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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q59-Q64):

NEW QUESTION # 59

Your organization prices customer sales orders using multiple conditional attributes. Pricing Cloud has a feature that allows you to get values for these attributes on a pricing matrix according to a value set. You use the Domain Type attribute in a pricing matrix or matrix class to specify the value set.

Which configuration is NOT supported by this feature?

- A. Use value set values to determine pricing algorithm.
- B. Use new value set domain type as part of a condition.
- C. Use values from a value set in a matrix.
- D. Use value set values to determine pricing segment.

Answer: A

Explanation:

Use value set values to determine pricing algorithm.

Pricing Cloud does not support using value set values to determine pricing algorithm. Pricing algorithm is a predefined formula that calculates the price of an item or service. You can use value set values to determine pricing segment, which is a group of customers who share common characteristics and pricing preferences.

You can also use new value set domain type as part of a condition, which is a rule that evaluates whether a pricing strategy, segment, or matrix applies to a transaction. You can also use values from a value set in a matrix, which is a table that defines the price of an item or service based on one or more attributes.

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Oracle Supply Chain Management Cloud: Order to Cash Release 12 New Features Oracle Supply Chain Management Cloud:
Order to Cash Release 12 What's New Oracle Pricing Cloud User's Guide

NEW QUESTION # 60

Your company wants a category of goods to be globally sourced for certain regions in Europe. After setting up the sourcing rules, you attempt to assign them by using the Category and Region option, but the category is not on the list of values.

What is the problem?

- A. The category set that is associated with the Sourcing Rule Category Set profile option is controlled at the organization level.
- B. The Default Sourcing Assignment Set profile option is set to a category set for the Item category set structure.
- C. The Default Sourcing Assignment Set profile option is not set.
- **D. A category set has not been selected under the Sourcing Rule Category Set profile option.**

Answer: D

NEW QUESTION # 61

Which task requires manual execution of the Process Supply Chain Orchestration Interface process so that a supply order gets created?

- A. Back-to-Back Contract Manufacturing
- B. Back-to-Back Procurement
- C. Planned Order Releases
- **D. Min-Max planning replenishing a purchase request**
- E. Drop Shipment

Answer: D

Explanation:

Min-Max planning replenishing a purchase request is the task that requires manual execution of the Process Supply Chain Orchestration Interface process so that a supply order gets created. Min-Max planning is a method of inventory replenishment that maintains a minimum and maximum quantity of each item in a warehouse or subinventory. When the quantity of an item falls below the minimum level, a purchase request is generated to replenish the item to the maximum level¹. The purchase request is then sent to the Supply Chain Orchestration Interface table, where it waits for the Process Supply Chain Orchestration Interface scheduled process to run. This process creates a supply order based on the purchase request and sends it to the supplier².

You must run this process manually or schedule it to run periodically³.

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Min-Max Planning

Process Supply Chain Orchestration Interface

Orchestrate Supply Requests from Replenishment Planning

NEW QUESTION # 62

Which three mandatory setups must be performed to create a purchase request for sales orders that will be fulfilled by a drop ship supplier?

- A. Specify the preparer name in the Order Management parameters.
- B. Create a business rule in Supply Chain Orchestration.
- **C. Select the "Use Customer sales order" check box in the Group Requisitions section in the blanket purchase agreement.**
- **D. Select the Customer Sales Order Fulfillment check box under the Procurement offering.**
- **E. Define a sourcing rule of type Buy with a supplier and supplier site.**

Answer: C,D,E

Explanation:

To create a purchase request for sales orders that will be fulfilled by a drop ship supplier, you need to perform the following mandatory setups¹:

* Select the Customer Sales Order Fulfillment check box under the Procurement offering. This enables the drop ship functionality in

Procurement, which allows you to create purchase orders from sales orders and send them to the supplier who will ship the goods directly to the customer².

* Define a sourcing rule of type Buy with a supplier and supplier site. This enables Global Order Promising to determine the best supplier and supplier site to fulfill the sales order based on the sourcing rules. You need to specify the item, the supplier, the supplier site, the allocation percentage, and the priority for the sourcing rule³.

* Select the "Use Customer sales order" check box in the Group Requisitions section in the blanket purchase agreement. This enables Procurement to group the requisition lines by the customer sales order number when creating the purchase order. This ensures that the purchase order contains the same information as the sales order, such as the customer name, address, and contact details⁴.

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How Drop Ship Works in Order Management

Set Up Drop Ship in Order Management

Define Sourcing Rules

Create Blanket Purchase Agreements

NEW QUESTION # 63

Your client sells to many customers across multiple industries. There is a new requirement to create a new pricing discount structure for a specific customer.

Which pricing configuration allows you to set conditional logic around the specific customer without changing the pricing strategy for all other customers?

- A. Pricing segments
- B. Tiered Pricing
- C. Pricing Matrices
- D. Pricing Algorithm

Answer: A

Explanation:

A pricing segment is a pricing entity that defines a set of conditions that must be met for a pricing strategy to apply. A pricing segment can include attributes such as customer, customer category, item, item category, order type, and so on. By creating a pricing segment for the specific customer, the client can set conditional logic around the customer without changing the pricing strategy for all other customers¹.

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How Profiles, Segments, and Strategies Work Together

NEW QUESTION # 64

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