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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
Topic 2	<ul style="list-style-type: none">Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.

Topic 3	<ul style="list-style-type: none"> Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 4	<ul style="list-style-type: none"> Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q28-Q33):

NEW QUESTION # 28

What is one of WalkMe's differentiators when compared to other Digital Adoption Platforms (DAP)?

- A. Ability to operate without integrating into other software
- **B. Offering a combination of guidance tools and actionable analytics**
- C. Exclusive focus on customer experience workflows
- D. Limited scalability for smaller businesses

Answer: B

Explanation:

WalkMe's Digital Adoption Platform (DAP) stands out in the market for its unique combination of real-time user guidance, workflow automation, and actionable analytics. This blend allows organizations to measure and improve digital adoption and employee productivity.

"WalkMe differentiates itself by combining in-app guidance, automation, and actionable analytics that empower organizations to monitor and improve digital adoption at scale." Reference:

Through its AI-driven DeepUI technology, WalkMe provides contextual insights and user behavior analytics to continuously optimize business processes and adoption success.

"The WalkMe platform unifies guidance, engagement, and analytics capabilities - enabling enterprises to measure user experience and optimize adoption journeys." Incorrect Options:

A: WalkMe does integrate with enterprise applications; it overlays them for contextual guidance.

B: Its focus is not exclusive to customer experience workflows; it supports all enterprise systems, including SAP S/4HANA, SuccessFactors, and Ariba.

C: WalkMe is highly scalable and used by global enterprises; it's not limited to small businesses.

Therefore, the correct answer based on SAP BTM and WalkMe documentation is:

D: Offering a combination of guidance tools and actionable analytics.

NEW QUESTION # 29

What are modules of the SAP Signavio Transformation Suite?

(Note: There are 3 correct answers to this question.)

- A. Process Intelligence
- B. Collaboration Hub
- C. Business Process Modeling Notation
- D. Application Lifecycle Manager
- E. Process Insights

Answer: A,B,E

Explanation:

The SAP Signavio Business Transformation Suite (also called the Transformation Suite) comprises integrated modules that work together to help organizations understand, model, and optimize their business processes. The main modules are:

SAP Signavio Process Insights

SAP Signavio Collaboration Hub

SAP Signavio Process Intelligence

SAP Signavio Process Manager

"The SAP Signavio Transformation Suite includes Process Insights, Collaboration Hub, Process Intelligence, and Process Manager, delivering end-to-end process transformation capabilities." Reference:

Process Insights (Answer A):

Enables real-time monitoring and benchmarking of business process performance directly from SAP systems.

"Process Insights provides data-driven visibility into SAP ERP and S/4HANA processes, identifying quick wins for optimization."

Collaboration Hub (Answer D):

Acts as a central collaboration layer, allowing teams to access, share, and discuss process data organization-wide.

"The Collaboration Hub serves as the single source of truth for process-related information, enabling collaboration across departments." Process Intelligence (Answer E):

Performs process mining and analytics, uncovering inefficiencies and providing actionable insights.

"Process Intelligence uses event data to analyze and visualize how processes are executed in reality, identifying bottlenecks and improvement opportunities." Incorrect Options:

B: "Business Process Modeling Notation" (BPMN) is a modeling standard, not a suite module.

C: "Application Lifecycle Manager" belongs to SAP Solution Manager, not SAP Signavio.

Verified Correct Answers: A: Process Insights, D: Collaboration Hub, and E: Process Intelligence.

NEW QUESTION # 30

How does SAP Signavio Process Manager help with business transformations?

- A. By allowing organizations to model processes.
- B. By eliminating the need for human oversight in process execution.
- C. By generating automated financial reports for management.
- D. By replacing existing ERP systems with a new workflow engine.

Answer: A

Explanation:

SAP Signavio Process Manager is the core process modeling and design component of the SAP Signavio Business Transformation Suite. It allows organizations to visualize, document, and optimize processes as part of transformation initiatives.

"SAP Signavio Process Manager enables organizations to model, analyze, and document business processes in a collaborative environment to support transformation and continuous improvement." Reference:

Through its BPMN 2.0-based process modeling, businesses can capture current (as-is) processes, simulate new (to-be) designs, and align stakeholders for change management.

"Organizations use Process Manager to design and optimize processes before implementation in ERP systems, ensuring standardization and efficiency." Incorrect Options:

A: It does not remove human oversight; it supports collaboration and governance.

C: It does not replace ERP systems but complements them by providing modeling and process documentation.

D: Financial reporting is handled by ERP systems, not Signavio.

Verified Correct answer: B: By allowing organizations to model processes.

NEW QUESTION # 31

What is the primary function of SAP Signavio Process Intelligence?

- A. A cloud-based process modeling tool for documenting workflows.
- B. A collaboration platform for managing business decisions.
- C. An ERP system for managing financial transactions.
- D. A process mining solution that provides process analytics and insights.

Answer: D

Explanation:

SAP Signavio Process Intelligence is the process mining and analytics component of the SAP Signavio Business Transformation Suite. It allows organizations to analyze real process data to identify inefficiencies and improvement opportunities.

"SAP Signavio Process Intelligence is a process mining solution that enables customers to analyze and visualize process flows, uncovering performance issues and improvement opportunities." Reference:

It connects to operational systems, extracts event logs, and reconstructs end-to-end business processes to deliver data-driven process insights.

"The solution provides process analytics and actionable insights by comparing actual process execution data against designed models." Incorrect Options:

A: Refers to SAP Signavio Process Manager, not Process Intelligence.

B: SAP Signavio is not an ERP; it integrates with SAP ERP systems for analysis.

C: Collaboration capabilities are provided via SAP Signavio Collaboration Hub, not Process Intelligence.

Therefore, the verified and correct answer based on SAP's official documentation is:

D: A process mining solution that provides process analytics and insights.

NEW QUESTION # 32

Which use cases are central to SAP LeanIX solutions?

(Note: There are 2 correct answers to this question.)

- A. Application Portfolio Management
- B. Blockchain Analytics
- C. Technology Risk and Compliance
- D. Spend Management

Answer: A,C

Explanation:

SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.

"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:

Application Portfolio Management (Answer B):

SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.

"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):

This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.

"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:

A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.

D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.

Verified Correct Answers:

B: Application Portfolio Management

C: Technology Risk and Compliance

NEW QUESTION # 33

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