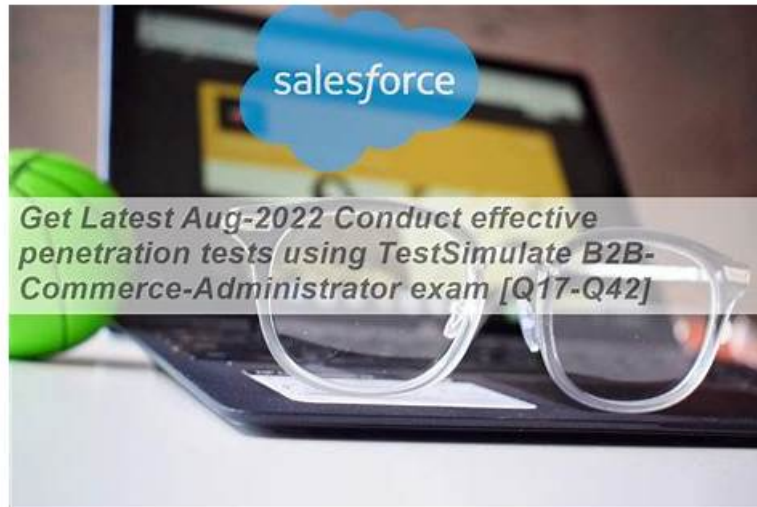


# B2B-Commerce-Administrator Latest Exam Online, New B2B-Commerce-Administrator Exam Book



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Salesforce B2B-Commerce-Administrator exam is designed for professionals who are responsible for managing B2B commerce operations using Salesforce Commerce Cloud. B2B-Commerce-Administrator exam covers a wide range of topics, including B2B commerce strategy, customer experience management, product catalog management, pricing and promotions, order management, and reporting and analytics. B2B-Commerce-Administrator Exam also tests the candidate's knowledge of Salesforce administration, including user management, security, and data management.

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Salesforce B2B-Commerce-Administrator certification is designed for professionals who are responsible for managing and administering B2B commerce solutions on the Salesforce platform. Salesforce Accredited B2B Commerce Administrator certification is intended for individuals who have experience with Salesforce B2B Commerce implementations and are looking to validate their skills and expertise. The Salesforce B2B-Commerce-Administrator Certification is a valuable credential for professionals who want to advance their careers in the field of B2B commerce.

## **Salesforce Accredited B2B Commerce Administrator Sample Questions (Q56-Q61):**

### NEW QUESTION # 56

Which cart item type is created with the Cart Delivery Group Method after the shipping integration?

- A. Surcharge
- B. Charge
- C. Delivery
- **D. Shipping**

**Answer: D**

Explanation:

When a shipping integration is enabled in B2B Commerce for Visualforce, the cart delivery group method record is used to store the selected shipping method for each cart delivery group. After the shipping integration returns the shipping cost for each cart delivery group, a cart item record of type Shipping is created with the cart delivery group method record as its parent. This cart item record represents the shipping charge for the corresponding cart delivery group and is displayed in the order review section of the checkout page. Reference: Specify Shipping Group Options for LLI Checkout, Specify Shipping Options for Standard Checkout, CartDeliveryGroupMethod

### NEW QUESTION # 57

Northern Trail Outfitters(NTO's) is ready to move their store from Sandbox to Production.

Which two components does the admin need to consider as part of the change sets?

- A. Custom Objects and fields
- **B. Process Builder Flows**
- **C. Site.com (from Experience Builder)**
- D. Platform Events
- E. Triggers

**Answer: B,C**

### NEW QUESTION # 58

Which three standard Salesforce Objects does Salesforce B2B Commerce use?

Choose 3 answers

- A. Order
- B. Product
- **C. Contact**
- **D. Account**
- **E. User**

**Answer: C,D,E**

Explanation:

Explanation

According to the Salesforce Objects page, Salesforce objects are database tables that store data related to your organization.

Salesforce B2B Commerce uses three standard Salesforce objects: User, Account, and Contact.

User object stores information about the users who can log in to your Salesforce org and access your B2B Commerce data and functionality. Account object stores information about the companies or organizations that you do business with, such as customers, partners, or suppliers. Contact object stores information about the individuals who work for or are associated with your accounts, such as buyers, managers, or influencers.

Therefore, options B, C, and E are correct. Options A and D are false because Product and Order are not standard Salesforce objects, but custom objects that are part of the B2B Commerce managed package. References: Salesforce Objects, Salesforce Objects Overview

### NEW QUESTION # 59

Which three configuration aspects must be set up outside the commerce app in order to deploy and activate B2B Commerce instance both for internal and external users?

- A. Experience Sites
- B. Custom Attributes
- C. Salesforce CMS
- D. Multi-Factor Authentication
- E. Profiles and permission set

**Answer: A,D,E**

Explanation:

B2B Commerce setup is a process that involves configuring various aspects of your B2B Commerce site both inside and outside the commerce app. The commerce app is an app that allows you to manage your B2B Commerce data and functionality in Salesforce. Three of the configuration aspects that must be set up outside the commerce app in order to deploy and activate B2B Commerce instance both for internal and external users are:

Profiles and permission sets. Profiles and permission sets are features that allow you to control the access level and permissions of your users for your B2B Commerce site. You need to set up profiles and permission sets outside the commerce app in Salesforce Setup by assigning the appropriate user licenses, object permissions, field permissions, record types, page layouts, etc.

Multi-factor authentication. Multi-factor authentication is a feature that adds an extra layer of security to your B2B Commerce site by requiring users to verify their identity using a second factor, such as a mobile app or a security key. You need to set up multi-factor authentication outside the commerce app in Salesforce Setup by enabling it for your org, configuring the verification methods, setting the verification policies, etc.

Experience sites. Experience sites are features that allow you to create and manage web pages for your B2B Commerce site using Experience Builder or Site.com Studio. You need to set up experience sites outside the commerce app in Experience Workspaces by creating a new site or cloning an existing site, choosing a template or theme, adding components and pages, publishing and activating your site, etc. Therefore, options A, B, and D are correct. Options C and E are false because they are not configuration aspects that must be set up outside the commerce app in order to deploy and activate B2B Commerce instance both for internal and external users. Custom attributes and Salesforce CMS are features that can be set up inside the commerce app in CC Admin by using the Custom Attributes workspace or the Content Management workspace. Reference: [B2B Commerce Setup], B2B Commerce Setup Overview

#### NEW QUESTION # 60

In which three instances should an Administrator perform a search Index? 3 Answers

- A. After making a delta load for the Product Catalog
- B. After updating the description of 10 products.
- C. After making changes to the Product Detail Page layout in Lightning Experience Builder
- D. After making changes to tax calculation settings for Checkout
- E. After adding a new category with a product under it which is ready to be sold.

**Answer: A,B,E**

Explanation:

According to the Search Reindexing page, search reindexing is a feature that allows you to rebuild the search index for your store or reorder portal. Search reindexing creates or updates the index of products, categories, and attributes that are searchable on your site. Three of the instances when an admin should perform a search reindex are:

After making a delta load for the product catalog. A delta load is a process of importing only the changes or updates to your product data from an external source into your B2B Commerce site. After making a delta load for the product catalog, you should perform a search reindex to ensure that your search index reflects the latest product data.

After adding a new category with a product under it which is ready to be sold. After adding a new category with a product under it which is ready to be sold, you should perform a search reindex to ensure that your search index includes the new category and product.

After updating the description of 10 products. After updating the description of 10 products, you should perform a search reindex to ensure that your search index reflects the updated product descriptions. Therefore, options B, D, and E are correct. Options A and C are false because they are not instances when an admin should perform a search reindex. Making changes to the product detail page layout in Lightning Experience Builder or making changes to tax calculation settings for checkout do not affect the search index of your site, so you do not need to perform a search reindex after doing these tasks. Reference: Search Reindexing, Search Reindexing Overview

#### NEW QUESTION # 61

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