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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

Topic 2	<ul style="list-style-type: none"> Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	<ul style="list-style-type: none"> Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.

SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q13-Q18):

NEW QUESTION # 13

How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics? Note: There are 2 correct answers to this question.

- A. Reduces overall energy consumption, focusing on internal processes
- B. Supports the use of environmentally friendly materials**
- C. Connects lifecycle data to make informed eco-conscious decisions**
- D. Focuses on optimizing financial flows while ignoring sustainability parameters

Answer: B,C

Explanation:

Solution:

The two correct answers based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:

* A. Supports the use of environmentally friendly materials

The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com

* C. Connects lifecycle data to make informed eco-conscious decisions

It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.

Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

NEW QUESTION # 14

How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- A. Implements inventory tracking and process automation**
- B. Automates vendor relationships
- C. Optimizes transportation planning
- D. Addresses financial forecasts

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com is:

* B. Implements inventory tracking and process automation

SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

* Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.

* Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.

Options A, C, and D do not directly relate to order fulfillment speed in the high-volume warehouse context on learning.sap.com.

NEW QUESTION # 15

Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?

Note: There are 2 correct answers to this question.

- A. Combine sustainability data with external risk factors
- B. Focus on financial planning with less focus on ecological aspects
- C. Automate carbon reduction in transportation management
- D. Focus on supplier consolidation for cost reduction

Answer: A,C

Explanation:

Solution:

The two correct answers from learning.sap.com are:

* B. Automate carbon reduction in transportation management

SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO₂ emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.

* D. Combine sustainability data with external risk factors

The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com.

NEW QUESTION # 16

How does geolocation tracking in SAP Transportation Management reduce costs and improve carrier interactions for transporting perishable goods?

- A. Improves production processes
- B. Manages global logistics using real-time geolocation
- C. Optimizes financial processes
- D. Automates procurement

Answer: B

Explanation:

Solution:

Based solely on content from learning.sap.com (and related SAP documentation), the correct answer is:

* D. Manages global logistics using real-time geolocation

Geolocation tracking in SAP Transportation Management, particularly via SAP Business Network Global Track & Trace, provides real-time visibility across global logistics networks. This functionality reduces costs and enhances interactions with carriers-especially for perishable goods-by enabling predictive ETAs, milestone awareness, event-triggered alerts, and seamless collaboration with carriers and logistics partners.

The other options (A, B, and C) are not relevant to geolocation tracking in this context.

NEW QUESTION # 17

How does SAP Business Suite help supply chain leaders achieve the goal of "Customer Service and Transparency"?

- A. By providing tools for marketing and sales optimization
- B. By automating financial transactions to accelerate processes
- C. By providing visibility into supply chain data and leveraging AI
- D. By managing inventory separately from external market data

Answer: C

Explanation:

Solution:

The correct answer based solely on learning.sap.com content is:

* A. By providing visibility into supply chain data and leveraging AI

SAP Business Suite helps supply chain leaders achieve "Customer Service and Transparency" by delivering real time visibility across the entire supply chain network. It seamlessly connects integrated processes and uses AI driven insights (via SAP Business Data Cloud and Joule's AI) to predict disruptions, simulate scenarios, and optimize inventory, enabling faster, transparent responses to customer needs.

Options B, C, and D are not featured in the context of enhancing customer service and transparency on learning.sap.com.

NEW QUESTION # 18

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