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The development of science and technology makes our life more comfortable and convenient, which also brings us more challenges. Many company requests candidates not only have work experiences, but also some professional certifications. Therefore it is necessary to get a professional C_C4H47_2503 Certification to pave the way for a better future. Considered many of the candidates are too busy to review, our experts designed the C_C4H47_2503 question dumps in accord with actual examination questions, which would help you pass the exam with high proficiency.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
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Topic 1	<ul style="list-style-type: none"> Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 2	<ul style="list-style-type: none"> Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 3	<ul style="list-style-type: none"> Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 4	<ul style="list-style-type: none"> SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	<ul style="list-style-type: none"> Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q69-Q74):

NEW QUESTION # 69

Best Run Bikes wants to tag Leads using a dedicated filterable and searchable field called "Early Adopters", and automatically notify the Sales Manager about it.

As an Administrator, what features can you use to address this requirement?

Note: There are 3 correct answers to this question.

- A. Validation Rule
- B. Field Attributes
- **C. Autoflow Rule**
- **D. Determination Rule**
- E. Extension Field

Answer: C,D,E

NEW QUESTION # 70

You are an Administrator who needs to create a robust mobile scenario for your business users.

What administration tasks are performed during mobile application setup?

Note: There are 2 correct answers to this question.

- **A. UI screen adaptation**
- B. Mobile User creation
- **C. Home Page layout**
- D. Widget creation

Answer: A,C

NEW QUESTION # 71

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the employee and the respective password
- B. Assign a new security policy and unlock the User
- **C. Reset the password for the affected User**
- D. Unlock the respective User and reset the password

Answer: C

NEW QUESTION # 72

What feature can you use for increasing the level of login protection for end user passwords?

- A. Content Security Policy
- B. Business Role
- C. Security Policy
- **D. Identity Provider**

Answer: D

NEW QUESTION # 73

The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2. How can you help them start the procedure for the system provisioning?

- **A. By following the Onboarding Guide on the SAP Help Portal**
- B. By asking for support from product development
- C. By raising a Support Ticket
- D. By requesting admin access to their tenant

Answer: A

NEW QUESTION # 74

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