

New Salesforce-Certified-Administrator Exam Duration - Salesforce-Certified-Administrator Latest Questions



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Salesforce Certified Administrator Sample Questions (Q241-Q246):

NEW QUESTION # 241

Northern Trail Outfitters (NTO) has deployed my domain. The Chief Marketing Officer wants to make sure that all of the Salesforce users log in using the branded login URL. There needs to be a grace period for the user's bookmarks to be updated. How should the administrator configure the policies in my domain settings?

- A. Set the redirect policy to Redirect with a warning to the same page within the domain.
- B. Set the Redirect policy to Do Not redirect.
- C. Set the login policy to require login from <https://nto.my.salesforce.com>
- D. Set the login policy to prevent login from <https://login.salesforce.com>

Answer: A

Explanation:

Explanation

To make sure that all of the Salesforce users log in using the branded login URL after deploying my domain, and give them a grace period for updating their bookmarks, the administrator should set the Redirect policy to Redirect with a warning to the same page within the domain. This will redirect users who try to log in from

<https://login.salesforce.com> or another domain to <https://nto.my.salesforce.com>, and show them a warning message that they need to update their bookmarks. Setting the Login policy or preventing login from

<https://login.salesforce.com> will not redirect users or give them a warning. Filtering with Form Factor will not affect login URL.

References:

https://help.salesforce.com/s/articleView?id=sf.domain_mgmt_redirect.htm&type=5

NEW QUESTION # 242

The Marketing team at Cloud Kicks uses campaigns to generate product interest. They want custompicklist values for the campaign member Status field for each campaign they run, currently, they ask the administrator to add or delete values, but this is very time consuming.

Which two user permission should allow the Marketing team to customize the campaign member status picklist values themselves?

Choose 2 answers

- A. Create and Edit for Campaign Member
- B. Edit permission for campaigns
- C. Customize Application permission
- D. Marketing user feature license

Answer: B,D

Explanation:

Explanation

To customize the campaign member status picklist values themselves, marketing users need two things: a marketing user feature license and edit permission for campaigns. A marketing user feature license enables users to create, edit, and delete campaigns; manage campaign members; and update campaign history via the import wizards or API. Edit permission for campaigns allows users to modify existing campaigns and their related records such as campaign members and campaign member statuses. References:

https://help.salesforce.com/s/articleView?id=sf.campaigns_enable.htm&type=5<https://help.salesforce.com/s/artic>

NEW QUESTION # 243

Cloud Kicks has asked the administrator to test a new screen flow that create contacts.

What are two key components of testing the flow?

Choose 2 answers

- A. Run the flow using it to create contacts.
- B. Set Up a flow interview to test the flow.
- C. Test the flow in a sandbox.
- D. Use Debug to test the flow in Flow Builder.

Answer: A,D

Explanation:

Explanation

Running the flow using it to create contacts and using debug to test the flow in Flow Builder are two key components of testing a new screen flow that creates contacts. Running the flow allows the administrator to see how the flow behaves in real time and check for any errors or unexpected results. Debugging the flow allows the administrator to simulate how the flow runs with different inputs and outputs and check for any logic or syntax errors. Setting up a flow interview or testing the flow in a sandbox are not necessary for testing a screen flow that creates contacts. References:

https://help.salesforce.com/s/articleView?id=sf.flow_test.htm&type=5

NEW QUESTION # 244

Ursa Major Solar uses Opportunity to track sales of solar energy products. The company has two separate sales teams that focus on different energy markets. The Services team also wants to use Opportunity to track installation. All three teams will need to use

different fields and stages.

How Should the administrator configure this requirement?

- A. Create one sales process. Create one record type and three page layouts.
- B. Create three sales processes. Create three record types and one page layout.
- C. Create one sales process. Create three record types and three pagelayouts.
- **D. Create three sales processes. Create three record types and three page layouts.**

Answer: D

Explanation:

Explanation

A sales process is a set of stages that an opportunity goes through as it moves from creation to close. A record type is a way to offer different business processes, picklist values, and page layouts to different users based on their profiles. A page layout controls the layout and organization of detail and edit pages for a specific object and record type combination. To meet the requirement of having different fields and stages for each team, you need to create three sales processes for each market segment, three record types for each sales process, and three page layouts for each record type. References:

https://help.salesforce.com/s/articleView?id=sf.customize_salesprocess.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5<https://help.salesforce.com/s/a>

NEW QUESTION # 245

Northern Trail Outfitters wants to calculate how much revenue has been generated for each of its marketing campaigns.

How should an administrator deliver this information?

- A. Design a standard Campaign report and add the value Won Opportunities in Campaign field.
- B. Perform periodic data job to update campaign records.
- C. Add a Total Value Field on campaign and use a workflow rule to update the value when an opportunity is won.
- **D. Create a roll-up summary field on Opportunity to Campaign.**

Answer: D

Explanation:

Explanation

Roll-up summary fields allow you to calculate the sum of a field from child records related to a parent record.

References:

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

NEW QUESTION # 246

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