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It is a universally accepted fact that the 1Z0-1161-1 exam is a tough nut to crack for the majority of candidates, but there are still a lot of people in this field who long to gain the related certification so that a lot of people want to try their best to meet the challenge of the 1Z0-1161-1 Exam. A growing number of people know that if they have the chance to pass the exam, they will change their present situation and get a more decent job in the near future.

Oracle 1Z0-1161-1 Exam Syllabus Topics:

Topic	Details
Topic 1	• Oracle Cloud Applications and Oracle Modern Best Practice (OMBP): This section of the exam measures the skills of OGL Administrators and covers the offerings and capabilities of Oracle Cloud Applications. It explains how Oracle Cloud solutions help businesses streamline operations, enhance customer experience, and improve decision-making. The key features of the Oracle CX suite are outlined, providing insight into its role in customer engagement. Additionally, it explains how data flows between various CX Modern Best Practices (OMBPs) to ensure seamless integration and operational efficiency.
Topic 2	• OMBPs for CX Sales Performance Management: This section of the exam measures the skills of Training and Learning Managers and covers sales performance management using OMBPs. It explains the process from designing a compensation plan to making participant payments, ensuring sales teams are effectively rewarded. The section highlights key considerations and takeaways for implementing CX Sales Performance OMBPs to optimize incentive structures. Furthermore, the key metrics used to measure the success of these OMBPs are described, helping organizations track and refine their compensation strategies.
Topic 3	• OMBPs for CX Marketing: This section of the exam measures the skills of Training and Learning Managers and focuses on how OMBPs enhance CX Marketing processes. It explains the flow from audience generation to opportunity creation, ensuring targeted marketing efforts lead to successful conversions. Design considerations and important takeaways for implementing CX Marketing OMBPs are covered, helping organizations optimize marketing strategies. The section also describes key metrics that assess the success of CX Marketing OMBPs, ensuring effectiveness in execution and performance evaluation.
Topic 4	• Oracle Cloud Success Navigator and Oracle Cloud Quality Standards: This section of the exam measures the skills of Training and Learning Managers and focuses on optimizing cloud adoption. It explains the importance of Cloud Success Navigator and Cloud Quality Standards in ensuring smooth implementation and ongoing optimization of Oracle Cloud solutions. The section also describes how OMBPs are embedded within Oracle Cloud and applied with Starter Configuration to create an efficient and scalable cloud environment.

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People who appear in the test of the Oracle Fusion Cloud Applications CX Foundations Associate - Rel 1 (1Z0-1161-1) certification face the issue of not finding up-to-date and real exam questions. Exam4Tests is here to resolve all of your problems with its actual and latest Oracle 1Z0-1161-1 Questions. You can successfully get prepared for the 1Z0-1161-1 examination in a short time with the aid of these Oracle Fusion Cloud Applications CX Foundations Associate - Rel 1 (1Z0-1161-1) exam questions.

Oracle Fusion Cloud Applications CX Foundations Associate - Rel 1 Sample Questions (Q24-Q29):

NEW QUESTION # 24

How do AI/ML technologies enhance the Knowledge Gap to Deliver Resolution OMBP in improving service agent productivity?

- A. AI/ML for Customer Segmentation provides targeted marketing and personalized customer experiences.
- **B. AI/ML-assisted issue resolution suggests potential solutions to service agents.**
- C. AI/ML focuses on generating automated knowledge base articles, and agents manually search for relevant solutions during customer interactions.

Answer: B

Explanation:

The Knowledge Gap to Deliver Resolution OMBP aims to empower agents to resolve issues using knowledge resources. AI/ML enhances this by assisting issue resolution and suggesting potential solutions to service agents.

Suggested Solutions: AI analyzes case details and historical data to recommend relevant resolutions in real-time, reducing agent search time and improving accuracy.

This boosts productivity by streamlining the resolution process and minimizing manual effort.

Option A (Automated Articles): Generating articles is useful, but manual searching negates productivity gains.

Option B (Segmentation): This applies to marketing, not service resolution.

Oracle Fusion Cloud CX Service documentation, such as "Oracle AI for Fusion Applications," emphasizes AI/ML's role in resolution assistance for agent efficiency.

NEW QUESTION # 25

What is the primary purpose of the Production Order to Cost Update OMBP in Oracle Fusion Cloud SCM?

- A. To ensure immediate financial benefits through real-time cost updates.
- B. To automate the production process without human supervision.
- **C. To provide accurate cost calculations for better decision-making.**
- D. To enhance customer relationship management.

Answer: C

Explanation:

The Production Order to Cost Update OMBP (Operational Management Business Process) in Oracle Fusion Cloud SCM focuses on integrating production activities with cost tracking. Its primary purpose is to provide accurate cost calculations for better decision-making.

Functionality: This process captures costs (e.g., materials, labor, overhead) from production orders and updates them in the system,

ensuring financial accuracy.

Impact: Accurate cost data supports strategic decisions, such as pricing, budgeting, and profitability analysis, by reflecting true production expenses.

Option A (Financial Benefits): While cost updates contribute to financial clarity, "immediate benefits" overstates the purpose; accuracy is the focus.

Option C (CRM): Unrelated to customer relationship management, which is a CX function.

Option D (Automation): Focuses on cost updates, not full production automation.

Oracle Fusion Cloud SCM documentation, such as "Cost Management Guides," emphasizes accurate cost tracking for decision-making in this OMBP.

NEW QUESTION # 26

How does AI/ML enhance productivity and performance for sales managers and representatives in the Coaching Plan to Performance OMBP in Oracle Fusion Cloud CX Sales Performance?

- A. AI/ML automates the coaching process, delivering generic training modules to all sales representatives.
- **B. AI/ML analyzes sales representative performance data, identifies areas for improvement, and provides tailored recommendations.**
- C. AI/ML focuses on sales forecasting and pipeline management, leaving the coaching aspect unchanged.

Answer: B

Explanation:

The Coaching Plan to Performance OMBP in Oracle Fusion Cloud CX Sales Performance uses AI/ML to optimize coaching efforts, directly impacting productivity and performance. The most effective approach is analyzing sales representative performance data, identifying areas for improvement, and providing tailored recommendations.

AI/ML assesses individual rep performance (e.g., conversion rates, deal sizes) against benchmarks.

It identifies specific weaknesses (e.g., poor objection handling) and strengths to build upon.

Tailored recommendations (e.g., targeted training or strategy adjustments) ensure coaching is personalized, driving measurable improvements.

Option A (Forecasting Focus): Forecasting and pipeline management are separate functions; coaching requires performance-specific insights.

Option B (Generic Automation): Generic modules lack the personalization needed for effective coaching, reducing impact.

Oracle's "Oracle AI for Fusion Applications" and "CX Sales Performance" documentation emphasize AI/ML's role in delivering individualized coaching insights, aligning with this OMBP's objectives.

NEW QUESTION # 27

What is the primary function of the Back-to-Back Order Fulfillment process in Oracle Fusion Cloud SCM?

- **A. To link customer orders to supplier purchase orders for direct fulfillment.**
- B. To delay order fulfillment until inventory is replenished.
- C. To prioritize warehouse stock over supplier sourcing.
- D. To eliminate the need for supplier collaboration.

Answer: A

Explanation:

The Back-to-Back Order Fulfillment process in Oracle Fusion Cloud SCM optimizes order delivery. Its primary function is to link customer orders to supplier purchase orders for direct fulfillment.

Process: When a customer order is placed, it triggers a purchase order to the supplier, ensuring goods are sourced and shipped directly to fulfill the demand.

Benefit: Reduces inventory holding costs and speeds up fulfillment.

Option A (No Collaboration): Requires supplier integration, not elimination.

Option B (Delay): Aims for efficiency, not delays.

Option D (Warehouse Priority): Focuses on supplier sourcing, not existing stock.

Oracle Fusion Cloud SCM documentation, like "Order Management Guides," details this process.

NEW QUESTION # 28

Which feature in Oracle Fusion Cloud SCM helps in optimizing inventory levels?

- A. Supplier Qualification.
- B. Cost Accounting.
- C. Manufacturing Execution.
- **D. Replenishment Planning.**

Answer: D

Explanation:

Oracle Fusion Cloud SCM optimizes inventory through Replenishment Planning, which helps maintain ideal stock levels.

Functionality: Analyzes demand forecasts, lead times, and current inventory to generate replenishment plans.

Benefit: Prevents overstocking and stockouts, balancing costs and availability.

Option A (Manufacturing): Focuses on production, not inventory optimization.

Option B (Cost Accounting): Tracks costs, not stock levels.

Option D (Qualification): Evaluates suppliers, not inventory planning.

Oracle Fusion Cloud SCM documentation, such as "Replenishment Planning Guides," confirms this feature's role.

NEW QUESTION # 29

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