and where to start their transformation journey
- E. Lack of transparency into processes and system landscapes

正解: A、D、E

### 解説:

According to SAP's Business Transformation Management (BTM<sup>2</sup>) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT landscapes.

"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:

A - Alignment between Business and IT:

Misalignment leads to inconsistent objectives between operations and technology strategy.

"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:

Many organizations lack clarity on prioritization and readiness assessment.

"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C - Lack of Transparency:

Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.

"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution."

Incorrect Options:

D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.

E: Product quality reduction is not a standard ERP transformation issue.

Verified Correct Answers: A, B, and C.

### 質問 # 17

What is the role of generative AI in SAP Signavio solutions?

- A. It is primarily focused on creating new AI systems unrelated to SAP solutions.
- B. It is limited to performing routine tasks like data entry.
- C. It provides instant answers, identifies bottlenecks, and offers recommendations.
- D. It translates process models from one modeling language to another.

正解: C

### 解説:

Generative AI in SAP Signavio enhances process intelligence by analyzing complex business process data, identifying inefficiencies, and automatically generating insights and recommendations for optimization.

"Generative AI in SAP Signavio supports business transformation by instantly identifying process bottlenecks, providing intelligent recommendations, and generating process improvement insights based on operational data." Reference:

This AI functionality, embedded in SAP Signavio Process Intelligence and Process Insights, empowers users to accelerate process

discovery and analysis using natural language queries and auto-generated improvement suggestions. "SAP Signavio leverages Generative AI to enable users to query process data conversationally and receive AI-driven insights for faster decision-making." Incorrect Options:  
B: Translating process models is done via modeling standards (BPMN), not AI.  
C: The AI is purpose-built for SAP's transformation ecosystem, not standalone.  
D: It performs high-level analytical and generative tasks, not simple automation.  
Verified Correct answer: A: It provides instant answers, identifies bottlenecks, and offers

#### 質問 #18

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Improving financial management and material management.
- B. Enhancing customer service and managing digital supply chain.
- C. Expanding product offerings and portfolio management.
- D. **Enabling business transformation and continuous excellence.**

正解: D

解説:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference: SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.  
C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.  
D: Financial and material management belong to SAP S/4HANA core ERP modules.  
Verified Correct answer: A: Enabling business transformation and continuous excellence.

#### 質問 #19

How can organizations leverage SAP Business Transformation Management solutions to address challenges in a transformation?

- A. By avoiding collaboration with stakeholders and external experts.
- B. By limiting communication and feedback channels within the organization.
- C. By providing limited transparency and access to relevant process data.
- D. **By offering tailored recommendations and leveraging data-driven insights for process improvement.**

正解: D

解説:

SAP Business Transformation Management (BTM) Solutions - including SAP Signavio, SAP LeanIX, and WalkMe - are built to tackle transformation challenges by providing data-driven insights, personalized recommendations, and collaboration tools.

"SAP BTM solutions enable organizations to leverage analytics, benchmarking, and AI-driven recommendations to overcome transformation challenges and improve process performance." Reference:

These tools help organizations identify inefficiencies, model target states, and manage change efficiently. They also enable data transparency across business processes and IT systems, supporting faster, evidence-based decisions.

"By combining data-driven insights with tailored recommendations, SAP BTM helps organizations continuously improve their transformation outcomes." Incorrect Options:

A, B, and C describe obstacles that BTM solutions are designed to eliminate - not promote.

Verified Correct answer: D: By offering tailored recommendations and leveraging data-driven insights

#### 質問 #20

What are the benefits of SAP Business Transformation Management solutions?

(Note: There are 2 correct answers to this question.)

- A. They are tools limited to IT landscape analysis and financial reporting.
- B. They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
- C. They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.
- D. They are process mining tools which can help identifying process and IT infrastructure bottlenecks.

正解: B、C

解説:

SAP Business Transformation Management (BTM) Solutions are comprehensive, cross-functional tools designed to give organizations visibility across business processes, people, and technology - empowering them to manage digital transformation effectively.

"SAP BTM solutions provide end-to-end visibility across processes, people, and applications, helping organizations streamline ERP transformation initiatives." Reference:

Visibility Across the Enterprise (Answer B):

SAP BTM combines the analytical power of SAP Signavio (process intelligence), SAP LeanIX (enterprise architecture), and WalkMe (adoption enablement) to support holistic transformation initiatives.

"BTM solutions provide a unified view of the business and IT landscape, ensuring transparency across processes, systems, and stakeholders." Driving Digital Transformation and Efficiency (Answer C):

These solutions enable companies to improve process performance and IT infrastructure through insight-driven optimization and modernization.

"By enhancing process efficiency and IT infrastructure management, SAP BTM empowers organizations to drive digital transformation with measurable business outcomes." Incorrect Options:

A: BTM solutions go far beyond IT analysis; they connect business, IT, and people perspectives.

D: While process mining is part of the suite (via Signavio), BTM offers much broader transformation management beyond mining alone.

Therefore, the verified answers are:

B: They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.

C: They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.

## 質問 #21

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