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**ELGIN HVAC / MECHANICAL REGISTRATION EXAM**  
**QUESTIONS FORM A REAL EXAM LATEST 2026-2027**  
**UPDATE WITH 100 QUESTIONS & 100% CORRECT**  
**DETAILED ANSWERS GRADED A+ (BRAND NEW!!)**

1. Which document primarily governs mechanical system installations in most Illinois municipalities?  
A. National Electrical Code  
B. **International Mechanical Code (IMC)**  
C. International Plumbing Code  
D. Uniform Fire Code  
*The IMC establishes minimum requirements for mechanical system design and installation.*
2. What is the main purpose of a combustion air opening?  
A. Remove exhaust gases  
B. Reduce indoor humidity  
C. **Provide sufficient oxygen for combustion**  
D. Cool the burner assembly  
*Proper combustion air prevents incomplete combustion and carbon monoxide formation.*
3. Which refrigerant has the highest ozone depletion potential?  
A. R-410A  
B. R-134a  
C. **R-22**  
D. R-404A  
*R-22 is an HCFC, with measurable ozone depletion potential.*
4. What device prevents a furnace from overheating?  
A. Thermostat  
B. Gas valve

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## Salesforce Certified Marketing Cloud Email Specialist Sample Questions (Q127-Q132):

### NEW QUESTION # 127

Northern Trail Outfitters (NTO) is building a welcome journey for new customers with dynamic content in each email. NTO would like to have content personalized for each customer and include assets based on real-time analysis of what is performing the best for other customers.

Which feature should NTO use?

- A. Einstein Copy Insights
- **B. Einstein Content Selection**
- C. Enhanced Dynamic Content

**Answer: B**

Explanation:

Reference:Salesforce Documentation - Einstein ContentSelection

### NEW QUESTION # 128

A marketing manager has created a global template at the top level to control branding standards and make updates easy. The template needs to be used company-wide across all business units.

How should the manager configure the template once it's moved to the shared folder to ensure it remains on-brand?

- A. Make a copy in each business unit to allow local edits.
- **B. Select the Edit Globally permission option.**
- C. Select the View and Send permission option.

**Answer: B**

Explanation:

When a global template is moved to the shared folder and needs to be used across all business units while maintaining branding standards, selecting the "Edit Globally" permission option ensures that the template can be edited at the top level. This permission allows for updates to be made centrally, which are then propagated across all instances where the template is used, ensuring consistency and adherence to branding guidelines.

Reference:

Salesforce Marketing Cloud Documentation: Sharing Templates

### NEW QUESTION # 129

A marketing developer wants to receive daily report of sends across all business units to be incorporated into their internal dashboard.

What should be done to ensure the report is sent to the director each day?

- **A. Schedule report and email file to the director.**
- B. A Schedule report and email the link to download.
- C. Schedule report to export as a web page.

**Answer: A**

Explanation:

To ensure that a daily report of sends across all business units is sent to the director each day, the marketing developer should schedule the report in Marketing Cloud and configure it to email the file directly to the director. This can be done by setting up a report in Email Studio, defining the parameters and schedule for the report, and specifying the recipient email address. This ensures that the director receives the necessary data in a timely manner without manual intervention.

Reference:

Salesforce Marketing Cloud Documentation: Schedule Reports

### NEW QUESTION # 130

Northern Trail Outfitters (NTO) wants to use customer engagement to automatically send content to increase click rates in its holiday promotional email.

Which feature should NTO use?

- A. Einstein Coy Insights
- **B. Einstein Content Selection**
- C. Enhanced Dynamic Content

**Answer: B**

Explanation:

Einstein Content Selection uses AI to automatically select and deliver the most relevant content to each subscriber, increasing engagement and click rates. For Northern Trail Outfitters, this feature can help personalize holiday promotional emails based on individual subscriber engagement. More information can be found in the Einstein Content Selection documentation.

### NEW QUESTION # 131

Northern Trail Outfitters (NTO) is using Datorama Reports for Marketing Cloud to report on email and journey performance. Which preconfigured dashboard should NTO review to get an idea of which journeys are performing the best?

- A. Journey Performance by Email Dashboard
- **B. Email and Journey Overview Dashboard**
- C. Email Performance Dashboard

**Answer: B**

Explanation:

Reference: Salesforce Documentation - Datorama Reports for Marketing Cloud

### NEW QUESTION # 132

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