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Salesforce CRM-Analytics-and-Einstein-Discovery-Consultant Exam Syllabus Topics:

Topic	Details

Topic 1	• Admin • Configuration: This topic takes Salesforce consultants on a journey through the enablement of CRM Analytics. It tests their ability to design a solution that is suitable for data sync • dataflows • recipe limits.
Topic 2	• Security: Consultants stepping into this section will showcase their prowess in implementing necessary security settings. It covers critical aspects such as suitable dataset security settings, and the ability to implement app sharing.
Topic 3	• Einstein Discovery: This section unveils the magic of AI-driven insights and candidates' ability to analyze and choose one of the three types of predictions. It involves leveraging Einstein's advanced analytics capabilities to adjust data parameters, add or remove data and columns for the improvement of the model.

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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q30-Q35):

NEW QUESTION # 30
What can you do with the dataflow?

- A. Build a dashboard
- B. Extract data from an external CSV file into Analytics
- C. Extract Salesforce object data into Analytics
- D. Explore a dataset

Answer: C

NEW QUESTION # 31
A company wants to allow users who belong to an account team to see all the Opportunities associated with that Account in Einstein Analytics.
Which two actions accomplish this requirement? Choose 2 answers

- A. In the dataflow, extract the AccountTeamMember object and augment it with the Opportunity object using 'AccountId' as the join field and apply following security predicate: 'AccountTeamMember.UserId' == "$User.Id".
- B. Create a master-detail relationship between the Salesforce Account and Opportunity objects.
- C. In the dataflow, extract the OpportunityTeamMember object and augment it with the Opportunity object using 'OpportunityId' as the join field and apply the following security predicate: 'OpportunityTeamMember.UserId' == "$User.Id".
- D. Apply sharing inheritance.

Answer: A,D

NEW QUESTION # 32
CRM Analytics consultant receives a new project from a client that wants to implement CRM Analytics. They do not currently have CRM Analytics but want guidance on how to ensure their users have the correct access.
They have 1,000 users with a small team of three people who will build both datasets and dashboards. An additional 15 people

should be able to only create dashboards. The remaining users should only be able to view dashboards.
Which recommendation should the consultant give the client?
Which recommendation should the consultant give the client?

- A. Create and assign three new Salesforce profiles according to the three types of roles defined.
- B. Assign the app permissions "viewer", "editor", and "manager" to the three types of roles defined.
- C. Create and assign Salesforce permission sets according to the three types of roles defined.

Answer: C

Explanation:
For a client implementing CRM Analytics with a variety of user roles, creating and assigning Salesforce permission sets is the most flexible and scalable solution. Here's why:
Flexibility and Customization: Permission sets allow for specific access rights to be compiled and assigned based on user roles without altering their existing profiles.
Scalability: As the organization grows or roles change, permission sets can be easily adjusted or reassigned to accommodate new requirements or users.
Simplified Management: Managing access via permission sets simplifies the administration of user rights, making it easier to ensure that each group has the appropriate level of access.

NEW QUESTION # 33
A consultant built an Einstein Analytics app for the Sales Operations team. The Sales Operations team wants to share their app with other people at the company. The consultant recommends distributing the app as an Einstein Analytics template app.
What can the consultant do to give the Sales team more choices and options with future apps that are generated from the Sales Operations app'

- A. Update contents in the Sales Operations app and changes will be pushed down to its generated apps.
- B. Create a configuration wizard for the app.
- C. Ensure the Sales team has the necessary permissions to customize their apps.
- D. Update contents in the Sales Operations app and create new template versions of the app.

Answer: B

Explanation:
https://trailhead.salesforce.com/en/content/learn/modules/wave_analytics_templates_intro/wave_analytics_templates_in_action

NEW QUESTION # 34
AW Computing will start using Tableau Online to report on some of its Salesforce data to users who do NOT have an SFDC license.
What is the first step the CRM Analytics consultant should take?

- A. Use MuleSoft to generate an API ta connect and push data from SFDC to Tableau.
- B. Enable the Tableau output connection in the Analytics settings.
- C. Select the output connection in the "write to" option of the recipe.

Answer: B

NEW QUESTION # 35
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