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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q62-Q67):

### NEW QUESTION # 62

An Administrator is asked to change the Search settings and perform a rebuild of the search index. Which three aspects can the Administrator control out of the box?

- A. Results Filters
- B. Sort Rules
- C. Scheduled Indexing
- D. Results per Page
- E. Include Images

**Answer: B,C,D**

Explanation:

Out of the box, an Administrator can control the following aspects of the search settings:

A) Sort Rules: These determine the order in which search results are displayed.

B) Results per Page: This setting controls how many results are shown to the user at one time, impacting the browsing experience.

E) Scheduled Indexing: This allows for the automatic rebuilding of the search index at scheduled intervals, ensuring the search functionality reflects the most up-to-date information.

These settings are crucial for optimizing the search experience, ensuring that users can find what they need efficiently and effectively.

### NEW QUESTION # 63

An Administrator received an export file from an external system, which contains products and categories. The categories are delimited using a single pipe character.

In which two ways can the Administrator set this up for import using the CSV import tool?

- A. Split the categories into separate columns with appropriate labels.
- B. Replace the pipes with a forward slash.
- C. Insert a greater than sign.
- D. Add a dash to the category column.

**Answer: A,B**

Explanation:

When setting up categories for import using the CSV import tool with categories delimited by a single pipe character, the Administrator can C. Split the categories into separate columns with appropriate labels or D. Replace the pipes with a forward slash. Both methods organize the category data in a format that the import tool can recognize and process effectively.

### NEW QUESTION # 64

An Administrator needs to support a unique use case with an exclusive line of products. Only certain stores designated as "premier" status should contain an exclusive list of products. All of the other products outside of the exclusive product line should be available in all stores.

Is it possible to support this use case of store-specific products in B2B Commerce?

- A. Yes. This is supported by the B2B Commerce data model.
- B. Yes. There is an exclusive line checkbox on the Product entity which supports this scenario.
- C. No. The data model does not support this type of configuration.
- D. No. The products must be filtered with custom code.

**Answer: A**

Explanation:

Supporting store-specific products, including an exclusive line of products for "premier" status stores, is supported by the B2B Commerce data model (C). This capability allows for the configuration of product availability and visibility based on store status or other criteria, enabling differentiated product offerings across various store types.

### NEW QUESTION # 65

Which two records can an Administrator bulk update in the Commerce App?

- A. Stores
- **B. Catalogs**
- **C. Products**
- D. Pricing

**Answer: B,C**

Explanation:

In the Commerce App, an Administrator can bulk update B. Products and C. Catalogs. Bulk updating allows for efficient management and modification of multiple records at once, streamlining the process of maintaining product listings and catalog structures.

### NEW QUESTION # 66

Which two preferences are required to successfully run B2B on Lightning Experience checkout? 27m 30s

- **A. Enable Account Relationships**
- B. Enable Negative Quantity
- C. Enable Optional Price Books for Orders
- **D. Enable Orders**

**Answer: A,D**

Explanation:

For successful operation of B2B on Lightning Experience checkout, the following preferences need to be enabled:

A) Enable Account Relationships: This allows for the management of complex account hierarchies and relationships, which is crucial for B2B transactions that often involve multiple entities within the same organization.

D) Enable Orders: This is fundamental for the checkout process, as it allows for the creation and management of customer orders within the Lightning Experience, providing a seamless checkout process.

### NEW QUESTION # 67

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Appropriately, we can wrap up this post with the way that the test centers around the material that is essential to handily clear your B2B Commerce for Administrators Accredited Professional certification exam. You can trust the material and set aside an edge to zero in on those before you win eventually over the last B2B Commerce for Administrators Accredited Professional (AP-201) exam dates. To get it, find the source that assists you with getting the right test and spotlight on material agreeable for you for organizing the B2B Commerce for Administrators Accredited Professional exam.

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