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Salesforce Certified Administrator Sample Questions (Q209-Q214):

NEW QUESTION # 209
Ursa Major Solar uses two different page layouts for Account records. One page layout reflects the fields related to customer accounts and another page layout includes fields for partner accounts. The administrator has assigned the customer account page layout to sales and support users and the partner account layout to the partner management team.
What should the administrator configure to meet this requirement?

- A. Create one record type for customer accounts and one record type for partner accounts.
- B. Add members of the partner management team to the default Account team for the customer accounts.
- C. Grant create, read, edit and delete access to customer accounts on the partner team profile.
- D. Use a public group and a criteria-based sharing rule to share customer accounts with the partner team.

Answer: A

Explanation:
Explanation
Record types are a way to assign different page layouts and picklist values to different users based on their business needs. To use two different page layouts for customer and partner accounts, create one record type for each account type and assign them to the appropriate page layouts and profiles. References:
https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION # 210
An administrator at Cloud Kicks has a flow in production that is supposed to create new records.
However, no new records are being created.
What could the issue be?

- A. The flow URL is deactivated.
- B. The flow is inactive.
- C. The flow is read only.
- D. The flow trigger is missing.

Answer: B

NEW QUESTION # 211
An administrator at AW Computing has been asked to help the Support team with report folders. They want a folder called Support Reports and two folders underneath called Helpdesk and R&D. The Support organization uses public groups for Support Agents, R&D, and Managers. Support agents should be able to run Helpdesk reports, but should not be able to view R&D reports. Support managers should be able to view and edit all reports.
Which two ways should these folders be shared?
Choose 2 answers

- A. Share the R&D folder with Support Managers with Edit Access.
- B. Share the Support Reports folder with Support Managers with Edit Access.
- C. Share the Helpdesk folder with Support Agents with View access.
- D. hare the Support Reports folder with Support Agents with View Access.

Answer: B,C

NEW QUESTION # 212
Which three items are available in the mobile navigation menu?
Choose 3 answers

- A. Lightning App Pages
- B. Chatter
- C. Dashboards
- D. Utility Bar
- E. Lightning Home Page

Answer: A,B,C

Explanation:
Explanation
Lightning app pages, Chatter, and dashboards are three items that are available in the mobile navigation menu.
The mobile navigation menu allows users to access different items in the Salesforce mobile app, such as objects, apps, or utilities.
Users can customize their mobile navigation menu by adding or removing items and changing their order. References:
https://help.salesforce.com/s/articleView?id=sf.app_nav_setup.htm&type=5

NEW QUESTION # 213
Northern Trail Outfitters wants to track ROI for contacts that are key stakeholders for opportunities.
The VP of Sales requested that this information be accessible on the opportunity and available for reporting.

Which two options should the administrator configure to meet these requirements?
Choose 2 answers

- A. Customize Opportunity Contact Role.
- B. Customize Campaign Member Role.
- C. Customize Campaign Role.
- D. Add the Campaign Member related list to the Opportunity page layout.
- E. Add the Opportunity Contact Role related list to the Opportunity page layout.

Answer: A,E

NEW QUESTION # 214

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