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Salesforce Sharing-and-Visibility-Architect certification exam is a challenging exam that tests your knowledge and skills in managing and securing data in Salesforce. Sharing-and-Visibility-Architect exam covers a wide range of topics, including data security, sharing rules, role hierarchy, record-level security, and data visibility. To pass the exam, you need to have a deep understanding of these topics and be able to apply them in real-world scenarios.

Salesforce is a leading Customer Relationship Management (CRM) software that is widely used by businesses of all sizes. Salesforce allows businesses to manage customer data, track sales leads, and automate marketing campaigns. The Salesforce Sharing-and-Visibility-Architect Certification is an advanced certification for architects who specialize in sharing and visibility in Salesforce.

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Salesforce Sharing-and-Visibility-Architect Certification Exam is a rigorous test that requires extensive knowledge of Salesforce's sharing and visibility features, including Apex sharing, manual sharing, sharing rules, and sharing settings. Sharing-and-Visibility-Architect exam also covers topics such as data modeling, record ownership, and sharing architecture design. Passing the exam demonstrates that an individual has an in-depth understanding of these concepts and can use them to develop effective sharing and visibility solutions that meet the needs of their organization.

## **Salesforce Certified Sharing and Visibility Architect Sample Questions (Q35-Q40):**

### **NEW QUESTION # 35**

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k.

What enterprise territory management feature can UC take advantage of in order to help them stay within their org limits?

- A. Territory Model State
- B. Territory Hierarchy
- C. Territory type priority
- D. Territory Type

### **Answer: A**

Explanation:

Explanation

Territory Model State is the feature that can help UC stay within their org limits. It allows them to create multiple territory models and activate only one at a time. The inactive models do not count towards the org limit

### **NEW QUESTION # 36**

Which advanced tool should Salesforce enable for large-scale Role Hierarchy realignments?

- A. Granular Locking
- B. Partitioning by Divisions
- C. Skinny Table Indexing

### **Answer: A**

Explanation:

\* Granular Locking:

\* This feature minimizes record-locking issues by enabling fine-grained locking mechanisms during large-scale operations, such as Role Hierarchy realignments.

\* It reduces contention by locking only relevant portions of the hierarchy instead of the entire hierarchy.

\* Why Option A is Correct:

\* Granular Locking is explicitly designed to handle large-scale operations, such as role realignments, without performance degradation.

\* Why Others Are Incorrect:

\* Option B: Skinny Table Indexing improves query performance but is unrelated to Role Hierarchy changes.

\* Option C: Divisions partition data for performance but do not directly affect Role Hierarchy realignments.

For details, see Salesforce Granular Locking documentation: <https://help.salesforce.com/>

### **NEW QUESTION # 37**

Universal Containers has set Opportunity Sharing to Private with Opportunity Teams enabled. Which three options can change the Owner of the Opportunity?

Choose 3 answers.

- A. The current Opportunity Owner can transfer the current ownership.
- B. Any Opportunity Team Member on the current Opportunity.
- C. The System Administrator or a user with the "Transfer Records" permission.
- D. Someone above the Opportunity Owner in the Role Hierarchy.
- E. The user specified as the Manager on the Owner's User Profile.

**Answer: A,C,D**

#### **NEW QUESTION # 38**

The sales manager in Japan have asked the sales manager in Australia to assist them with closing their deals. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Assign the sales manager View All on the opportunity object.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Create ownership-based sharing rule.

**Answer: D**

#### **NEW QUESTION # 39**

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Use "runAS" system method in Apex classes to enforce record visibility.
- B. Create a specific Sharing Reason for the custom object.
- C. Use "With Sharing" keyword to make sure record visibility will be considered
- D. Create a new record in Share object with RowCause "Manual"

**Answer: B**

#### **NEW QUESTION # 40**

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