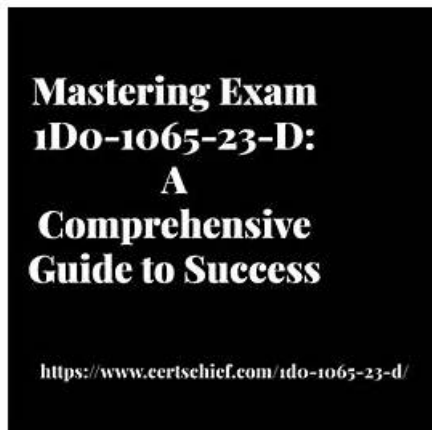


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Oracle Fusion Cloud Procurement 2023 Implementation Professional - Delta Sample Questions (Q140-Q145):

NEW QUESTION # 140

What is a carrier in the context of procurement?

- A. The person responsible for delivering goods to the buyer's location
- B. The person responsible for packaging goods for shipment
- C. The payment method used for procuring goods
- **D. The supplier who provides transportation services for goods**

Answer: D

Explanation:

A carrier is a supplier or vendor who provides transportation services for the delivery of goods. They are responsible for shipping and delivering the procured goods from the supplier's location to the buyer's location. The carrier ensures that the goods are

transported safely and on time.

NEW QUESTION # 141

What is the purpose of catalog categories in Oracle Fusion Cloud Procurement?

- A. To assign suppliers to catalog items
- B. To define shipping details for catalog items
- C. To organize and group catalog contents
- D. To manage user access to catalog items

Answer: C

Explanation:

Catalog categories in Oracle Fusion Cloud Procurement are used to organize and group catalog contents. By categorizing items, users can easily navigate through catalogs and find the items they need more efficiently. -

NEW QUESTION # 142

Which of the following strategies can be utilized in Oracle Fusion Cloud Sourcing to encourage competition and obtain lower prices?

- A. Running a reverse auction
- B. Using multi-round negotiations
- C. All of the above
- D. Implementing a sealed bid process

Answer: C

Explanation:

To encourage competition and obtain lower prices in Oracle Fusion Cloud Sourcing, various strategies can be utilized. Running a reverse auction allows suppliers to compete against each other in real-time, thereby driving prices down. Implementing a sealed bid process enables suppliers to submit their best offers without knowing the offers of other bidders, encouraging competitive pricing. Using multi-round negotiations facilitates iterative discussions with suppliers, resulting in improved terms and lower prices. Employing all of these strategies can maximize the opportunities for cost savings and value optimization in sourcing activities.

NEW QUESTION # 143

During the implementation of Oracle Fusion Cloud Procurement, what is the purpose of performing gap analysis?

- A. To evaluate the performance of the implementation team
- B. To identify requirements that are not supported by the system
- C. To determine the project timeline and milestones.
- D. To assess the readiness of the organization for change.

Answer: B

Explanation:

Gap analysis is a crucial step in the implementation process as it helps identify the gaps between desired functionalities and the capabilities of the system. By conducting a comprehensive gap analysis, project teams can recognize specific requirements that are not supported by the system. This information is crucial for making informed decisions on customizations, workarounds, or alternative solutions to fulfill those requirements effectively.

NEW QUESTION # 144

What is the purpose of an RFQ (Request for Quotation) in the procurement process?

- A. To request vendors to provide information about their products or services.
- B. To negotiate the terms and conditions of a procurement contract.
- C. To announce a procurement opportunity to potential vendors.
- D. To evaluate vendor proposals and select a preferred supplier.

Answer: A

Explanation:

The purpose of an RFQ is to gather information from vendors regarding the pricing, availability, and specifications of their products or services. It is used when the requirements are clearly defined, and the buyer wants to compare different vendor offerings before making a purchasing decision.

NEW QUESTION # 145

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