

Consumer-Goods-Cloud-Accredited-Professional Salesforce Consumer Goods Cloud Accredited Professional neueste Studie Torrent & Consumer-Goods- Cloud-Accredited-Professional tatsächliche prep Prüfung



2026 Die neuesten Zertpruefung Consumer-Goods-Cloud-Accredited-Professional PDF-Versionen Prüfungsfragen und Consumer-Goods-Cloud-Accredited-Professional Fragen und Antworten sind kostenlos verfügbar: <https://drive.google.com/open?id=18JrFfv6KvXJGXUMwkvuMXarT7aPonjIO>

Alle Menschen haben ihre eigenes Ziel, aber wir haben ein gleiches Ziel, dass Sie Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfung bestehen. Dieses Ziel zu erreichen ist vielleicht nur ein kleiner Schritt für Ihre Entwicklung im IT-Gebiet. Aber es ist der ganze Wert unserer Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfungssoftware. Wir tun alles wir können, um die Prüfungsaufgaben zu erweitern. Und die Prüfungsunterlagen werden von unsere IT-Profis analysiert. Dadurch können Sie unbelastet und effizient benutzen. Um zu garantieren, dass die Salesforce Consumer-Goods-Cloud-Accredited-Professional Unterlagen, die Sie benutzen, am neuesten ist, bieten wir einjährige kostenlose Aktualisierung.

Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfungsplan:

Thema	Einzelheiten
Thema 1	Visit Execution: This topic evaluates the ability of the Salesforce Consumer Goods Cloud Consultant to manage field visit workflows, including creating and executing Custom Tasks, overseeing Direct Store Delivery, and performing checks for Inventory, Planograms, and Promotions. Consultants must also demonstrate skill in using Surveys to gather insights during visits, ensuring adherence to store objectives.
Thema 2	Analytics: In this topic, the Salesforce Consumer Goods Cloud Consultant must show proficiency in using analytics to extract actionable insights from sales data. Sub-topics include creating and interpreting dashboards to evaluate team performance, store performance, and product performance, driving informed decisions.
Thema 3	Integrations: This topic examines the consultant's expertise in integrating Consumer Goods Cloud with other Salesforce products and external systems. The focus is on managing data flow between systems to support seamless sales processes, demonstrating operational efficiency.

>> Consumer-Goods-Cloud-Accredited-Professional Prüfungsübungen <<

Consumer-Goods-Cloud-Accredited-Professional Zertifizierung - Consumer-Goods-Cloud-Accredited-Professional Prüfungsaufgaben

Wenn Sie Zertpruefung wählen, versprechen wir Ihnen eine 100%-Pass-Garantie zur Salesforce Consumer-Goods-Cloud-

Salesforce Consumer Goods Cloud Accredited Professional Consumer-Goods-Cloud-Accredited-Professional Prüfungsfragen mit Lösungen (Q104-Q109):

104. Frage

When performing a search in an inventory check task which products are considered for the search?

- A. All products owned by the user
- **B. All products associated with the retail store**
- C. All products in the organization
- D. All products created by the user

Antwort: B

Begründung:

When performing a search in an inventory check task, only the products that are associated with the retail store are considered for the search. This is because the inventory check task is designed to verify the availability and quantity of products in a specific store location. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28.

105. Frage

ABC Telecom wishes to offer certain offers to retain its outgoing customers. They would like to give pricing adjustments across the catalog. They also want their agents to have the ability to give runtime adjustments and wish to have the approval process defined around the same.

Which feature should the Consultant suggest to address the above requirements?

- A. Adjustments using Context rules
- B. Customizations using CPQ Hooks
- C. Promotions
- **D. Discounts**

Antwort: D

Begründung:

In Salesforce Industries (formerly Vlocity) environments-especially relevant for Telecom, Media, and Energy-scenarios involving runtime price changes, agent-driven adjustments, and approval workflows are handled through Discounts, not Promotions or Context Rules. Discounts are specifically designed to allow flexible, rule-driven, and approval-controlled adjustments across the catalog, making them ideal when a company wants to equip call-center or retention agents with the ability to negotiate offers with outgoing customers.

Salesforce's public guidance explains that Discounts support both manual and automated application methods. Administrators can enable runtime/manual discounts, specify discount types (percentage or fixed amount), and attach approval rules via the Industries Pricing Compliance framework. These can be targeted across the entire product catalog, specific product hierarchies, or only selected offers. This aligns perfectly with ABC Telecom's requirement to apply pricing adjustments across the catalog and allow agents to make on-the-spot price changes.

While Promotions are useful for predefined marketing offers, they do not support agent-driven runtime flexibility. Context Rules automate pricing logic but do not provide agent-level manual control. CPQ Hooks require custom development and are not intended for business-driven discounting workflows.

Therefore, Discounts are the recommended and Salesforce-aligned feature for agent-controlled runtime adjustments, catalog-wide applicability, and approval process integration, exactly matching the needs of a telecom retention team.

106. Frage

Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Define Assessment Indicator Definitions for Delivery task
- **B. Assign the Action Plans permission set to the Sales Manager .**
- **C. Create an action plan template with a Delivery Task and assign it to a Visit**
- D. Change the Action Plan Type Delivery

- E. Assign the Lightning Direct store Delivery permissions set to the user

Antwort: B,C,E

107. Frage

A Field Rep is having challenges measuring their share-of-shelf due to a recent change in packaging to a competitor's product, which makes their products look almost identical. When using Einstein, the competitor's product was marked incorrectly as the rep's product. What should the rep do to prevent this from happening in the future?

- A. Cancel the task and perform the planogram check manually.
- B. Turn the competitor's products around and re-perform the check.
- C. Contact the manager to create a new planogram.
- D. Edit product tags.

Antwort: D

Begründung:

To prevent Einstein from marking the competitor's product incorrectly as their own product when measuring their share-of-shelf, the field rep should edit product tags. Product tags are labels that identify and count products in an image using Einstein Vision. Einstein Vision is a feature that uses artificial intelligence to detect and count objects in an image. By editing product tags, the field rep can correct any errors or inaccuracies in the object detection process and ensure that their own products and their competitor's products are tagged correctly. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

108. Frage

Which step is required to link an Action Plan to a Visit record?

- A. Activate the Visit to generate Action Plan Tasks.
- B. Create an Action Plan Template by specifying Visit' as the target object and publish it.
- C. Create an Action Plan based on the template where the template owners are the Sales Reps.
- D. Activate the Action Plan.

Antwort: B

Begründung:

To link an Action Plan to a Visit record, the first step is to create an Action Plan Template by specifying Visit' as the target object and publish it. An Action Plan Template is a template that defines the tasks and steps for an action plan. An action plan is a set of tasks that need to be completed for a specific purpose or goal. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. By specifying Visit as the target object, the Action Plan Template can be linked to any visit record that matches the criteria defined in the template. By publishing the template, the Action Plan Template becomes available for use. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

109. Frage

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