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Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q127-Q132):

NEW QUESTION # 127

Which statement is true about the definition of source systems in Functional Setup manager?

- A. All external order capture systems are defined as Spoke systems and external fulfillment systems are defined as purchased.
- B. The Oracle Fusion order capture and fulfillment system is defined as Fusion.
- **C. All order capture and fulfillment systems are defined as Spoke systems.**
- D. All external order capture systems are defined as Spoke systems and the Fusion fulfillment system is defined as Fusion.

Answer: C

Explanation:

You can specify whether the source system is a spoke system, such as a legacy system, or a purchased system, such as data from a third party provider. Type can be only 'Spoke' or 'Purchased'. There is no type called 'Fusion'.

NEW QUESTION # 128

Your customer is using Oracle Social Network for Order Management. They claim a conversation is being created for every order in the system, and that this is not required for automated order fulfillment.

What can be changed so that Oracle Social Network only creates conversations for sales orders that need them?

- **A. When enabling the Sales Order object for Oracle Social Network use the manual mode.**
- B. Remove access from users for certain orders that do not require conversations.
- C. Disable the Sales Order object for Oracle Social Network.
- D. Turn off all conversations in Oracle Social Network.
- E. When enabling the Sales Order object for Oracle Social Network, use the automatic mode.

Answer: A

Explanation:

Create social conversations only for conversations that the Order Entry Specialist manually initiates for each sales order. It is strongly recommended that you choose Manual.

NEW QUESTION # 129

Identify three ongoing maintenance tasks that a user is required to execute from the Order Management Work Area after the Order Management Implementation is completed. (Choose three.)

- **A. Manage Order in Errors**
- B. Manage Source Systems
- **C. Manage Order Orchestration Messages**
- **D. Manage Fulfillment Line Exceptions**
- E. Manage Orchestration Statuses

Answer: A,C,D

NEW QUESTION # 130

Your client sells a wide array of specialized products and services to customers across multiple industries.

As such, your client has complex requirements for defining their pricing programs in Pricing Cloud. You have been tasked to configure several, multifaceted pricing programs to which the client's various customers will be assigned. You will achieve this through the creation of pricing strategies.

Which are required fields when creating a pricing strategy header?

- A. Name, Description, Default Currency, and Start Date
- B. Name, Description, Objective, and Start Date
- C. Name, Business Unit, Default Currency, and Objective
- **D. Name, Business Unit, Default Currency, and Start Date**
- E. Name, Business Unit, Start Date, and End Date

Answer: D

Explanation:

A pricing strategy is a pricing entity that defines the overall pricing approach for a market segment. A pricing strategy consists of a header and one or more pricing segments. The header contains the general information and settings for the pricing strategy, such as the name, description, objective, business unit, default currency, start date, and end date¹. When creating a pricing strategy header, the following fields are required²:

- * Name: The name of the pricing strategy. It must be unique within the pricing business unit.
- * Business Unit: The business unit that owns the pricing strategy. It determines the scope and visibility of the pricing strategy.
- * Default Currency: The currency that is used for the pricing strategy. It is used to convert the prices of the items that are priced in different currencies.
- * Start Date: The date when the pricing strategy becomes effective. It cannot be earlier than the current date.

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Overview of Pricing Entities

Create Pricing Strategy Headers

NEW QUESTION # 131

Within Oracle Transaction BI Answers, which two tasks would you use the Analysis Editor to perform?

- A. Updating data in transactional tables
- **B. Setting criteria**
- **C. Creating prompts and filters**
- D. Setting notification events
- E. Publishing reports to the BI Catalog

Answer: B,C

NEW QUESTION # 132

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