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Salesforce Consumer Goods Cloud Accredited Professional certification is an essential credential for professionals who want to advance their careers in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a thorough understanding of the Consumer Goods Cloud and can use it to improve the sales and distribution processes of their organization. It also indicates that the individual has a deep knowledge of the industry and understands the unique challenges and opportunities of consumer goods companies.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q33-Q38):

NEW OUESTION #33

How can a Field Sales Manager access a photo taken by a Field Rep of a defective In-store asset

• A. The photo is linked to the visit record

- B. The photo is sent directly to the manager's email
- C. The photo is linked to the asset check task
- D. The photos Inked to the asset record

Answer: A

Explanation:

Field Sales Managers can access photos taken by Field Reps of defective in-store assets through the asset record to which the photos are linked. This provides a direct association between the asset and its condition.

NEW QUESTION #34

Which three Consumer Goods Cloud(CGC) objects are linked to the product2 object in the CGC data model?

- A. Assessment Task Product
- B. Delivery Product
- C. Assortment Product
- D. Store Product
- E. Promotion Product

Answer: C,D,E

NEW QUESTION #35

Which object is connected to Action Plan?

- A. Action Plan Template item
- B. Visit
- C. Retail Store
- D. Assessment Task

Answer: B

Explanation:

An action plan is connected to a visit, which represents a scheduled or unscheduled interaction between a field rep and a retail store. A visit can have one or more action plans associated with it, depending on the tasks that need to be completed during the visit. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

NEW QUESTION #36

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Goods Metrics
- B. Model Metrics
- C. Shelf Metrics
- D. Object Metrics
- E. Planogram Metrics

Answer: B,C

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION #37

Which three statements are Correct about Store Products?

• A. Store Products are required for Inventory Check Task to work

- B. Store Products drive the order capture functionality.
- C. Store Products are automatically When shipment related tasks are completed
- D. Store products are required for Promotion check task to work
- E. Store Products are required to search and scan functionality in the Inventory Check Task

Answer: A,B,E

Explanation:

Store Products are products that are associated with a specific retail store location. They have three correct statements about them. Store Products are required for Inventory Check Task to work, which is a type of action plan task that allows a field rep to verify the availability and quantity of products in a store.

Store Products are required to search and scan functionality in the Inventory Check Task, which allows a field rep to find and scan products using their mobile device.

Store Products drive the order capture functionality, which allows a field rep to create orders for products based on their availability and demand in a store. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION #38

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