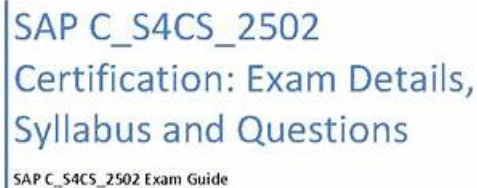


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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With the rapid development of the world economy and frequent contacts between different countries, the talent competition is increasing day by day, and the employment pressure is also increasing day by day. Our company provides three different versions to choice for our customers. The software version of our C-S4CS-2502 exam question has a special function that this version can simulate test-taking conditions for customers. If you feel very nervous about exam, we think it is very necessary for you to use the software version of our C-S4CS-2502 Guide Torrent. The simulated tests are similar to recent actual exams in question types and degree of difficulty. By simulating actual test-taking conditions, we believe that you will relieve your nervousness before examination.

SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 2	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.

Topic 3	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 4	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 5	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 7	<ul style="list-style-type: none"> • This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 8	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 9	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 10	<ul style="list-style-type: none"> • Extensibility and Integration
Topic 11	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 12	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q62-Q67):

NEW QUESTION # 62

In a predictive model, what does prediction confidence measure?

- A. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- B. How well the model can maintain its accuracy and performance when used on new data
- C. The ability to produce results with a constant level of correctness

- D. The percentage of correct responses in the output dataset

Answer: B

NEW QUESTION # 63

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- **A. Core Data Services**
- B. SAP Fiori
- C. SAP Business Suite
- D. SAP HANA

Answer: A

NEW QUESTION # 64

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts.
- **B. Search, create, and update sales plans.**
- **C. Compare planned with actual sales data.**
- D. Calculate the sales quotation conversion rate.

Answer: B,C

NEW QUESTION # 65

You execute the Sell from Stock (BD9) process.

At which process step is the billing due list updated?

- A. Proof of delivery
- B. Execute picking
- **C. Post goods issue**
- D. Create delivery

Answer: C

NEW QUESTION # 66

Based on the SAP Activate methodology, which activities must you perform in the Explore phase?

Note: There are 2 correct answers to this question.

- **A. Use the Test system to demonstrate SAP Best Practice processes.**
- B. Define the organizational structure and chart of accounts.
- **C. Conduct the Fit-to-Standard analysis to gather configuration values.**
- D. Conduct the Digital Discovery Assessment to identify extension requirements.

Answer: A,C

NEW QUESTION # 67

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