

L5M10認證考試解析：Logistics Management100%通過考試 | L5M10指南



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CIPS L5M10 考試大綱：

主題	簡介
主題 1	<ul style="list-style-type: none">Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
主題 2	<ul style="list-style-type: none">Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

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最新的 CIPS Level 5 Advanced Diploma in Procurement and Supply L5M10 免費考試真題 (Q34-Q39):

問題 #34

Paul, a Warehouse Manager, is using an ABC method to classify inventory. Which class would contain the most valuable products?

- A. C
- B. Any - ABC does not categorise by cost
- **C. A**
- D. B

答案： C

解題說明：

Comprehensive and Detailed Explanation From Exact Extract:

ABC (Pareto) classification typically groups a small proportion of high-value items as "A" (often 10-20% of items accounting for a large share of value), with "B" and "C" representing progressively lower value importance. (Reference: CIPS L5M10 Study Guide, ABC inventory categorisation, p. 9)

問題 #35

Bilal has implemented a new production system using 5S and Value Stream Mapping. Which continuous improvement approach has he applied?

- A. Six Sigma
- **B. Lean**
- C. Total Quality Management
- D. Theory of Constraints

答案： B

解題說明：

Comprehensive and Detailed Explanation From Exact Extract:

5S (Sort, Set, Shine, Standardise, Sustain) and Value Stream Mapping are signature Lean tools focused on waste elimination and process flow efficiency. Six Sigma focuses on variability reduction; TQM is a broader philosophy.

(Reference: CIPS L5M10 Study Guide, Lean manufacturing tools and comparisons, p. 138)

問題 #36

Strategic planning is long-term planning, usually over 5-10 years in the future. Is this sentence correct?

- A. Yes - strategic plans have more detail than short-term plans
- B. No - strategic plans detail the objectives of the organisation over the upcoming year
- **C. Yes - the longer the strategic plan, the less detail it will include**
- D. No - long-term plans are tactical rather than strategic

答案： C

解題說明：

Comprehensive and Detailed Explanation From Exact Extract:

Strategy deals with long-term direction and typically contains broad objectives with lower detail; tactical (mid- term) and operational

(short-term) plans add specificity and detail. Therefore, longer-horizon strategic plans contain less operational detail than short-term plans. (Reference: CIPS L5M10 Study Guide, Planning horizons-strategic/tactical/operational, pp. 99-100)

問題 #37

Green Frog Ltd is a consultancy with ~50 customers. The CEO plans to use a Cost-to-Serve (CTS) tool to understand customer profitability. Is this the right approach?

- A. No - use Total Cost of Ownership (TCO) instead
- B. Yes - Cost to Serve will allow identification of unprofitable customers
- C. Yes - it is expensive but provides high visibility
- D. No - all customers are equally profitable if they pay the same rates

答案: B

解題說明:

Comprehensive and Detailed Explanation From Exact Extract:

Cost-to-Serve analyses end-to-end activities and resources consumed to serve specific customers or segments, exposing variation in profitability (e.g., delivery distance, visit frequency, handling complexity). It is appropriate for finding unprofitable customers. CTS is not inherently "expensive," and TCO focuses on lifecycle cost of acquiring/owning goods-not customer profitability. (Reference: CIPS L5M10 Study Guide, Cost-to-Serve concept and uses, p. 61)

問題 #38

Whether a company should implement a Lean or Agile supply chain should be considered as part of which organisational document?

- A. Strategic plan
- B. Tactical plan
- C. Logistic plan
- D. Operational plan

答案: A

解題說明:

Comprehensive and Detailed Explanation From Exact Extract:

Choosing Lean vs. Agile is a long-term, structural design decision and is addressed in strategic planning.

Tactical and operational plans translate strategy into mid- and short-term actions. (CIPS L5M10 Study Guide, p. 100)

問題 #39

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