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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	<ul style="list-style-type: none">• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G• L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q74-Q79):

NEW QUESTION # 74

A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- **A. The accounts defined in the G/L determination window**
- B. The accounts defined in the warehouse
- C. The accounts defined in the item master data
- D. The accounts defined in the item group

Answer: A

NEW QUESTION # 75

What tool should a support consultant use to transfer a customer database to SAP support?

- A. System Landscape Directory
- B. System Data Maintenance
- C. Support Launchpad
- **D. Remote Support Platform**

Answer: D

NEW QUESTION # 76

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. User-defined values
- B. Document Settings
- **C. Edit Form UI**
- **D. Form Settings**

Answer: C,D

NEW QUESTION # 77

You manufacture olive oil. You want to track the expiration date for the bottles of oil that you produce.

What is the best way to enable this?

- A. Use serial numbers.
- **B. Use batch numbers.**
- C. Use production bill of materials.
- D. Use receiving bin locations

Answer: B

NEW QUESTION # 78

A new intern started to work in the office and the intern's manager would like to review any manual journal entry the intern creates before it is posted to the journal entries file.

What feature supports this procedure?

- Answer: D**

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