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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q26-Q31):

### NEW QUESTION # 26

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Returns order
- B. Debit memo request
- C. Invoice cancellation
- D. Invoice correction request

Answer: C,D

### NEW QUESTION # 27

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether a delivery should be split by warehouse number

- B. Whether a storage location should be determined
- C. Whether the route should be redetermined
- D. Whether over-delivery is allowed

**Answer: B,D**

#### NEW QUESTION # 28

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Pick/pack time of the warehouse number
- B. Loading time of the shipping point
- C. Transit time of the route
- D. Transportation lead time of the forwarding agent

**Answer: A,B**

#### NEW QUESTION # 29

Which of the following is a characteristic of a service item in a sales order?

- A. The service item has no schedule line assigned.
- B. The item in the sales order is blocked for delivery.
- C. The Delivering Plant field is not required.
- D. The material has a specific item category group.

**Answer: D**

#### NEW QUESTION # 30

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Company
- B. Group
- C. Sold-to party
- D. Organization

**Answer: B,D**

#### NEW QUESTION # 31

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