

2025 Fantastic HP HPE2-W12: Selling HPE Aruba Networking Solutions Valid Test Cost



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HP Selling HPE Aruba Networking Solutions Sample Questions (Q20-Q25):

NEW QUESTION # 20

What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?

- A. By providing a "sandbox" environment, in which traffic can be safely inspected for malware.
- B. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.
- C. By providing policy recommendations that admins can quickly preview and apply.

- D. By automatically adding rules to role-based access control policies in response to new types of threats.

Answer: C

Explanation:

The correct answer is D because Aruba Central simplifies security by offering policy recommendations through AI-powered insights. These recommendations help IT administrators enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration.

Admins can review the suggested policies and apply them directly, reducing human error and improving security posture.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba Central leverages AI insights to provide policy recommendations that can be quickly previewed and applied by administrators."

* "Policy automation simplifies security operations by reducing the manual overhead associated with access control enforcement."

* "With Aruba Central, organizations can streamline role-based access policy deployment, ensuring that best-practice security rules are consistently applied."

* "The solution helps IT scale security controls across distributed environments while reducing operational complexity." Why the other options are incorrect:

* A Aruba Central does not rely on private 5G integration for simplifying network protection; that is part of Aruba private 5G solutions.

* B Sandboxing traffic inspection is a feature of advanced firewall/security platforms, not Aruba Central.

* C Central does not automatically add new access rules without administrator review; instead, it provides recommendations for admins to approve.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central Security and Policy Management - Solution Guide

* Aruba ESP Architecture and AI-Powered Security Overview

* Aruba Central AI Insights and Policy Recommendations - Technical Brief

* Aruba Networking Security Simplification Study Guide

NEW QUESTION # 21

Which approach should you take when selling the value of AI for networking capabilities in HPE Aruba Networking Central?

- A. Show how it can better align the data center IT operations team with the application development team.
- B. Describe how it helps customers apply intelligent access policies across the network, reducing organizations' overall risk.
- C. Focus on explaining the difference between machine learning and other forms of artificial intelligence.
- **D. Explain how it identifies network issues before they affect users, eliminates manual troubleshooting, and provides tips for network optimization.**

Answer: D

Explanation:

The correct answer is D because Aruba Central's AI for Networking capabilities focus on proactively detecting issues before they impact end-users, automating troubleshooting, and offering prescriptive recommendations for optimization. This messaging resonates with customers by highlighting tangible outcomes-reduced downtime, faster resolution, and improved IT efficiency.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central uses AI/ML to identify anomalies and potential problems before they affect users, reducing mean time to resolution and preventing service disruptions."

* "With AI Insights and AI Assist, Aruba Central automates troubleshooting and eliminates repetitive manual tasks for IT teams."

* "Central provides prescriptive recommendations and optimization tips that enable IT to deliver consistently better user and application experiences."

* "By leveraging AI-driven analytics, IT teams shift from reactive troubleshooting to proactive operations, saving time and focusing on innovation." Why the other options are incorrect:

* A Focusing on technical differences between AI and machine learning is not relevant for a customer value-driven discussion.

* B Aligning IT and development teams is more of a DevOps discussion, not directly tied to Aruba Central's AI value.

* C Intelligent access policies are part of Aruba Zero Trust and ClearPass solutions, not the primary selling point of Central's AI features.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AI for Networking - Solution Overview

* Aruba ESP AIOps - Technical White Paper

* Aruba Central AI Insights and AI Assist - Product Brief

* Aruba AI-Powered Network Operations - Deployment Guide

NEW QUESTION # 22

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A. HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.
- B. HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.
- C. HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.
- D. HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.

Answer: A

Explanation:

The correct answer is C because HPE Aruba Networking EdgeConnect SD-WAN provides secure local Internet breakout at branch sites with integrated next-generation firewall (NGFW) and security features.

This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center, while still ensuring full visibility and threat protection.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba EdgeConnect SD-WAN enables local Internet breakout with integrated NGFW and IDS/IPS capabilities, reducing latency while ensuring strong security."

* "This approach eliminates the inefficiencies of backhauling SaaS and Internet traffic to the data center, without compromising security posture."

* "Built-in security services in Aruba SD-WAN address the CIO's need for performance and the CISO's need for risk mitigation."

* "Aruba EdgeConnect integrates with SSE and SASE frameworks to extend security policies consistently across all branch sites."

Why the other options are incorrect:

* A Keeping all traffic routed through the data center defeats the purpose of modern SD-WAN and SaaS-optimized architectures.

* B While Aruba provides branch-in-a-box solutions, the specific concern here is security for Internet breakout, addressed by SD-WAN with NGFW.

* D Fabric Composer is a data center fabric orchestration tool, not designed for WAN/branch security.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba EdgeConnect SD-WAN Technical Overview

* Aruba Edge-to-Cloud Security White Paper

* Aruba SASE and SD-WAN Integration Guide

* Aruba ESP Branch Solutions Study Guide

NEW QUESTION # 23

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
- B. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- C. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- D. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.

Answer: D

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

- * "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:
 - * BLocation-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.
 - * CWhile developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.
 - * DAruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba Location Services and GPS-Enabled APs - Technical Overview
 - * Aruba Central Deployment Guide - Indoor Location and Mapping
 - * Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities
 - * Aruba ESP Value Differentiators - Location-Based Services

NEW QUESTION # 24

What is one advantage of upgrading to HPE Aruba Networking 700 Series APs?

- A. They can function as both APs and gateways for switches.
- **B. They improve accuracy for location-based services from 2m to less than 1m.**
- C. They are the only APs HPE Aruba Networking offers that support the 600 GHz band.
- D. They can be managed by HPE Fabric Composer.

Answer: B

Explanation:

The correct answer is B because Aruba 700 Series APs (Wi-Fi 6E capable) offer ultra-precise location-based services with accuracy improved from approximately 2 meters to less than 1 meter. This enhancement is enabled by fine time measurement (FTM), advanced radio capabilities, and integrated Bluetooth 5. This makes them ideal for organizations requiring high-precision location tracking in environments such as healthcare, retail, and smart buildings.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba 700 Series Wi-Fi 6E APs deliver enhanced location accuracy, improving positioning precision from 2 meters to sub-1-meter levels."
 - * "With integrated Bluetooth 5 and fine time measurement (FTM), these APs enable advanced location services including asset tracking and indoor navigation."
 - * "Improved accuracy supports critical business use cases such as proximity-based services, asset visibility, and IoT device management."
 - * "The 700 Series represents a significant step forward in Aruba's ability to deliver context-aware networking and location-based intelligence." Why the other options are incorrect:
 - * A Fabric Composer is a data center fabric management solution, not used for managing APs.
 - * B 600 GHz band support is not a Wi-Fi standard; Aruba APs support 2.4 GHz, 5 GHz, and 6 GHz (Wi-Fi 6E), not 600 GHz.
 - * CAPs do not function as gateways for switches; Aruba's architecture separates wireless AP roles from switching infrastructure.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba 700 Series Wi-Fi 6E Access Points - Solution Overview
 - * Aruba Location Services and Indoor Positioning - Technical Guide
 - * Aruba ESP for Healthcare and Retail - Product Brief
 - * Aruba 700 Series Access Point Data Sheet

NEW QUESTION # 25

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