

Valid Plat-101 Study Guide & Plat-101 Valid Braindumps Questions

IAAO 101 EXAM STUDYGUIDE 2023-2024

Ownership of a property is the right to - ANSWER Sell
Lease or rent
Use
Give away
Enter or leave
Refuse to do any of the above
Factors that influence DEMAND - ANSWER Consumers taste and preference
Consumer income
Price of related commodities
Consumer expectations
The price of the commodity
Factors that influence/effect land value - ANSWER Physical
Economic
Governmental
Social
Basic responsibilities of an appraiser to all taxable - ANSWER Discovery
Listing
Valuation
Governmental restrictions on property - ANSWER Taxable
Eminent Doman
Police Power
Escheat

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Salesforce Certified Platform Foundations Sample Questions (Q40-Q45):

NEW QUESTION # 40

A nonprofit organization wants to help ensure residents in their area receive health checkups. The nonprofit also wants to ensure resident tracking history and all data are stored in a way that complies with local privacy laws.

Which Salesforce cloud solution should help meet these needs?

- A. Service Cloud
- B. Nonprofit Cloud
- C. Health Cloud

Answer: C

Explanation:

Health Cloud is the Salesforce cloud solution that should help meet the needs of a nonprofit organization that wants to ensure residents receive health checkups and comply with local privacy laws. Health Cloud is a cloud-based software solution that allows healthcare providers to manage patient relationships, care coordination, and engagement

NEW QUESTION # 41

Which action(s) must be taken for Salesforce updates?

- A. Updates require purchasing an updated license.
- B. Updates need to be downloaded with each release
- C. Updates are automatic; nothing needs to be downloaded or installed.

Answer: C

Explanation:

Updates are automatic; nothing needs to be downloaded or installed is the correct action for Salesforce updates. Salesforce updates are a feature that allows the user to benefit from the latest features and functionality of the Salesforce platform without any hassle or interruption. Salesforce updates are delivered automatically to all orgs three times a year, in spring, summer, and winter. The user does not need to download or install anything to receive the updates, and the user's data and customization are preserved and compatible with the updates. Updates do not require purchasing an updated license, because the user's existing license covers the updates. Updates do not need to be downloaded with each release, because the updates are applied automatically to the user's org.

NEW QUESTION # 42

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team.' The team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads.

What should the Salesforce associate do to grant them the access they need?

- A. Create a new profile that grants Edit access to leads and assign it to the marketing managers.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- C. Create a permission set that grants Edit access to leads and assign it to the marketing managers.

Answer: C

Explanation:

Creating a permission set that grants Edit access to leads and assigning it to the marketing managers is the best way to grant them the access they need, without affecting the other users on the marketing team profile.

NEW QUESTION # 43

An online retail company uses Sales Cloud and Marketing Cloud. The company's Salesforce associate needs help while working in Marketing Cloud and wants to hear other Salesforce professionals' opinions. They would like to post a question that anyone around

the globe who is familiar with Salesforce can answer.
Which resource should they use?

- **A. Trailblazer Community**
- B. Salesforce Help
- C. Trailhead Academy

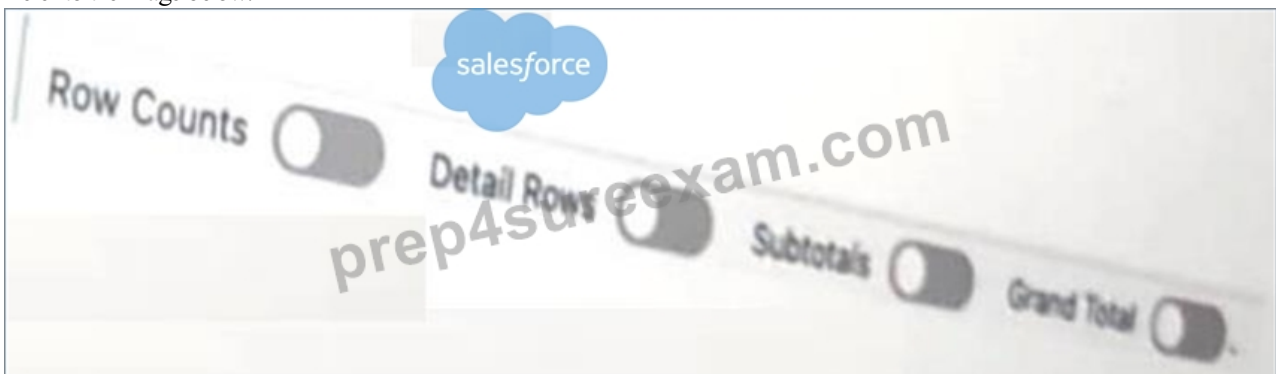
Answer: A

Explanation:

The Trailblazer Community is the resource that the Salesforce associate should use to post a question that anyone around the globe who is familiar with Salesforce can answer. The Trailblazer Community is an online platform where Salesforce users, partners, employees, and experts can connect, collaborate, and learn from each other. The Trailblazer Community allows the user to ask questions, join groups, share ideas, access resources, and earn badges. Trailhead Academy is a resource that provides training courses, certifications, and learning paths for Salesforce users who want to enhance their skills and knowledge. Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features.

NEW QUESTION # 44

Refer to the image below:



A Salesforce associate reviews a report that shows more information than they need. The associated see individual records but only wants to see the Record Count.

Which switches should the associated toggle to only show the Record Count?

- **A. Row Counts and Grand Total**
- B. Subtotals and Detail Rows
- C. Grand Total and Subtotals

Answer: A

Explanation:

The switches that the associate should toggle to only show the Record Count are Row Counts and Grand Total. Row Counts is a switch that shows the number of rows in the report, which is the same as the number of records. Grand Total is a switch that shows the sum, average, minimum, maximum, or other aggregate functions of a numeric field in the report. By toggling these two switches on and the other two switches off, the associate can see the Record Count and the Grand Total of the report, without seeing the individual records or the subtotals. Subtotals and Detail Rows are switches that show the breakdown and the details of the records in the report, which are not needed for the Record Count.

NEW QUESTION # 45

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