

Free Financial-Services-Cloud Test Questions - Financial-Services-Cloud Test Preparation



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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q159-Q164):

NEW QUESTION # 159

The sales team at universal containers wants an easy solution to gather customer requirements and share presentations with their customers.

What should an administrator do to help the sales team achieve this? (2 answers)

- A. Create opportunity teams for customers.
- B. Add customers to libraries.
- C. Use chatter files to share presentations.
- D. Add customers to private Chatter groups

Answer: C,D

NEW QUESTION # 160

What capability included in the Financial Services Cloud license can assist bankers in focusing on the most promising referrals?

- A. Referral Routing Rules
- B. Referral Approval Processes
- C. Intelligent Need-Based Referrals and Scoring
- D. Einstein Referral Scoring for Financial Services Cloud

Answer: A

NEW QUESTION # 161

A consultant is building an agent console for an insurance company using FlexCards to provide a 360-degree view of its customers. An Integration Procedure will be used to retrieve Account, Opportunity, and Contract data. The agent wants the following information displayed:

- * Account information including account name, phone, and website
- * Active opportunities related to the Account
- * Active insurance policies related to the Account
- * The ability to view and renew policies

How should the consultant design the FlexCards to meet these requirements?

- A. Parent FlexCard with single Child and Card Actions
- B. Parent FlexCard with single Child and multiple Card States
- C. Parent FlexCard with multiple Child and different Card States
- D. Parent FlexCard with multiple Child Flex Cards and Card Actions

Answer: D

Explanation:

Explanation

The consultant should design the FlexCards as follows to meet the requirements:

Parent FlexCard with multiple Child Flex Cards and Card Actions. A Parent FlexCard is a construct in Financial Services Cloud that allows you to display information from one record in a card-like format on a Lightning page. A Child FlexCard is a construct in Financial Services Cloud that allows you to display information from related records in a card-like format within a Parent FlexCard. A Card Action is a construct in Financial Services Cloud that allows you to perform actions on a record from within a FlexCard, such as edit, delete, renew, or view details. You can use Parent FlexCards, Child FlexCards, and Card Actions to create an agent console that provides a 360-degree view of your customers and enables quick actions on their records. Verified References: :

NEW QUESTION # 162

What can be modified on standard object fields? (2 answers)

- A. Label
- **B. Help text**
- **C. Picklist Values**
- D. Default text
- E. Field type

Answer: B,C

NEW QUESTION # 163

Lake Tahoe Bank is implementing Financial Services Cloud. The bank's new business processes require that Financial Advisors can add individuals to more than one Group or Household using Multiple Relationship Groups. Where do Admins enable Multiple Relationship Groups?

- A. Lightning Page Editor
- **B. Custom Settings**
- C. Object Settings
- D. Profiles

Answer: B

NEW QUESTION # 164

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