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Salesforce ADX-211 certification exam covers a wide range of topics, including Salesforce fundamentals, data modeling and management, security, automation, user interface design, and analytics. ADX-211 exam is divided into multiple-choice questions, and the candidate is required to answer 60 questions in 105 minutes. ADX-211 Exam is designed to test the candidate's understanding of Salesforce concepts, best practices, and standards.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q39-Q44):

NEW QUESTION # 39
The VP of sales wants to require that the next step field is always updated when an opportunity stage is changed.
How can this process be automated?

- A. Create a workflow rule with the following formula:
  AND(ISCHANGED(ISPICKVAL(StageName)),ISCHANGED(NextStep)).
- B. Create a validation rule with the following formula:
  AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep))).
- C. Create a workflow rule with the following formula:
  AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep))
- D. Create a validation rule with the following formula:
  AND(ISCHANGED(ISPICKVAL(StageName)),NOT(ISCHANGED(NextStep))).

Answer: A

NEW QUESTION # 40

The finance director at Cloud Kicks asks the administrator for an exception report that shows all B2C accounts that are missing the credit card number. The credit card number is a classic encrypted field.

What action should the administrator take to meet this requirement?

- A. Create a summary report that includes a cross-filter to the Account object with a sub-filter for credit card number equal to null.
- B. Add 'View Encrypted Fields' to a permission set assigned to Finance and system administrators and a summary report filtered by credit card number.
- C. Unmask the encrypted credit card number field to make it available and add a custom filter to a report where credit card number is blank.
- D. Build a custom checkbox called Has Credit Card' that Finance checks when a credit card is recorded and a tabular report filtered on the checkbox equal to false.

Answer: A

Explanation:
A summary report with a cross-filter is a type of report that allows you to summarize data by grouping rows and columns and applying filters based on related objects and fields. A cross-filter is a filter that lets you include or exclude records in your report based on related objects and their fields. In this case, you can create a summary report that includes a cross-filter to the Account object with a sub-filter for credit card number equal to null. This will show you all B2C accounts that are missing the credit card number, regardless of whether it is encrypted or not. Reference: https://help.salesforce.com/s/articleView?id=sf.reports_summary_charts.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5

NEW QUESTION # 41

A custom object called Item has a many-to-many relationship with the Account and Quota objects. At Cloud Kicks, account owners are changed frequently while ownership of Quota records remains unchanged. When an account owner is updated, the new account owner can only see Item records if they are also the owner of the Quota record.

What step should the administrator take to give access to all Item records?
Change the data format of the Quota relationship field from master-detail to lookup.

- A. Create a Quota criteria-based sharing rule using ISCHANGED for the Account Owner field.
- B. Give the account owner Read access to both the Account and the Quota objects
- C. Re-assign the Quota master-detail to the primary and the
- D. Account master-detail to secondary.

Answer: D

NEW QUESTION # 42

Cloud Kicks has o custom object called Membership Details that records information about customers' preferences for their memberships. Depending, on the membership level, different data needs to be displayed.
* when cue running user has the Market no profile, all data should be visible.
* When the running user has the Support profile, only the Support preference fields should be visible.
* Both Marketing and Support users should be able to report on all data.
How should the administrator deliver this solution?

- A. Make a permission set with a Muting permission.
- B. Use Field-Level Security to control data access.
- C. Set up Dynamic forms to conditionally show data.
- D. Create two record types und two page layouts.

Answer: C

Explanation:
Use Field-Level Security to control data access is how the administrator should deliver this solution. Field-Level Security is a way to restrict users' access to view or edit specific fields on an object based on their profile or permission set. Field-Level Security can be used to make fields visible or hidden, and editable or read-only for different users. By using Field-Level Security, the administrator can ensure that only Marketing users can see all data on the Membership Details object, while Support users can only see the Support preference fields.

NEW QUESTION # 43

The marketing department at universal containers regularly changes the page layout requirements for its custom marketing objects. The VP of Marketing has asked the administrator for permission to configure only these objects.

What can the administrator do to meet this request?

- A. Grant the VP of marketing the ability to log in as a user who is a system administrator.
- B. Enable the marketing user permission on the user recrord for the VP of Marketing
- C. Create a custom profile with edit permission on the custom marketing objects and assign to the VP of marketing.
- D. Set up the VP of Marketing as a delegated administrator for the custom marketing objects.

Answer: C

NEW QUESTION # 44

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