

NP-Con-102試験解答 & NP-Con-102試験対策



2026年JPTeKingの最新NP-Con-102 PDFダンプおよびNP-Con-102試験エンジンの無料共有: <https://drive.google.com/open?id=1t9ZLRmlWrPN4TYAF6Pf3rR8Z69NjZuCm>

今日では、JPTeKing柔軟な学習方法が電子製品の開発でますます一般的になっています。Salesforceこの分野で最も主導的な立場にあるため、NP-Con-102の実際の試験にも最新のテクノロジーが適用されています。NP-Con-102学習教材を使用すると、まったく新しい快適な学習体験を得ることができます。さらに、NP-Con-102練習資料には3つのバージョンがあるため、さまざまな選択肢があります。同時に、あなたはNP-Con-102試験に合格し、Salesforce Certified Nonprofit Cloud Consultant (NPC)学習教材の有効性と正確性について希望する認定を取得する必要があります。

JPTeKingが提供したSalesforceのNP-Con-102トレーニング資料はシミュレーションの度合いがとて高いでから、実際の試験で資料での同じ問題に会うことができます。これは当社のITエリートはすごい能力を持っていることが説明されました。現在、野心家としてのIT職員がたくさんいて、自分の構成ファイルは市場の需要と互換性があることを確保するために、人気があるIT認証試験を通じて自分の夢を実現します。そのようなものとして、SalesforceのNP-Con-102試験はとて人気がある認定試験です。JPTeKingが提供したSalesforceのNP-Con-102トレーニング資料を手にすると、夢への扉はあなたのために開きます。

>> NP-Con-102試験解答 <<

NP-Con-102試験対策、NP-Con-102認証pdf資料

IT職員の一員として、目のSalesforceのNP-Con-102試験情報を明らかに了解できますか？もし了解しなかったら、心配する必要がありません。我々社JPTeKingは試験政策の変化に応じて、SalesforceのNP-Con-102問題集をタイムリーに更新しています。こうした、お客様に完備かつ高品質のNP-Con-102試験資料を提供できます。

Salesforce Certified Nonprofit Cloud Consultant (NPC) 認定 NP-Con-102 試験問題 (Q119-Q124):

質問 # 119

A user has been assigned the System Administrator Profile in Nonprofit Cloud. The user discovers that they cannot see any Nonprofit Cloud for Fundraising objects. What is a possible cause of this issue?

- A. The custom Tabs have not been created for the Fundraising objects.
- B. The Sharing Rules are missing for the Fundraising objects.
- C. The Permission Set License is unassigned.

正解: C

解説:

One of the most common configuration hurdles in Nonprofit Cloud is understanding the "Two-Key" access model. Unlike standard Sales or Service Cloud, where a Profile can grant access to almost any object, Industry Clouds (like NPC) require a Permission Set License (PSL) to be assigned before the objects even become "visible" or "available" in the system's schema for that user.

The "Two-Key" Access Model:

- * The First Key (Permission Set License): The PSL "unlocks" the feature set at the organization level for a specific user. For Fundraising, the user must be assigned the Nonprofit Cloud Fundraising PSL.

Without this, the Fundraising objects (like Gift Transaction) literally do not exist from that user's perspective, even if they are a System Administrator.

- * The Second Key (Permission Set): Once the license is assigned, the user then needs a Permission Set (e.g., "Fundraising Access") to grant the actual CRUD (Create, Read, Update, Delete) permissions.

Step-by-Step Resolution for a Consultant:

- * Navigate to Setup > Users.

- * Open the user record for the System Administrator.

- * Scroll to the Permission Set License Assignments related list and click Edit Assignments.

- * Locate and check the box for Nonprofit Cloud Fundraising (and any other relevant industry licenses like Nonprofit Cloud Grantmaking).

- * Once the PSL is saved, the Admin will then be able to assign themselves the necessary Permission Sets to see and manage the Fundraising objects.

Option A is incorrect because Sharing Rules control which records you see, not whether the object itself is visible. Option B is incorrect because tabs are easily accessible via the App Launcher; if the objects are missing from the "All Objects" list, it is a licensing and permissioning issue, not a tab configuration issue.

質問 # 120

A nonprofit organization wants Major Gift Officers to use a standardized set of tasks when soliciting a large donation. The Major Gift officers must be able to add tasks as needed. Which Nonprofit Cloud feature should the organization use?

- **A. Action Plans**
- B. Actionable Relationship Center (ARC)
- C. Actionable Segmentation

正解: A

解説:

To standardize the "Moves Management" process for major gifts, a consultant should implement Action Plans

. This feature allows a nonprofit to define a "checklist" of tasks that represent their best practices for high-touch fundraising.

Step-by-Step Implementation:

- * Template Creation: The consultant creates an Action Plan Template named "Major Gift Solicitation."

- * Standardized Tasks: Within the template, they define the mandatory steps, such as:

- * "Research donor wealth profile" (Due in 2 days)

- * "Draft personal solicitation letter" (Due in 7 days)

- * "Schedule face-to-face meeting" (Due in 14 days)

- * Flexibility for Users: When a Major Gift Officer starts a solicitation, they generate an Action Plan from this template and link it to the donor's record. A key feature of Action Plans is that once they are generated, the officer can add additional, ad-hoc tasks that are unique to that specific donor, meeting the "add tasks as needed" requirement.

- * Tracking: The tasks generated by the Action Plan appear in the officer's standard Salesforce task list and on the record's activity timeline, ensuring full visibility into the progress of the solicitation.

Why other options are incorrect:

- * Actionable Segmentation (Option A): This is used to create specific lists of donors for outreach (like a "call list") but does not provide a task-based workflow for individual solicitation.

- * Actionable Relationship Center (Option C): While ARC helps visualize the donor's relationships, it is a data visualization tool, not a workflow engine for standardized task management.

質問 # 121

A nonprofit organization wants to enable staff to track detailed notes of conversations with clients. Some of the notes will be associated to multiple individuals. Which Nonprofit Cloud object should the consultant configure?

- A. Outreach Summaries
- **B. Interaction Summaries**

- C. Action Plans

正解: B

解説:

The Interaction Summary object is a cornerstone of the modern Nonprofit Cloud, borrowed from the Financial Services Cloud architecture to support professional-grade relationship management.

One of the primary advantages of Interaction Summaries over standard Salesforce "Notes" or "Activities" is the ability to relate a single set of notes to multiple participants and entities.

Configuration and Usage:

- * The Interaction: Represents the meeting itself (the "Event").
- * The Interaction Summary: This is the record where the detailed, often sensitive, notes are stored.
- * Multiple Individuals: Using the Interaction Participant related list, a consultant can link the summary to multiple Person Accounts. For example, if a caseworker meets with a mother and her two children, a single Interaction Summary can be created and then related to all three individual records.

This ensures that the meeting notes appear on the "Timeline" and "Related Lists" for every person involved without the caseworker having to copy and paste the notes three times.

- * Confidentiality: Because these summaries often contain sensitive case data, they are designed to work with Compliant Data Sharing (CDS). This allows the consultant to ensure that while the note is linked to multiple people, only staff with the correct "Participant Role" can actually read the contents.

Why other options are incorrect:

- * Action Plans (Option B): These are used for tracking a series of tasks or checklists (e.g., "Steps to complete intake"). They are not a note-taking or conversation-tracking feature.
- * Outreach Summaries (Option C): This object is used in Fundraising to roll up the performance of a specific marketing campaign (e.g., total gifts and donor count from a direct mail appeal); it has no relation to client conversations or case notes.

質問 # 122

A nonprofit organization needs to report outcomes for each of its programs. The organization just finished defining and creating records for each of its Outcomes in Nonprofit Cloud. The organization wants to link the Outcome objects to its Programs and Benefits to see how they are doing. What should the organization use?

- A. Outcome Activity records with the Type field
- B. Indicator Definition records and Indicator Result records
- C. Indicator Performance Period records with the Baseline Value field

正解: A

解説:

In Outcome Management, the Outcome record represents the "what" (the ultimate change desired).

However, an Outcome on its own is just a statement of intent. To make it operational, it must be connected to the "how"-the actual work being done.

The Outcome Activity object is the specific junction record used to create this connection. When a consultant configures Outcome Management, they use Outcome Activities to link an Outcome to a Program, a Goal, or a specific Benefit.

Step-by-Step Linking Process:

- * Define the Outcome: Create the high-level goal (e.g., "Increased Food Security").
- * Create the Outcome Activity: On the Outcome record, navigate to the related list for Outcome Activities.
- * Set the Type and Link: Select the Type (e.g., "Program" or "Benefit") and then look up the specific record (e.g., the "Community Gardening Program").
- * Contextual Reporting: By creating these links, the system can now surface how many participants in that specific program are successfully achieving the linked outcome.

Why other options are incorrect:

- * Indicator Definitions (Option A) are used to define how you measure progress (the metric), but they do not define the structural link between the Outcome and the Program itself; that logic is held in the Outcome Activity.
- * Indicator Performance Periods (Option B) define the when (the timeframe) for measurement but are not used to establish the initial relationship between the Program and the Outcome.

Using Outcome Activities allows for a "many-to-many" relationship structure where one Program can contribute to multiple Outcomes, and one Outcome can be supported by several different Programs or Benefits.

質問 # 123

An organization wants to track the giving history and life milestones of donors. The organization's staff must be notified when a donor attends an activity, so they can reach out immediately. Which Nonprofit Cloud for Fundraising feature should the organization use?

- **A. Timeline**
- B. Donor Profile
- C. Recency, Frequency, and Monetary Value (RFM) Scoring

正解: A

解説:

The Timeline component in Salesforce Nonprofit Cloud is a specialized visualization tool that provides a chronological view of a constituent's interactions. It is the primary tool for tracking "life milestones" and "giving history" in a single, scannable interface.

When a consultant implements the Timeline for a nonprofit, they are enabling a feature that goes beyond standard related lists. The Timeline can be configured to pull data from multiple objects-such as Tasks, Events, Gift Transactions, and Life Events-to create a unified story of the donor's relationship with the organization.

Configuring for Real-Time Awareness:

* Timeline Setup: In the Setup menu, the consultant defines which objects appear on the timeline. For a donor, this would include "Gift Transactions" for giving history and "Life Events" for milestones like a birth, marriage, or graduation.

* Activity Tracking: To address the requirement of being "notified" or aware of activities, the Timeline can be paired with Record Alerts. While the Timeline shows what happened, the alert system can trigger a visual cue on the Donor Profile (the page where the timeline sits) when a new activity record is created.

* Interactive Exploration: Staff can hover over a point on the timeline to see details of a specific gift or a workshop attendance. This allows a gift officer to see, for example, that a donor attended a gala three days ago and has a "Major Donor" milestone on the same chart.

While the Donor Profile (Option B) is the page layout that contains the timeline, the Timeline itself is the specific "feature" used to track the chronological sequence of milestones and history mentioned in the prompt.

RFM Scoring (Option A) is a quantitative analysis tool for segmentation but does not provide the chronological narrative or activity tracking required for immediate outreach.

質問 # 124

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JPTesKingはきみのIT夢に向かって力になりますよ。SalesforceのNP-Con-102の認証そんなに人気があって、JPTesKingも君の試験に合格するために全力で助けてあげて、またあなたを一年の無料なサービスの更新を提供します。明日の成功のためにJPTesKingを選らばましょう。

NP-Con-102試験対策: <https://www.jptestking.com/NP-Con-102-exam.html>

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平日はワリカンね それじゃあ俺が奢るのはいつになるの カズはベッドでNP-Con-102サービスしてくれるからいいんだよ ば、ばかあッ カッ顔が熱くなって地面を見ていると、頭をぐっと腕で抱えられ撫でられた、十六年前の、彼と私。

最新データ無料ダウンロード Salesforce Salesforce Certified Nonprofit Cloud Consultant (NPC) 合格保証版

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最良のソリューションであるNP-Con-102実践教材を見つけることができるからです、献身と熱意を持ってNP-Con-102ガイド資料を段階的に学習する場合、Salesforce必死に試験に合格することを保証します。

- [illegible]

BONUS!!! JPTestKing NP-Con-102ダンプの一部を無料でダウンロード: <https://drive.google.com/open?id=1t9ZLRmlWrPN4TYAF6P3fR8Z69NjZuCm>