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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q25-Q30):

NEW QUESTION # 25

A multinational energy company distributes energy to several countries with different tariffs. For their Energy and Utilities Cloud implementation, they want to allow each country only to have access to its respective price.

How can this be done with Industries CPQ?

- A. One Price Book should be configured for each country, and Advanced Rules need to be configured to make the Price Book eligible only for its respective country.
- B. One Price Book should be configured for each country, and Context Rules need to be configured to make the Price Book eligible only for its respective country.
- C. One Price List should be configured for each country, and Advanced Rules need to be configured to make the Price List eligible only for its respective country.
- D. One Price List should be configured for each country, and Context Rules need to be configured to make the Price List eligible only for its respective country.

Answer: D

NEW QUESTION # 26

What tool should be used to migrate configurations from sandbox to production when a customer has completed configuring OmniStudio components?

- A. IDX Workbench
- B. DataLoader.io
- C. Salesforce Export Wizard
- D. OmniStudio DataPacks

Answer: D

Explanation:

When migrating configurations, especially those related to OmniStudio components from a sandbox to production environment in Salesforce, OmniStudio DataPacks are the recommended tool. OmniStudio DataPacks, part of the Salesforce DevOps toolkit, allow for the bundling and deployment of complex configurations and metadata associated with OmniStudio components. This tool is specifically designed to handle the intricate dependencies and settings of OmniStudio components, ensuring a seamless and error-free migration process. Reference = Salesforce documentation on OmniStudio deployment and migration strategies emphasizes the use of OmniStudio DataPacks for effective configuration migrations. This is outlined in the Salesforce OmniStudio Developer Guide, which provides detailed instructions on using DataPacks for deploying OmniStudio solutions:
<https://developer.salesforce.com/docs/atlas.en-us.omnistudio.meta/omnistudio/>

NEW QUESTION # 27

An energy company wants to accurately price quotes for new, small and medium businesses, which two scenarios would require integration to a third-party system?

- A. Credit ratings are actively used as a pricing input for small and medium business customers
- B. The potential customer began their journey using WhatsApp.
- C. Some customers existed on a legacy billing system from previous contracts
- D. Meter technical data is required from the Distributed System Operator (DSO) in order to confirm supply is possible

Answer: A,D

Explanation:

For accurately pricing quotes for new, small, and medium business customers, integration with third-party systems is necessary in scenarios where meter technical data is required from the Distributed System Operator (DSO) to confirm supply capability (B), and where credit ratings are used as a pricing input (D). Integrating with the DSO's systems ensures accurate supply feasibility assessments, while integrating with credit rating agencies provides the necessary financial risk insights to inform pricing decisions effectively. Reference = Salesforce Energy and Utilities Cloud documentation on pricing and quoting emphasizes the need for accurate data, which may require integration with external systems for meter data and credit assessments. Information on integrating Salesforce with external systems for enhanced quoting accuracy can be found in Salesforce's integration and API documentation:
<https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/>

NEW QUESTION # 28

Which three features are included in the Energy and Utilities Cloud Console?

- A. Configuration options with significant coding
- B. Customer 360 view
- C. Rate Comparison
- D. Multiple tabs, such as Overview, Billing, and Usage
- E. Customer Story

Answer: B,C,D

Explanation:

The Energy and Utilities Cloud Console is designed to provide a comprehensive, integrated view of customer data and utility-specific operations. Features like Multiple tabs, including Overview, Billing, and Usage, enable users to access various aspects of customer information and service details from a single interface. The Rate Comparison feature allows for the comparison of different energy rates directly within the console, facilitating better customer service and engagement. The Customer 360 view offers a holistic overview of the customer's interactions, services, and preferences, providing valuable insights that drive personalized customer interactions and improved service delivery.

Reference = Salesforce Energy and Utilities Cloud documentation highlights these features as part of the console's capabilities, emphasizing the enhancement of user experience and operational efficiency through integrated views and functionalities.

NEW QUESTION # 29

When using IDX Workbench and Google Chrome as the default browser, then migrated OmniScripts, integration procedures, and FlexCards will automatically activate in the target org.

How should a consultant manually configure this automatic activation feature in the system if a different browser is used?

- A. By Installing Node.js + SFDX
- B. By Installing Node.js + Visual Studio
- C. By Installing Node.js + Velocity Build Tool
- D. By Installing Node.js + Puppeteer module

Answer: D

NEW QUESTION # 30

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