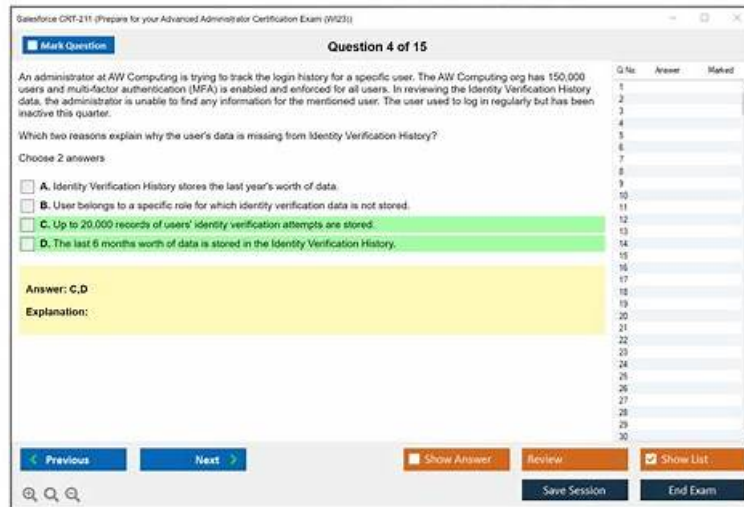


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q117-Q122):

NEW QUESTION # 117

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead. Which action should the administrator take to meet this requirement?

- A. Use Schema Builder to create the object and also import the data.
- B. Use Salesforce REST API to create the object and also import the data.
- C. Use Object Manager to create the object and also import the data.
- D. Use Lightning Object Creator to create the object and also import the data.

Answer: D

Explanation:

Lightning Object Creator is a tool that allows you to create custom objects and fields from a spreadsheet in a few clicks. Lightning Object Creator analyzes the spreadsheet data and suggests the best way to map it to Salesforce fields and relationships. You can also import the data from the spreadsheet into the new custom object and view it in a list view or a related list. In this case, you can use Lightning Object Creator to create a custom Project object from the spreadsheet that tracks installations and also import the data into the new object. References: https://help.salesforce.com/s/articleView?id=sf.object_creator_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.object_creator_create_object.htm&type=5

NEW QUESTION # 118

The VP of finance noticed incomplete information on the record that indicates if the borrower was approved or offered an alternate product. This information is collected mid-way through the sales cycle in a picklist.

How should the administrator ensure this Add is completed prior to dosing the opportunity?

- A. Make the field required in field-level security.
- B. Make the field required on the page layout.
- C. Create a workflow rule.
- **D. Create a validation rule,**

Answer: D

NEW QUESTION # 119

What are the three types of visibility with Data Categories?

- A. Internal
- **B. All Categories**
- **C. Custom**
- D. External
- **E. None**

Answer: B,C,E

NEW QUESTION # 120

Ursa Major Solar uses the custom object Product Development to track Ideas R&D is wording on. A former administrator added the custom object Potential Name with a lookup to Product Development to allow R&D to track names under consideration for those product. The R&D manager recently ran a record and noticed several potential names where the relationship to the Product Development record was missing. The current administrator needs to change this relationship to master detail to ensure a potential name only exists when there is product development.

Which two options are available for altering the existing Potential Name records for the deployment of this change to be successful? Choose 2 answers

- **A. Assign any Potential Name records with blank lookup fields to an existing record from Product Development.**
- B. Remove any existing data in the lookup field n Potential Name records
- **C. Move any Potential Name records with blank lookup fields to the recycle bin.**
- D. Remove the lookup field from the page layout so the data is maintained without changes.

Answer: A,C

Explanation:

Move any Potential Name records with blank lookup fields to the recycle bin or assign any Potential Name records with blank lookup fields to an existing record from Product Development are two options available for altering the existing Potential Name records for the deployment of this change to be successful. Changing a lookup relationship to a master-detail relationship requires that all child records have a parent record.

Therefore, any Potential Name records that have blank lookup fields to Product Development need to be either deleted or assigned to a valid Product Development record before changing the relationship type

NEW QUESTION # 121

An administrator at Universal Containers has been asked by the compliance team to understand and track various sensitivity levels for its data in Salesforce. The administrator has enabled Data Classification and configured appropriate sensitivity levels. The compliance team would like a report showing field level sensitivity and classification. What should the administrator recommend?

- A. Create a custom Entity Definition and Field Definitions report type.
- B. Use the Data Classification Metadata list view.
- C. Configure a custom Data Classification and Metadata report type.
- **D. Run the standard Data Classification report.**

Answer: D

Explanation:

Run the standard Data Classification report is what the administrator should recommend to the compliance team. Data Classification is a feature that allows administrators to flag where sensitive information is stored in Salesforce by assigning sensitivity and classification levels to fields. Data Classification also provides a standard report that shows field level sensitivity and classification for all fields in an org. The administrator can run this report and share it with the compliance team to meet their requirement.

NEW QUESTION # 122

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