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ARALING PANLIPUNAN 10
QUIZ 4

Pangalan: Petsa:

Baitang at Pangkat: Guro:

I. MULTIPLE CHOICE

1. Ito ay tumutukoy sa patas na oportunidad at karapatan sa anumang kasarian.

A. Sexual Unitedness

B. Hormonal Equality

C. Gender Equality

D. Patas na Patas na Kasarian

2. Ano ang tawag sa global na agenda na nagsimula sa Fourth World Conference on Women sa China para palawakin ang women's rights at gender equality?

A. Chinese Gender Initiative

B. Beijing Platform for Action

C. Yanwu Researchh Development

D. Beijing's Gender Equality Framework

3. Alin sa mga sumusunod ay nakakasakit sa komunidad ng LGBTQIA+?

A. Pagiging racist

B. Pagtanggap at pagiging bukas

C. Pagiging homophobic

D. Pagsasama sa komunidad tuwing Pride Month

4. Ang mga sumusunod ay batas na naglalayong tulungin ang iba't ibang kasarian, maliban sa:

A. RA 10028

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q65-Q70):

NEW QUESTION # 65
How can a merchandiser perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment?

- A. Check-in through Salesforce Mobile App
- B. Check-in through Einstein Vision
- C. Check-in through Salesforce Maps on mobile
- D. Check-in through standard location picker Lightning Web Component in Salesforce Mobile App

Answer: A

Explanation:
A merchandiser can perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment by using the Salesforce Mobile App. The Salesforce Mobile App is a mobile version of Salesforce that allows users to access and use various features and tools on their mobile devices. A check-in is a feature that allows users to record their arrival at a location, such as a retail store, by using their device's GPS. A check-in can be performed by tapping the Check In button on the visit record in the Salesforce Mobile App. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

NEW QUESTION # 66
Universal Containers has a requirement to establish dependencies between independent commercial products, such as ensuring that the 'Roaming Service' cannot be activated without first activating the 'Voice Service.' The provisioning system insists on receiving a single request for the activation of both products.
Which approach should the consultant recommend to ensure seamless integration and streamlined operations while addressing these business requirements?

- A. Create a Relies-On Relationship between products and set the decomposition scope to OrderItem
- B. Create a Relies-On Relationship between product and set the decomposition scope to Account
- C. Create a Relies-On Relationship between products and set the decomposition scope to Relies-On
- D. Create a Bundle Product and Multilevel Decomposition for fulfillment

Answer: A

Explanation:
Salesforce Communications Cloud supports product dependencies through Relies-On Relationships. These relationships enforce commercial dependencies (e.g., Roaming requires Voice Service) and guide technical decomposition so that dependent products are fulfilled together.
To satisfy the requirement that the provisioning system receive a single activation request for both Voice Service and Roaming, the dependency must be modeled using:
✔ Relies-On Relationship
This ensures the commercial cart enforces prerequisite activation rules-Roaming cannot be purchased or activated without Voice Service.
✔ Decomposition Scope = Order Item
When decomposition scope is set to Order-Item for the technical product relationship, both commercial products decompose into a single technical activation request for fulfillment. This is the exact Salesforce-recommended pattern when dependent commercial products must trigger one consolidated orchestration/activation flow.
Why other options are incorrect:
A (Scope = Account): would merge across the whole account, not just the order.
C (Scope = Relies-On): no such decomposition scope exists; invalid choice.
D (Bundle Product + Multilevel Decomposition): bundling is not required, and it changes the commercial product structure unnecessarily.

NEW QUESTION # 67
United Telecom (UT) has initiated high-speed offerings on Communications Cloud after upgrading its network.
Which out-of-the-box MACD process should UT consider when upgrading existing assets to high-speed offers for interested customers?

- A. Disconnect and new order
- B. Modify order
- C. Change of Plan
- D. Apply Promotion

Answer: C

Explanation:
In Communications Cloud, modifying an existing commercial service to a higher speed tier (or upgraded variant) is handled through the Change of Plan MACD process. Salesforce defines Change of Plan as the out-of-the-box MACD scenario used when an existing active subscription is upgraded, downgraded, or migrated to a different configuration within the same offer family.
High-speed upgrades typically involve the same commercial product family (e.g., "Internet") but with modified attributes such as speed tier, bandwidth profile, SLA level, etc. The Change of Plan MACD:
Reuses the existing asset
Captures the new configuration
Decomposes into new or modified technical actions
Avoids unnecessary disconnect/reconnect cycles
Preserves billing continuity
Minimizes order orchestration overhead
Options B (Disconnect & New Order) and C (Modify Order) are not correct: Disconnect/New Order is used only when replacing an entire product with a materially different offering, not speed upgrades. A Modify Order MACD adjusts non-plan attributes-not plan-tier changes. Option D (Apply Promotion) is irrelevant here.
Thus, Change of Plan is the correct MACD for upgrading customers to high-speed offers.

NEW QUESTION # 68

- A. Setup in store location and associate planogram
- B. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- C. Define planogram check task
- D. Train Einstein Vision Models with marketing images of products to yield optimal results
- E. Multi-site CPQ
- F. Explanation:
  For B2B telecom companies dealing with complex configurations exceeding 1000 line items, the only Salesforce Communications Cloud solution purpose-built for performance, scalability, and large enterprise quoting is Enterprise Sales Management (ESM).
  ESM enhances the CPQ experience by supporting:
  Extremely high cart volumes (hundreds to thousands of lines)
  Multi-site, multi-location enterprise networks
  Enterprise-grade discounting and contract structures
  Scalable pricing, validation, and asset handlings
  Better separation of commercial vs. technical configurations
  Options A, C, and D do not address enterprise-scale CPQ needs with thousands of line items. Large Account Sales Management focuses on account planning, not CPQ performance. Multiplay Subscription Management and Multi-site CPQ do not solve the scalability challenge.
  TION NO: 2
  Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?
- G. Enterprise Sales Management
- H. Enable Einstein Object Detection
- I. Multiplay Subscription Management
- J. Large Account Sales Management

Answer: A,G

Explanation:
These steps are essential in setting up Einstein Vision for automatic product detection on shelves, involving enabling the feature, defining relevant tasks, and training the models with appropriate product images.

NEW QUESTION # 69
How is a promotion linked to a Retail Store?

- A. Through a related list on the Retail Store Group object
- B. Through a Promotion Channel record

- C. Through an account associated with the Retail Store
- D. Through a Promotion Delivery Method

Answer: B

Explanation:
Promotions are linked to Retail Stores through Promotion Channel records, which define the connection and details of the promotional activities.

NEW QUESTION # 70
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