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Accounting 211 Exam 1

Chapter 1 - correct answer

managerial accounting - correct answer field of accounting that provides economic and financial information for managers and other internal users

main differences between managerial and financial - correct answer managerial:
-for internal users
-doesn't have to follow GAAP
-detailed reports for a specific decision
-reports as frequently as needed

3 activities and responsibilities of management - correct answer 1. planning
2. directing
3. controlling

planning - correct answer requires management to look ahead and establish objectives
-goal is to add value (increase stock price or selling price of company)

directing - correct answer coordinating diverse activities and human resources to produce a smooth-running operation
-implementing planned objectives
-selecting executives, appointing managers and supervisors, and hiring and training employees

controlling - correct answer process of keeping the firm's progress on track
-determine whether planned goals are being met and any necessary changes to get back on track

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Salesforce AP-211 Exam Syllabus Topics:

Topic	Details
Topic 1	• Design: This domain encompasses creating Health Cloud solution designs using best practices, modeling healthcare entities with appropriate objects, determining specific capabilities to use, defining success metrics and reporting, implementing security and compliance, developing integration strategies, and creating data migration plans.
Topic 2	• Implement: This domain focuses on installing Health Cloud, configuring applications and OmniStudio components, customizing features, implementing integrations and APIs, configuring security rules, and establishing reporting.
Topic 3	• Deploy: This domain addresses pre-deployment and post-deployment steps for specific use cases and Health Cloud capabilities, along with managing technical aspects through Mobile app capabilities.

Topic 4	• Discovery: This domain covers identifying customer personas and stakeholders, defining required capabilities from use cases, and gathering functional and technical requirements to achieve desired business outcomes.

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Salesforce Health Cloud Accredited Professional Sample Questions (Q114-Q119):

NEW QUESTION # 114
A consultant is implementing Identity Verification for their customer's customer service representatives and needs to add a new search parameter.
Which record should the consultant configure to accomplish this?

- A. Linked Identity Search Detail
- B. Identity Verification Process Detail
- C. Identity Verification Parameter Item
- D. Verification Search Feature

Answer: C

Explanation:
In Salesforce Health Cloud's Identity Verification framework, you can configure which search parameters (such as date of birth, SSN, phone number, etc.) are used by customer service representatives to verify a member or patient's identity.
To add a new search parameter, you configure an Identity Verification Parameter Item record.
Identity Verification Parameter Item → Defines the actual search fields that will be used in the verification process.
These parameter items are tied to the Identity Verification Process Detail to determine how the verification is performed.
Why not the others?
A . Verification Search Feature - This controls whether identity verification search is enabled, but not the specific search parameters.
B . Identity Verification Process Detail - This defines the steps and rules of the verification process, but doesn't store the search fields themselves.
D . Linked Identity Search Detail - Used to configure linked identities across systems, not to add new search parameters.
Salesforce Health Cloud Reference:
Salesforce Help - Identity Verification in Health Cloud
"To configure the search fields that agents use for member or patient identity verification, create and manage Identity Verification Parameter Item records." Salesforce Health Cloud Identity Verification Documentation

NEW QUESTION # 115
Prior to go-live for Bloomington Caregivers, a consultant loads the future system users into Salesforce.
Which two permission set licenses should the consultant assign to the users to give them access to Health Cloud?
Choose 2 answers

- A. Health Cloud Platform permission set license
- B. Health Cloud Standard permission set license
- C. Health Cloud Foundation permission set license
- D. Health Cloud permission set license

Answer: A,D

NEW QUESTION # 116
A pharma company wants the ability to:
Upload a patient's insurance card, including automatic Member Plan record creation Run a benefits verification check Schedule on behalf of the patient with a provider Cloud Accredited Professional Which set of Health Cloud capabilities should enable the company to build this business process?

- A. Utilization Management, Care Management, Intelligent Document Automation, Intelligent Appointment Management
- B. Intelligent Appointment Management, Benefits Verification, Intelligent Document Automation, eFax Integration
- C. Intelligent Document Automation, Intelligent Appointment Management, Intelligent Document Reader, Benefits Verification
- D. virtual Care, Intelligent Appointment Management, Intelligent Document Automation, Intelligent Document Reader

Answer: C

Explanation:
Step-by-Step Explanatio n:
Business Process Capabilities:
Intelligent Document Automation: Upload and process patient insurance cards.
Intelligent Document Reader: OCR and extract information to automatically create Member Plan records.
Benefits Verification: Check and verify patient insurance benefits.
Intelligent Appointment Management: Schedule on behalf of the patient with providers.
Salesforce Documentation Reference:
"Use Intelligent Document Automation and Intelligent Document Reader to upload and extract insurance card details, with automated Member Plan creation. Use Benefits Verification and Intelligent Appointment Management to enable scheduling and eligibility checks."
- Health Cloud: Intelligent Document Automation
- Health Cloud: Benefits Verification
- Health Cloud: Intelligent Appointment Management
Why not the other options?
Only D includes all needed automation for insurance card processing, Member Plan record creation, benefits verification, and scheduling.
Reference:
Intelligent Document Automation
Intelligent Document Reader
Benefits Verification
Intelligent Appointment Management

NEW QUESTION # 117
What are three requirements for implementing patients or members in Health Cloud?
Choose 3 answers

- A. Ensure 1-to-1 Account to Contact relationship.
- B. Ensure the Account is the Parent to Household Accounts.
- C. Ensure the Parent Contact object is blank.
- D. Ensure the Person Account object Is used.
- E. Ensure the Parent Account field is blank.

Answer: A,B,D

NEW QUESTION # 118
Bloomington Caregivers has more than 1 million patients and each patient has an average of 10 claims a year, which are maintained in an external claims system. Management would like their agents to view all the claims of patients in Salesforce on demand when they open the patient's record.
What should a consultant recommend as the appropriate integration pattern to achieve this?

- A. Use an Enterprise Service Bus (ESB) to load all the claims data from the external system into Salesforce.
- B. Configure the claims system as an external data source and leverage external objects with the claims data.
- C. Add a nightly job to fetch all the claims from the external system and store them in Salesforce.

- D. Make a callout on demand to the external system and store the claims data against the patient record.

Answer: D

NEW QUESTION # 119
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