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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q316-Q321):

NEW QUESTION #316

Which feature should be used to optimize data loading performance in Oracle Profitability and Cost Management Cloud Service?

- A. Hierarchy Flattening
- B. Incremental Data Loading
- C. Dynamic Cube Customization
- D. Calculation Manager

Answer: B

Explanation:

Option 1: Correct. Incremental Data Loading is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to load only the changes made to the data, rather than reloading the entire dataset. This can significantly improve performance when loading large amounts of data. Option 2: Incorrect. Hierarchy Flattening is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to flatten hierarchical data structures into a single level structure for reporting and analysis purposes. It does not specifically optimize data loading performance. Option 3: Incorrect. Dynamic Cube Customization is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to modify the structure or behavior of a cube dynamically, without requiring a full reprocessing. It does not specifically optimize data loading performance. Option 4: Incorrect. Calculation Manager is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to create and manage calculations and allocations. It does not specifically optimize data loading performance.

NEW QUESTION #317

When setting up models and rules in Oracle Profitability and Cost Management Cloud Service 2023, what is the recommended approach for defining allocation rules?

- A. Using the simplified user interface to create allocation rules and assign them directly to the model
- B. Using pre-built templates provided by Oracle to define allocation rules
- C. Writing custom scripts in SQL to define allocation rules and deploying them to the model
- D. Utilizing the smart allocation feature to automatically generate allocation rules based on predefined parameters

Answer: B

Explanation:

Option 1: Incorrect. Using the simplified user interface may not provide the flexibility and customization needed to define complex allocation rules. Option 2: Incorrect. While writing custom scripts in SQL can be powerful and flexible, it may require specialized skills and additional maintenance. Option 3: Correct. Using pre-built templates provided by Oracle can streamline the allocation rule definition process and ensure adherence to best practices. Option 4: Incorrect. The smart allocation feature does not exist in Oracle Profitability and Cost Management Cloud Service 202.

NEW QUESTION #318

Which data load type in Oracle Profitability and Cost Management Cloud Service is suitable for loading large volumes of data using custom scripts?

- A. Data Load Mapping
- B. Clear Rule
- C. Data Load Rule
- D. Allocation Rule

Answer: A

Explanation:

Option 1: Incorrect. The Data Load Rule is used to perform complex transformations on loaded data. Option 2: Incorrect. The Clear Rule is used to clear data from the application. Option 3: Correct. The Data Load Mapping feature allows you to create custom scripts to load large volumes of data. Option 4: Incorrect. The Allocation Rule is used to allocate costs and revenues to different dimensions in the application.

NEW QUESTION #319

ABC Company wants to analyze the profitability of its products by region. Which feature of Oracle Profitability and Cost Management Cloud Service should they use?

- A. Profitability modeling
- B. Revenue recognition
- C. Activity-based costing
- D. Cost allocation

Answer: A

Explanation:

Option 1: Incorrect. Activity-based costing is a method used to assign costs to activities and then to products based on their consumption of those activities. It is not specifically designed for analyzing profitability by region. Option 2: Correct. Profitability modeling is a feature of Oracle Profitability and Cost Management Cloud Service that allows companies to analyze and model profitability by various dimensions, including region. This feature helps ABC Company to analyze the profitability of its products by region. Option 3: Incorrect. Cost allocation is a feature used to allocate costs to specific objects or activities, but it is not focused on analyzing profitability by region. Option 4: Incorrect. Revenue recognition is a feature related to accounting and recognizing revenue, but it is not specifically designed for analyzing profitability by region.

NEW QUESTION #320

Which action must be performed when a Sales Catalog is imported with errors because it was assigned to an incorrect product group?

Response:

- A. Inactivate the Sales Catalog version and create a new one.
- B. Request a rollback from the application support team.
- C. Log out from the application and log in again.
- D. Delete the Sales Catalog from the production environment.
- E. Access the Sales Catalog options and erase it.

Answer: D

NEW QUESTION #321

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