

# AP-205 Verified Answers - Consumer Goods Cloud: Trade Promotion Management Accredited Professional Realistic Dumps Reviews Free PDF Quiz



BTW, DOWNLOAD part of DumpsTests AP-205 dumps from Cloud Storage: <https://drive.google.com/open?id=1AQpEFvLbmSSXBzMWL8c7J2sWz1H0nKmS>

These practice exams are solely designed to help you achieve AP-205 certification on the first attempt. The mock exam simulator helps you get through every topic inside out and you get overall better grades. This is because you have hands-on the most updated and most reliable Salesforce AP-205 Questions created under the supervision of 90,000 Salesforce professionals.

DumpsTests provides you with the best preparation material. What makes DumpsTests AP-205 brain dumps the first choice for their exam preparation is obviously its superior content that beats its competitors in quality and usefulness. DumpsTests currently has a clientele of more than 60,000 satisfied customers all over the world. This is factual proof of the incomparable quality of our products. The way our brain dumps introduce you the syllabus contents of AP-205 Exam increases your confidence to perform well in the actual exam paper.

>> AP-205 Verified Answers <<

## Salesforce AP-205 Dumps Reviews, Formal AP-205 Test

Nowadays, the certification has been one of the criteria for many companies to recruit employees. And in order to obtain the AP-205 certification, taking the AP-205 exam becomes essential. Although everyone hopes to pass the exam, the difficulties in preparing for it should not be overlooked. There are plenty of people who took a lot of energy and time but finally failed to pass. You really need our AP-205 practice materials which can work as the pass guarantee.

## Salesforce Consumer Goods Cloud: Trade Promotion Management Accredited Professional Sample Questions (Q36-Q41):

### NEW QUESTION # 36

A consultant needs to configure the Volume Only promotions so that the key account manager (KAM) can see the Volume Planning

card (VPC).

Where should the consultant configure this to see the VPC?

- A. In the promotion template
- B. In the tactic template
- C. In the KPI subset

**Answer: A**

Explanation:

The Promotion Template is the master controller for the layout and behavior of a specific type of promotion.

When a business defines different types of promotions—for example, a "Full P&L Promotion" versus a "Volume Only Promotion"—they use different Promotion Templates to tailor the user experience.

For a "Volume Only" promotion, the business might want to hide financial complexity (like ROI or Fixed Funds) but must show the volume data. The visibility of the major UI components (Cards) is toggled directly on the Promotion Template record.

Within the Promotion Template configuration, there are specific checkboxes or settings for:

\* Show VPC (Volume Planning Card): Controls if the volume grid is visible.

\* Show SPC (Spend Planning Card): Controls if the financial grid is visible.

To ensure the KAM can see the VPC, the consultant must navigate to the specific Promotion Template used for "Volume Only" promotions and ensure the VPC visibility setting is enabled. While KPI Subsets (Option B) control which columns appear inside the card, the Promotion Template (Option C) controls whether the card appears at all. Tactic templates (Option A) control the individual tactics (e.g., Display, Flyer) and do not control the high-level promotion page layout.

#### NEW QUESTION # 37

Northern Trail Outfitters (NTO) wants to plan with Consumer Goods Cloud, not only standard products but also bill of materials (BOMs)/shippers. Some of NTO's BOMs can change the quantities of their components during their lifetime.

How should a consultant suggest handling the scenario where the quantity of one component is changing in a BOM?

- A. Add an end date to the BOM product that is the date 1 day before the quantity change, and create a new BOM that is available on the date of quantity change and has the same components in the BOM relation object, but a new quantity for the affected component.
- B. Update the end date Valid Thru of the BOM relation object record between the BOM and the affected component with the date 1 day before the quantity change, and add a new BOM relation object record with the new quantity and Valid From is the date of quantity change.
- C. Update the quantity in the affected BOM relation object record between the BOM and the affected component with the new quantity, and update in this record the start date Valid From with the date of quantity change.

**Answer: B**

Explanation:

In Salesforce Consumer Goods Cloud TPM, Bill of Materials (BOM) or "Shippers" are handled through a relation object (often the Product Bill of Material or similar junction object) that links the parent BOM product to its component products. To maintain historical accuracy for past promotions while accommodating future changes (Slowly Changing Dimensions), you should not simply overwrite the existing record. Instead, the best practice is to "expire" the current relationship by setting the Valid Thru date to the day before the change. Then, create a new BOM relation record with the new quantity and a Valid From date starting on the day of the change. This ensures that calculations for historical promotions use the old quantity, while new promotions use the new quantity.

#### NEW QUESTION # 38

When implementing Consumer Goods Cloud TPM, it is essential to ensure seamless integration with existing third-party systems for comprehensive functionality.

Which set of systems should a consultant discuss with the customer to ascertain compatibility and data synchronization with TPM?

- A. Enterprise Resource Planning (ERP), Master Data Management (MDM), Product Information Management (PIM), Demand Planning, Data Warehouses, and Data Lakes to integrate master data, baseline volume forecasts, and shipment data
- B. Point of Sale (POS) systems, Content Management Systems (CMS), and Digital Asset Management (DAM) systems to process retail transactions, digital content, and enterprise assets
- C. Customer Relationship Management (CRM), Supply Chain Management (SCM), and Human Resource Management (HRM) systems to ingest customer sales data, supply chain operations data, and employee performance metrics

**Answer: A**

Explanation:

A robust TPM implementation relies heavily on data that originates outside of Salesforce. The set of systems listed in Option A represents the critical "backbone" integrations required for Trade Promotion Management:

\* ERP (Enterprise Resource Planning): This is the source of truth for "Actuals." To settle claims and analyze promotion performance, TPM needs shipment and invoice data, which lives in the ERP.

\* MDM (Master Data Management) / PIM (Product Information Management): TPM requires a clean, hierarchical structure of Products and Customers. Syncing this master data ensures that the "Product A" planned in Salesforce matches the "Product A" shipped by the warehouse.

\* Demand Planning: TPM is often the input to demand planning (providing the promotional lift), but it also consumes the Baseline Forecast (what would sell with no promotion) from Demand Planning tools to calculate accurate ROI.

While POS data (Option B) is useful for Retail Execution (checking shelf prices), it is less critical for the Trade Planning aspect compared to shipment data. Similarly, HRM (Option C) is generally irrelevant to trade promotion calculations. Therefore, Option A covers the essential data flow: Master Data (MDM/PIM) -> Baseline (Demand Planning) -> Execution/Actuals (ERP) 3333.

### NEW QUESTION # 39

A client has asked that the discount key performance indicator (KPI) is manually provided by the key account manager (KAM). The discount KPI should only be editable at the total level for the tactic/product hierarchy and should not be editable on a weekly level.

How should a consultant design this discount KPI?

- A. Set the Edit mode of the discount KPI as Total.
- B. Set the Edit mode of the discount KPI as All.
- C. Set the Editable storage level of the discount KPI as Tactic.

**Answer: A**

Explanation:

In Salesforce Consumer Goods Cloud TPM, the behavior of Key Performance Indicators (KPIs) within the planning grid is governed by the KPI Definition, specifically the Edit Mode property. This property dictates where and how a user can input data. The requirement here is specific: the Key Account Manager (KAM) must provide a manual input (Writeback) for the discount, but this input is restricted to the Total column (the aggregate for the promotion duration) and must not be allowed in the weekly/periodic columns.

\* Edit Mode: Total (Option B): This is the correct configuration. When set to "Total," the cell in the Total column becomes editable. When the KAM enters a value (e.g., \$10,000), the calculation engine automatically distributes (disaggregates) this amount across the weeks and products based on a defined reference profile (like Baseline Volume). The individual weekly cells remain read-only or are overwritten by the distribution logic, preventing the user from manually "tweaking" specific weeks which could break the distribution logic.

\* Edit Mode: All (Option A): This would allow editing in both the Total column and the individual weekly cells, violating the requirement.

\* Editable Storage Level (Option C): This defines where the data is saved in the database (e.g., at the Tactic level vs. Product level), but it does not control the UI behavior of locking the weekly columns while allowing the Total column to be edited.

### NEW QUESTION # 40

Cloud Kicks is currently utilizing Consumer Goods Cloud TPM and wants to understand if it can use mass copy promotions now for the next few years in a single click.

Which limitation should the company keep in mind for mass copying promotions from the Trade Calendar view?

- A. They are possible with a custom date and timeframe for 18 months out-of-the-box.
- B. They are possible for a maximum 18-month timeframe.
- C. They are possible for only a 12-month timeframe.

**Answer: B**

Explanation:

The Mass Copy functionality in the Trade Calendar is a powerful productivity feature that allows Key Account Managers to duplicate successful promotion plans from one year to the next. However, to ensure system performance and stability, Salesforce imposes specific governor limits on this operation.

Duplicating promotions is not a simple record copy; it involves cloning the header, all associated tactics, product splits, and potentially re-calculating initial baseline values for the new dates. If a user were to attempt to copy promotions 5 years into the future in a single action, the calculation load would be immense.

According to the product documentation and best practices for Consumer Goods Cloud TPM, the standard limitation for the Mass Copy window is 18 months. This means a user can select a source range and copy it to a target range, provided the target dates do not extend beyond 18 months into the future. This constraint balances usability (allowing for full next-year planning plus a buffer) with the technical constraints of the Processing Service, preventing timeouts and ensuring that the copied data remains manageable and accurate.

## NEW QUESTION # 41

.....

You must improve your skills and knowledge to stay current and competitive. You merely need to obtain the AP-205 certification exam badge in order to achieve this. You must pass the Consumer Goods Cloud: Trade Promotion Management Accredited Professional (AP-205) exam to accomplish this, which can only be done with thorough exam preparation. Download the Salesforce AP-205 Exam Questions right away for immediate and thorough exam preparation. We have thousands of satisfied customers around the globe so you can freely join your journey for the Consumer Goods Cloud: Trade Promotion Management Accredited Professional (AP-205) certification exam with us.

**AP-205 Dumps Reviews:** <https://www.dumpstests.com/AP-205-latest-test-dumps.html>

Salesforce AP-205 Verified Answers Something what have learned not completely absorbed, so that we often forget, We have hundreds of most probable questions which have a chance to appear in the real AP-205 Dumps Reviews - Consumer Goods Cloud: Trade Promotion Management Accredited Professional exam, Salesforce AP-205 Verified Answers You do not wait for long time and can start your study immediately, As AP-205 practice download dumps are equipped with a clear thread of thought, you can easily grab what is the most important point in the targeted exams and what is the least important.

Click the Send to Phone button, When we rotate our view, auto layout AP-205 will change its frame to fill the screen horizontally, Something what have learned not completely absorbed, so that we often forget.

## AP-205 Exam Verified Answers & High Pass-Rate AP-205 Dumps Reviews Pass Success

We have hundreds of most probable questions which have a AP-205 Exam Topics chance to appear in the real Consumer Goods Cloud: Trade Promotion Management Accredited Professional exam, You do not wait for long time and can start your study immediately.

As AP-205 practice download dumps are equipped with a clear thread of thought, you can easily grab what is the most important point in the targeted exams and what is the least important.

As far as our Salesforce AP-205 study guide is concerned, the PDF version brings you much convenience with regard to the following advantage.

- AP-205 Dumps Cost  New Exam AP-205 Braindumps ↘ AP-205 Dumps Cost  Simply search for ▷ AP-205 ◁ for free download on  [www.testkingpass.com](http://www.testkingpass.com)  Braindumps AP-205 Downloads
- AP-205 Dumps Cost  Valid AP-205 Test Topics  New AP-205 Braindumps  Copy URL ► [www.pdfvce.com](http://www.pdfvce.com)  open and search for  AP-205  to download for free  Free AP-205 Vce Dumps
- 2026 High Hit-Rate AP-205 Verified Answers | 100% Free AP-205 Dumps Reviews  Download ⇒ AP-205 ⇐ for free by simply entering ✨: [www.pdfdumps.com](http://www.pdfdumps.com)  ✨  website  Exam AP-205 Forum
- Free AP-205 Vce Dumps  Examcollection AP-205 Dumps  AP-205 Test Review ♣ Search for  AP-205  and download it for free on ► [www.pdfvce.com](http://www.pdfvce.com) ◀ website  Sample AP-205 Exam
- Braindumps AP-205 Downloads  Free AP-205 Vce Dumps  AP-205 Related Exams ↘ Simply search for ► AP-205  for free download on ➡ [www.torrentvce.com](http://www.torrentvce.com)   Valid AP-205 Test Vce
- 2026 High-quality 100% Free AP-205 – 100% Free Verified Answers | AP-205 Dumps Reviews  Open ➡ [www.pdfvce.com](http://www.pdfvce.com)   and search for ➡ AP-205  to download exam materials for free  AP-205 Test Study Guide
- AP-205 Latest Exam Practice  New Exam AP-205 Braindumps  AP-205 Latest Exam Practice  Open 「 [www.examcollectionpass.com](http://www.examcollectionpass.com) 」 and search for ➡ AP-205  to download exam materials for free  Exam Topics AP-205 Pdf
- 100% Pass Salesforce - AP-205 - Consumer Goods Cloud: Trade Promotion Management Accredited Professional Verified Answers  Search for { AP-205 } and obtain a free download on  [www.pdfvce.com](http://www.pdfvce.com)   AP-205 Reliable Exam

