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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q248-Q253):

NEW QUESTION # 248

Which module maintains the industry hierarchy for territory definition?

Response:

- A. Territory Management
- B. Trading Management
- C. Partner Management
- D. Sales Quota Management

Answer: A

NEW QUESTION # 249

Which of the following is the best practice for integrating Oracle Profitability and Cost Management Cloud Service (PCMCS) with other applications?

- A. Develop custom integration processes using Java SDK
- B. Utilize Oracle Data Integrator (ODI) for real-time integration between PCMCS and other applications.
- C. Use file-based integration to import/export files between PCMCS and other applications.
- D. Use Oracle Integration Cloud Service (ICS) to integrate PCMCS with other applications.

Answer: B

Explanation:

Option 1: Incorrect. While using file-based integration can be a valid approach for simple integrations, it may not be the most efficient or scalable solution for real-time integration between PCMCS and other applications. Option 2: Incorrect. Developing custom integration processes using Java SDK can be time-consuming and require advanced programming skills. There are other integration solutions available that offer a more efficient and user-friendly approach. Option 3: Correct. Utilizing Oracle Data Integrator (ODI) is considered a best practice for real-time integration between PCMCS and other applications. ODI provides a comprehensive integration platform that allows for seamless data flow and transformations between systems. Option 4: Incorrect. While Oracle Integration Cloud Service (ICS) can be used to integrate PCMCS with other applications, it is not the best practice for real-time integration. Oracle Data Integrator (ODI) is the recommended solution for real-time integration with PCMCS.

NEW QUESTION # 250

When creating applications and dimensions in Oracle Profitability and Cost Management Cloud Service 2023, what are some best practices to follow? Choose the best answer.

- A. Use a large number of dimensions to capture all possible attributes of your business data.
- B. Avoid using parent-child relationships in hierarchies to minimize complexity.
- C. Define fewer applications and dimensions to simplify the hierarchy structure.
- D. Define applications and dimensions based on your reporting and analysis requirements

Answer: D

Explanation:

Option 1: Incorrect. Defining fewer applications and dimensions may lead to a lack of granularity and make it difficult to capture specific business attributes. Option 2: Incorrect. Using a large number of dimensions can result in increased complexity and potentially impact performance. It is important to strike a balance between capturing necessary information and keeping the system manageable. Option 3: Incorrect. Parent-child relationships in hierarchies are common and often required to represent the structure of business data accurately. Option 4: Correct. It is best practice to define applications and dimensions based on your reporting and analysis requirements, ensuring that you can capture the necessary attributes and structure your data appropriately.

NEW QUESTION # 251

When creating a report in Oracle Profitability and Cost Management Cloud Service, which of the following is a best practice for managing dimensions?

- A. Create a separate dimension for each attribute.
- B. Create a dimension for each level of the hierarchy.
- C. Combine dimensions with different hierarchies into a single dimension.
- D. Combine multiple attributes into a single dimension.

Answer: B

Explanation:

Option 1: Incorrect. Creating a separate dimension for each attribute can result in a large number of dimensions, making the report complex and difficult to manage. Option 2: Incorrect. Combining multiple attributes into a single dimension can lead to a large number of members, resulting in poor performance. Option 3: Correct. Creating a dimension for each level of the hierarchy allows for more granular analysis and easier navigation within the report. Option 4: Incorrect. Combining dimensions with different hierarchies into a single dimension can lead to confusion and incorrect analysis.

NEW QUESTION # 252

Which action must be performed when a Sales Catalog is imported with errors because it was assigned to an incorrect product group?

Response:

- A. Inactivate the Sales Catalog version and create a new one.
- B. Request a rollback from the application support team.
- C. Delete the Sales Catalog from the production environment.
- D. Access the Sales Catalog options and erase it.
- E. Log out from the application and log in again.

Answer: C

NEW QUESTION # 253

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