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## Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.</li> </ul>

## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q50-Q55):

### NEW QUESTION # 50

Where can an administrator find the Billing Customer Name as it relates to an Order Summary?

- A. Order Summary Lookup (Contact) BillToContactId**
- B. Order Summary Lookup (Account) BillToAccountId
- C. Order Summary Lookup (Account) Contact.BillToAccountId
- D. Order Summary Lookup (Payment) Billing Name

**Answer: A**

### NEW QUESTION # 51

What type of relationship exists between FulfillmentOrder and Location?

- A. Many-to-One Lookup(Location) Fulfil led from Location Id**
- B. One-to-Many Lookup (Location) FulfilledFrom Location Id
- C. One-to-One Lookup (Location) FulfilledFrom Location
- D. Junction (Many to Many)

**Answer: A**

Explanation:

The type of relationship that exists between FulfillmentOrder and Location is Many-to-One Lookup (Location) FulfilledFrom Location Id. A Lookupfield is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. A Many-to-One relationship means that many child records can be related to one parent record, but not vice versa. In this case, a FulfillmentOrder has a Lookup field named FulfilledFrom Location Id that references a Location record. A Location is a record that represents a physical location from which order product items are fulfilled, such as warehouses and retail stores. A Location can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Location. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5)

### NEW QUESTION # 52

For what use case would an administrator enable Person Accounts during Order Management setup?

- A. Connecting to an external ERP system
- B. Connecting Order Management to B2B Commerce
- C. Person Accounts are always enabled for Order Management
- D. Connecting Order Management to B2C Commerce**

**Answer: D**

Explanation:

An administrator would enable Person Accounts during Order Management setup for the use case of connecting Order Management to B2C Commerce. B2C Commerce is a cloud-based platform that enables businesses to create and manage online storefronts for consumers. B2C Commerce uses Person Accounts to represent individual shoppers who place orders on the storefronts. Person Accounts are a type of account that combines account and contact information into a single record. To connect Order Management to B2C Commerce, an administrator needs to enable Person Accounts in Order Management and install the B2C Commerce Integration package from AppExchange. Reference: B2C Commerce Integration, [Person Accounts]

### NEW QUESTION # 53

Which of the following options represent two ways that an administrator can utilize APIs in Workbench to query OrderSummaries?

- A. Platform API and Composite API
- B. Connect API and Platform API
- C. Apex API and Connect API
- D. Composite API and Invocable API
- E. Invocable API and Apex API

#### Answer: A

Explanation:

The Platform API and the Composite API are two ways that an administrator can use APIs in Workbench to query Order Summaries. The Platform API allows querying, creating, updating, deleting, and searching records in Salesforce. The Composite API allows combining multiple requests into a single call, which can improve performance and reduce complexity<sup>12</sup>

### NEW QUESTION # 54

A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record page. How can the administrator meet this requirement?

- A. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel
- B. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- C. Edit the Credit Memo page layout to include the Total Amount field in the Highlights Panel
- D. **Modify the compact layout on the Credit Memo object**

#### Answer: D

Explanation:

The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_credit\\_memo.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.compact\\_layouts\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5)

### NEW QUESTION # 55

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