

Salesforce Plat-Admn-201 Reliable Dumps Pdf | New Plat-Admn-201 Exam Price



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Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Agentforce AI: This domain introduces AI-powered agents in Salesforce, covering use cases, configuration in Agent Builder, security considerations, and troubleshooting agent permissions.
Topic 2	<ul style="list-style-type: none">Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.
Topic 3	<ul style="list-style-type: none">Service and Support Applications: This domain covers case management systems, including case assignment, queues, and automation through escalation rules, auto-response rules, and Einstein for Service.
Topic 4	<ul style="list-style-type: none">Object Manager and Lightning App Builder: This domain focuses on Salesforce data architecture, including object relationships, field customization, page layout management, and understanding the implications of field deletions on dependent features.
Topic 5	<ul style="list-style-type: none">Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts.

- Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.

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Salesforce Certified Platform Administrator Sample Questions (Q121-Q126):

NEW QUESTION # 121

A Platform Administrator at Cloud Kicks needs to export a file of closed won opportunities from the last 90 days. The file should include the Opportunity Name, ID, Close Date, and Amount. What should the administrator use to export this file?

- A. Data Export Service
- B. Data Import Wizard
- C. Data Cloud Connection
- D. Data Loader

Answer: D

Explanation:

When an administrator needs to extract a specific subset of records (e.g., Opportunities filtered by stage and date) with specific fields, the Data Loader is the most appropriate tool. Data Loader is a client application that allows for bulk operations, including "Export" and "Export All"⁴³. It allows the administrator to write a SOQL (Salesforce Object Query Language) query or use the built-in query builder to apply filters, such as StageName = 'Closed Won' and CloseDate = LAST_90_DAYS⁴⁴. The Data Import Wizard (Option B) is primarily used for importing data and has very limited export capabilities, usually confined to simple CSV samples⁴⁵. The Data Export Service (Option D), also known as "Weekly Export," is designed for full backup purposes; it exports the entire database into zip files and does not allow for specific filtering of records or fields for a quick ad-hoc report. Data Cloud (Option C) is a large-scale data platform and is overkill for a simple file export task⁴⁷. Thus, for targeted, field-specific exports of 90 days of data, Data Loader is the standard choice.

NEW QUESTION # 122

Cloud Kicks wants a report to categorize accounts into small, medium, and large based on the dollar value found in the Contract Value field. Which feature should a Platform Administrator use to meet this request?

- A. Detail Column
- B. Bucket Column
- C. Group Rows
- D. Filter Logic

Answer: B

Explanation:

In Salesforce reporting, a Bucket Column is the most efficient tool for categorizing records without the need for creating custom fields or complex formula logic. Bucketing allows an administrator to define ranges of values for a field—such as the "Contract Value" currency field—and assign a label to each range, such as "Small," "Medium," or "Large." This is particularly useful for grouping data into segments that do not exist natively in the data model. For example, if a "Small" account is defined as anything under \$50,000 and "Large" is over \$200,000, the bucket tool allows the admin to visually organize these in the report builder interface. Unlike Grouping Rows, which merely clusters identical values together, a Bucket Column transforms raw data into meaningful categories for visualization. This feature significantly enhances data storytelling by providing a summarized view of account distribution based on specific financial thresholds without impacting the actual Account record or requiring administrative overhead for new fields.

NEW QUESTION # 123

The VP of sales at AW Computing would like sales reps to check in with their top account every Monday. The VP would like a dashboard component to show the status of the check-ins. What should a Platform Administrator configure to remind the reps to contact their top account?

- A. Enable the creation of recurring tasks.
- B. Use a process email alert on the account.
- C. Add the email action to the page layout.
- D. Create a time-based workflow task.

Answer: A

Explanation:

To ensure a consistent, weekly "check-in" occurs, the Platform Administrator should enable the creation of recurring tasks. This feature allows a sales rep to create a single task (e.g., "Monday Check-in") and set a recurring frequency of "Weekly" on "Mondays." Salesforce then automatically generates the next task in the series once the current one is completed. This is the most effective way to provide reps with a constant reminder in their task list. Additionally, because these are standard Task records, the administrator can easily build a report and a dashboard component to track the completion status of these check-ins for the VP. Time-based workflow (Option A) is typically for one-off alerts based on a date field, not for a permanent weekly habit. Email actions (Option C) and alerts (Option D) notify users but do not create the trackable task record required for the dashboard component.

NEW QUESTION # 124

A Platform Administrator creates a custom text area field on the Account object and adds it to the service team's page layout. The service team manager loves the addition of this field and wants it to appear in the highlights panel so that the service reps can quickly find it when on the Account page. How should the administrator accomplish this?

- A. In the Account object manager, create a custom compact layout.
- B. Make the field required and move it to the top of the page.
- C. From the page layout editor, drag the field to the highlights panel.
- D. Create a new page layout and a new section titled highlights panel.

Answer: A

Explanation:

In the Salesforce Lightning Experience, the Highlights Panel at the top of a record page is controlled by the Compact Layout. The compact layout determines which fields (up to 7) appear in the record header and in the hover-over details. To add a new custom field to this area, the Platform Administrator must go to the Object Manager for Accounts, select Compact Layouts, and either edit the existing primary layout or create a new custom one. After adding the custom text area field to the "Selected Fields" list and saving, the field will immediately appear in the Highlights Panel for users. It is a common misconception that the standard Page Layout editor (Option D) controls the highlights panel; while the page layout controls the "Details" section and "Related Lists," it does not manage the header area. Option B might make the field easier to find in the details section but will not place it in the highlights panel.

NEW QUESTION # 125

A Platform Administrator needs to configure an approval process for the sales team when opportunities that meet particular conditions are closed. How should the administrator make sure the right records are included in the process?

- A. Add a validation rule to the opportunity.
- B. Add Specific Entry Criteria.
- C. Create a screen flow.
- D. Use Dynamic Forms to display a button.

Answer: B

Explanation:

The fundamental way to control which records enter an Approval Process is by defining Entry Criteria. During the setup of an approval process, the administrator specifies field-level conditions (e.g., Amount > 50,000 AND Stage = Closed Won) that a

