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APICS CSCP Certification Exam is ideal for professionals who want to advance their careers in supply chain management. Certified Supply Chain Professional certification will help individuals become more competitive in the job market, leading to better job opportunities and higher salaries. Moreover, it will help organizations to ensure that their employees have the knowledge and skills necessary to optimize their supply chain processes, driving greater revenue growth and profitability.

APICS Certified Supply Chain Professional Sample Questions (Q461-Q466):

NEW QUESTION # 461

A supplier disputes a low rating generated by a company's enterprise resources planning (ERP) system. Which of the following

actions by the purchasing agent is most appropriate?

- A. Scrap the vendor rating system until the company can figure out what is wrong.
- B. Tell the supplier that, regardless of the disputed claims, the supplier must improve performance.
- C. Advise the ERP information technology manager that there is a flaw in the rating system.
- **D. Compare the vendor and company detail records, and interview company employees who handled the data.**

Answer: D

Explanation:

Section: Implementation and Operations

NEW QUESTION # 462

Component commonality in manufacturing primarily allows a company to:

- A. use less-specialized machinery.
- **B. optimize production runs for the components.**
- C. increase planning and control.
- D. decrease single-minute exchange of die processes.

Answer: B

NEW QUESTION # 463

Managing supply chain risks includes which of the following activities?

- A. Setting aside funds for disruption-recovery efforts
- **B. Developing alternatives to key suppliers**
- C. Creating extra inventory to cover disruptions in the supply chain
- D. Charging each supply chain partner a portion of risk cost

Answer: B

NEW QUESTION # 464

To handle a dispute over damage to goods shipped between two countries, which international standard should be applied?

- A. Omnibus Foreign Trade and Competitiveness Act
- B. United Nations (UN) Global Compact
- **C. Incoterms**
- D. Export Trading Company (ETC) Act

Answer: C

Explanation:

To handle disputes over damage to goods shipped between two countries, Incoterms (International Commercial Terms) should be applied:

* Standardized Terms: Incoterms provide internationally recognized standard terms that define the responsibilities of buyers and sellers in international transactions.

* Risk Management: They clarify at which point the risk and responsibility for the goods transfer from the seller to the buyer, helping to resolve disputes regarding damage during transit.

* Legal Clarity: Using Incoterms ensures that both parties have a clear understanding of their obligations, reducing the potential for conflicts.

* Global Acceptance: Incoterms are widely used and accepted across different countries and legal systems, making them a reliable reference in international trade disputes.

References:

* International Chamber of Commerce (2020). Incoterms 2020: ICC rules for the use of domestic and international trade terms. ICC Publication.

* Schmitthoff, C. M., & Goode, R. (2007). Schmitthoff's Export Trade: The Law and Practice of International Trade. Sweet & Maxwell.

NEW QUESTION # 465

Which of the following manufacturing strategies would run the greatest risk of increasing obsolete inventory costs?

- A. Engineer-to-order
- **B. Make-to-stock**
- C. Assemble-to-order
- D. Make-to-order

Answer: B

Explanation:

Make-to-stock (MTS) is a manufacturing strategy where products are produced based on anticipated customer demand and then held in inventory until sold. The primary risk associated with MTS is the possibility of overestimating demand, which can lead to excess inventory. If the forecasted demand does not materialize, the unsold inventory may become obsolete, leading to increased costs associated with storage, depreciation, and potential disposal. In contrast, the other strategies-assemble-to-order (ATO), make-to-order (MTO), and engineer-to-order (ETO)-are more demand-driven, producing goods in response to actual customer orders, thus reducing the risk of holding obsolete inventory. References:

* Chopra, S., & Meindl, P. (2016). Supply Chain Management: Strategy, Planning, and Operation.

Pearson.

* Stevenson, W. J. (2021). Operations Management. McGraw-Hill Education.

NEW QUESTION # 466

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