

AP-207 Sure-Pass Torrent: Energy and Utilities Cloud Accredited Professional - AP-207 Test Torrent & AP-207 Exam Guide

ENERGY AND UTILITIES CLOUD
ACCREDITED PROFESSIONAL



EXAM GUIDE

Last Updated: 30 March 2023

Exam Content covers up to: [Spring 2023 Release](#)

Table of Contents

SUBJECT MATTER EXPERT CONTRIBUTORS	2
ABOUT THE ENERGY AND UTILITIES CLOUD ACCREDITED PROFESSIONAL	3
AUDIENCE DESCRIPTION	3
PURPOSE OF THIS EXAM GUIDE	4
ABOUT THE EXAM	4
RECOMMENDED TRAINING AND REFERENCES	5
EXAM OUTLINE	5
EXAM CANDIDATE CODE OF CONDUCT	8
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	8

1

BTW, DOWNLOAD part of Lead2Passed AP-207 dumps from Cloud Storage: <https://drive.google.com/open?id=1Emvo0lf1GbnhmVK2zkNOLQAEHa7Synb>

We will refund your money if you fail to pass the exam if you buy AP-207 exam dumps from us, and no other questions will be asked. We are famous for high pass rate, with the pass rate is 98.75%, we can ensure you that you pass the exam and get the corresponding certificate successfully. In addition, AP-207 Exam Dumps of us will offer you free update for 365 days, and our system will send the latest version of AP-207 exam braindumps to your email automatically. We also have online service stuff, and if you have any questions just contact us.

Our AP-207 practice tests cover the entire outline for Salesforce syllabus and make your knowledge fully compatible with AP-207 objectives. Touch the destination of success with the help of Lead2Passed preparation material. Convincing quality of practice tests boost up their demand across the industry. Incultation comes through our AP-207 Exam Practice test while the inclusions of various learning modes is one tremendous feature that is added to promote customer interactivity and objective based knowledge testing.

>> Valid Dumps AP-207 Sheet <<

Actual AP-207 Energy and Utilities Cloud Accredited Professional Exam Questions with accurate answers

Our system will automatically deliver the newest version of our AP-207 exam questions to you via email after you pay for them. So you will never have to worry that the exam questions and answers will be outdated one day for our experts are always keeping on updating the AP-207 Study Materials to the most precise. As you can see, our AP-207 exam simulation really deserves your selection. Do not be afraid of making positive changes. It will add more colors to your life.

Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q40-Q45):

NEW QUESTION # 40

consultant has been tasked with gathering and aligning requirements from a small group of key stakeholders for an Energy and Utilities Cloud implementation.

Which approach would be most effective for eliciting business requirements from the small group of stakeholders?

- A. Conduct a semi-structured requirement gathering session to walk-through current-state sales processes with the stakeholders to align on common requirements.
- B. Conduct a focus group with all stakeholders to present different future-state sales processes and elicit stakeholder opinions.
- C. Create and deliver a questionnaire to each stakeholder to elicit thoughts on the pros and h. of the current-state sales processes.

Answer: A

NEW QUESTION # 41

An energy company implementing Energy and Utilities Cloud needs to generate a contract frame its proposals that include up to 100 line items, with its template already built in a DOCX file. According to the new company branding, custom fonts were used.

- A. Server-Side generation, as Client-Side doesn't support custom fonts
- B. Client-Side generation, as Server-Side doesn't support DOCK templates
- C. Server-Side generation, as this has a high number of line items
- D. Using the Contract Lifecycle Management, which Document Generation mechanism should the administrator recommend?
- E. Client-Side generation, as this doesn't have a high number of line items

Answer: E

NEW QUESTION # 42

A customer is ready to install the managed package for Energy and Utilities Cloud.

Which two Product Schedules settings must be enabled for all products as a prerequisite step for a successful installation?

- A. Revenue Scheduling
- B. Inventory Scheduling
- C. Product Scheduling
- D. Quantity Scheduling

Answer: C,D

Explanation:

Prior to installing the managed package for Energy and Utilities Cloud, two critical Product Schedules settings must be enabled for all products to ensure a successful installation: Product Scheduling and Quantity Scheduling. These settings are prerequisite steps that enable the system to handle and manage the scheduling of products over time, crucial for the energy and utilities sector where products and services often have associated schedules for delivery, usage, and billing. Ensuring these settings are enabled allows for the seamless integration and functionality of the Energy and Utilities Cloud package with the existing Salesforce environment.

Reference = Salesforce's setup and installation guides for Energy and Utilities Cloud specifically mention the requirement to enable Product Scheduling and Quantity Scheduling as part of the preparation steps before package installation. This information can be found in the Salesforce Help documentation related to product schedules: https://help.salesforce.com/articleView?id=products_schedules_overview.htm&type=5

NEW QUESTION # 43

An energy company is launching a new subscription service in the B2B market that offers an energy consumption consultancy to help customers pay less on their bills. This product will be charged USD \$60 monthly.

Which two pricing metadata are needed when defining this price with Industries CPQ?

- A. A Price List Entry, with amount as \$60, currency as USD and charge type as Recurring
- B. A Price Book Entry, with amount as \$60, currency as USD and charge type as Recurring
- C. A Pricing Plan Entry, with type as Price and charge type as Recurring
- D. A Pricing Variable, with type as Price and charge type as Recurring

Answer: A,C

Explanation:

When defining the pricing for a new subscription service with Industries CPQ, it's essential to create a Price List Entry that specifies the price, currency, and charge type. For a subscription service priced at USD \$60 monthly, the Price List Entry should have an amount set to \$60, the currency specified as USD, and the charge type categorized as Recurring. This approach ensures that the pricing metadata accurately reflects the subscription nature of the service, facilitating correct billing and revenue recognition.

Reference = Salesforce Industries CPQ documentation provides detailed guidelines on setting up pricing for various types of products and services, including recurring subscription services. This includes creating and managing Price List Entries to define pricing terms: https://help.salesforce.com/articleView?id=cpq_create_price_list.htm&type=5

NEW QUESTION # 44

An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process. These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Using Field Mapper
- B. Adding fields in CPQ configuration
- C. Adding fields in Checkout method
- D. Creating Apex trigger

Answer: A

Explanation:

Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5

NEW QUESTION # 45

.....

Time is nothing; timing is everything. Stop hesitating. AP-207 VCE dumps help you save time to clear exam. If you choose valid exam files, you will pass exams one-shot; you will obtain certification in the shortest time with our Salesforce VCE dumps. If you complete for a senior position just right now, you will have absolutely advantage over others. Now, don't wasting time again, just start from our AP-207 VCE Dumps. Excellent & valid VCE dumps will make you achieve your dream and go to the peak of your life ahead of other peers.

Reliable AP-207 Test Testking: <https://www.lead2passed.com/Salesforce/AP-207-practice-exam-dumps.html>

We promise you that if you fail to pass the exam in your first attempt after using AP-207 training materials of us, we will give you full refund, If you can finish these questions from the demo and are satisfied with our AP-207 exam torrent material, then you can decide that whether you choose our training material as your reference material or not, When you want to ask any questions or share with us your AP-207 passing score you will reply you in 3 hours.

There is a good chance that the idea will be accepted Test AP-207 Voucher on the premise it is implemented within six months, Enhancements to Signaling, We promise you that if you fail to pass the exam in your first attempt after using AP-207 training

materials of us, we will give you full refund.

Ace Your Exam Preparation with Lead2Passed Salesforce AP-207 Exam Questions

If you can finish these questions from the demo and are satisfied with our AP-207 exam torrent material, then you can decide that whether you choose our training material as your reference material or not.

When you want to ask any questions or share with us your AP-207 Passing Score you will reply you in 3 hours, It is hard to deny that in this materialistic society more and more companies have fallen into the money-oriented one, a large number of companies only focus on how to make money rather than how to improve the quality of their products, on the contrary, our company always insists on a AP-207 development stratagem which is quality uppermost, because we deeply know and understand that the quality of the products will determine whether the company would be successful or not in the long run.

In order to avoid wasting too much time in preparing for the exam, Lead2Passed provides you with Salesforce AP-207 dumps that can help you pass the test in the short period of time.

- Using Salesforce AP-207 Dumps, Improve Your Exam Skills Search for ➔ AP-207 and download exam materials for free through ➔ www.prepawayexam.com Updated AP-207 Test Cram
- Braindumps AP-207 Pdf AP-207 Valid Test Online Test AP-207 Simulator Online Search for 「 AP-207 」 and obtain a free download on “ www.pdfvce.com ” AP-207 Valid Test Online
- Get Success in Salesforce AP-207 Exam With an Unbelievable Score Search for ✓ AP-207 ✓ and download it for free immediately on ✓ www.practicevce.com ✓ Valid AP-207 Exam Pdf
- AP-207 Download AP-207 Latest Test Testking Valid AP-207 Test Objectives Copy URL “ www.pdfvce.com ” open and search for ▶ AP-207 ◀ to download for free AP-207 Guide
- Salesforce AP-207 Energy and Utilities Cloud Accredited Professional PDF Dumps - The Fastest Way To Prepare For Exam Search for 【 AP-207 】 on ✓ www.examcollectionpass.com ✓ immediately to obtain a free download AP-207 Reliable Real Exam
- Pdf AP-207 Free Test AP-207 Sample Online Valid AP-207 Exam Pdf Search for AP-207 and download exam materials for free through ☀ www.pdfvce.com ☀ Certification AP-207 Questions
- Hot Valid Dumps AP-207 Sheet Free PDF | Valid Reliable AP-207 Test Testking: Energy and Utilities Cloud Accredited Professional ☆ Search for ► AP-207 and easily obtain a free download on ➡ www.pdfdumps.com AP-207 Practice Braindumps
- AP-207 Test Assessment Valid AP-207 Exam Pdf AP-207 Guide Open ⇒ www.pdfvce.com ⇐ and search for ☀ AP-207 ☀ to download exam materials for free Braindumps AP-207 Pdf
- Braindumps AP-207 Pdf AP-207 Reliable Real Exam Test AP-207 Simulator Online Download 《 AP-207 》 for free by simply searching on 【 www.prep4away.com 】 AP-207 PDF Question
- AP-207 Reliable Real Exam AP-207 Latest Test Testking AP-207 Valid Test Online Simply search for ▷ AP-207 ◀ for free download on ▷ www.pdfvce.com ◀ AP-207 Test Assessment
- Using Salesforce AP-207 Dumps, Improve Your Exam Skills Immediately open ➡ www.practicevce.com and search for “ AP-207 ” to obtain a free download Braindumps AP-207 Pdf
- minandt485880.bcbloggers.com, socialclubfm.com, estellenvpn710586.thelateblog.com, directoryvenom.com, mathefnul176800.blogdun.com, amaanfixc102985.wikiworldstock.com, deborahdgrt380911.wikisona.com, alvinmia337730.sasugawiki.com, ronaldotaw432966.blogchaat.com, rankuppages.com, Disposable vapes

DOWNLOAD the newest Lead2Passed AP-207 PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=1Enwo0lflGbnhrVK2zkNOLQAEHa7Synb>