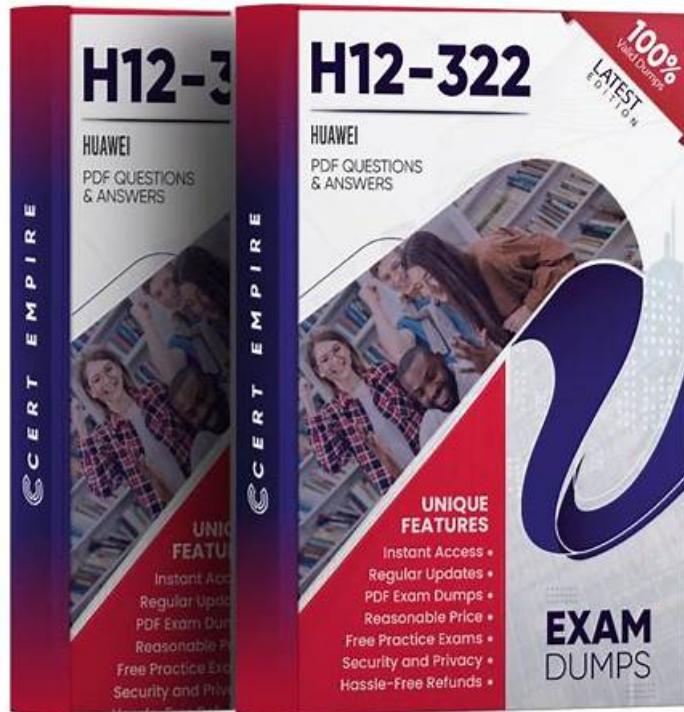


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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q26-Q31):

### NEW QUESTION # 26

What is one security feature that acts as a distinguishing value of HPE Aruba Networking Central?

- A. Filtering of remote users' access to SaaS applications to prevent data loss.
- B. AI-based security recommendations for firmware upgrades.

- C. Ability to encrypt traffic in the wireless network.
- D. A stateful firewall to filter VM-to-VM traffic in the data center.

**Answer: B**

Explanation:

The correct answer is D because Aruba Central leverages AI-driven security intelligence to provide proactive recommendations, including firmware and configuration updates, to mitigate vulnerabilities and strengthen overall network security. This capability distinguishes Central by combining AI for networking (AIOps) with security posture management, ensuring that networks remain resilient against emerging threats.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba Central delivers AI-based security recommendations to identify configuration gaps and suggest firmware updates that address known vulnerabilities."
- \* "AI Insights proactively highlight risks and provide prescriptive remediation guidance, reducing exposure and improving compliance with Zero Trust frameworks."
- \* "Security recommendations in Central allow IT administrators to preview and apply changes that minimize risk without manual research or analysis."
- \* "By combining AI-driven analytics with automated security posture management, Aruba Central simplifies protecting distributed networks." Why the other options are incorrect:
  - \* A Stateful firewalling for VM-to-VM traffic is a data center CX 10000 feature, not Aruba Central.
  - \* B Traffic encryption in wireless networks is provided through Wi-Fi security standards (e.g., WPA3), not a Central-specific differentiator.
  - \* C Filtering SaaS access is typically part of Secure Access Service Edge (SASE) or ZTNA solutions, not Aruba Central's native role.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Central AI-Powered Security and Operations - Solution Overview
- \* Aruba ESP Zero Trust and Security Posture Management - White Paper
- \* Aruba Central AI Insights and Recommendations - Product Brief
- \* Aruba Central Security Automation and Compliance - Deployment Guide

**NEW QUESTION # 27**

What distinguishes HPE Aruba Networking EdgeConnect SD-WAN from HPE Aruba Networking EdgeConnect SD-Branch?

- A. HPE Aruba Networking EdgeConnect SD-WAN is the lead solution, offering the most advanced AI- optimized SD-WAN features.
- B. HPE Aruba Networking EdgeConnect SD-WAN embeds support for remote workers while HPE Aruba Networking SD-Branch does not.
- C. HPE Aruba Networking EdgeConnect SD-WAN integrates more fully with HPE Aruba Networking wired and mobility solutions.
- D. HPE Aruba Networking EdgeConnect SD-WAN supports LTE while HPE Aruba Networking SD- Branch does not.

**Answer: A**

Explanation:

The correct answer is C because Aruba EdgeConnect SD-WAN is the flagship WAN edge solution delivering the most advanced and fully featured SD-WAN capabilities, including application-aware routing, dynamic path selection, WAN optimization, and integrated security (SASE/ZTNA). HPE Aruba explicitly positions EdgeConnect SD-WAN as the lead solution for enterprise WAN transformation, while SD-Branch is tailored for smaller branch sites requiring simpler deployments that unify WAN, LAN, and WLAN under a single architecture.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "EdgeConnect SD-WAN is the lead solution delivering the highest-performance, fully featured SD- WAN with AI-optimized capabilities."
- \* "SD-Branch simplifies branch deployments by integrating SD-WAN with LAN and WLAN, but EdgeConnect SD-WAN provides the advanced WAN functionality needed for complex enterprise environments."
- \* "With EdgeConnect, organizations gain advanced traffic steering, stateful firewalling, and deep application visibility that go beyond the capabilities of SD-Branch."
- \* "EdgeConnect SD-WAN is designed for enterprise WAN transformation, while SD-Branch is optimized for ease of management and convergence at smaller sites." Why the other options are incorrect:
  - \* A is incorrect: SD-Branch, not EdgeConnect SD-WAN, is more tightly integrated with Aruba's LAN /WLAN solutions.

- \* Bis incorrect: Both EdgeConnect SD-WAN and SD-Branch can support LTE, so this is not a distinguishing factor.
- \* Dis incorrect: Both solutions can support remote users, but remote workforce security is generally delivered through Aruba SSE/ZTNA solutions, not a unique feature of EdgeConnect SD-WAN.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba EdgeConnect SD-WAN - Solution Overview
- \* Aruba SD-Branch - Technical White Paper
- \* HPE Aruba Networking Competitive Guide: SD-WAN vs. SD-Branch
- \* Aruba ESP WAN Edge - Product Positioning Guide

## NEW QUESTION # 28

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- C. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- **D. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.**

### Answer: D

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- \* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- \* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- \* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
  - \* A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
  - \* B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
  - \* D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- \* Aruba ESP Zero Trust Security - Technical White Paper
- \* Aruba SSE and ZTNA for Remote Workforce - Product Brief
- \* Aruba Security and Access Control - Deployment Guide

## NEW QUESTION # 29

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- **A. Reducing operational risk.**
- B. Being focused on budget and price-per-unit.
- C. Preferring in-house support and maintenance.
- D. Preferring to use network equipment beyond typical refresh cycles.

### Answer: A

Explanation:

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking a- service consumption model that deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.

Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

Relevant extracts from HPE Aruba Networking documentation:

- \* "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."
- \* "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."
- \* "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."
- \* "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified lifecycle management." Why the other options are incorrect:
- \* A Price-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing
- \* B GreenLake is delivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.
- \* C Using equipment beyond refresh cycles is opposite of GreenLake's model, which ensures technology remains current without heavy upfront investments.

References (HPE Aruba Networking Solutions / Study Guides):

- \* HPE GreenLake for Aruba Networking - Solution Overview
- \* HPE GreenLake for Networking Technical White Paper
- \* Aruba ESP and GreenLake Consumption Models - Study Guide
- \* HPE GreenLake Customer Benefits Guide

## NEW QUESTION # 30

Your customer wants to move to a distributed data center architecture but has budget constraints this year. Which migration approach should you recommend?

- A. Postpone the migration until the organization has the budget to replace all the ToR switches at one time.
- B. Install two switches that support the distributed data center architecture at the data center edge and route all traffic through those switches.
- **C. Replace the ToR switches in one rack at a time and gain the benefits of improved security in each updated rack.**
- D. Recommend the customer manage the existing third-party switches with HPE Aruba Networking Central.

### Answer: C

Explanation:

The correct answer is D because Aruba's recommended approach for data center modernization is incremental adoption-upgrading ToR (Top-of-Rack) switches rack by rack. This allows organizations with budget constraints to gradually gain the benefits of Aruba's distributed architecture, including Zero Trust segmentation, automation, and enhanced security, without requiring a full data center refresh at once. Each rack upgraded contributes to improved resiliency and security while staying within budget.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba CX switches support a modular migration path, enabling customers to deploy rack by rack while extending automation and security benefits with each deployment."
- \* "Organizations can start small, upgrading specific racks or pods, and scale out over time to achieve a fully distributed architecture."
- \* "By leveraging incremental upgrades, customers can adopt Zero Trust and distributed services without requiring a disruptive forklift replacement."
- \* "This approach balances budget constraints with immediate benefits, allowing IT to progressively modernize their data center infrastructure." Why the other options are incorrect:
- \* A Managing third-party switches in Aruba Central may provide monitoring, but it does not deliver the benefits of a distributed Aruba data center architecture.
- \* B Installing only two switches at the edge creates a bottleneck and does not represent a scalable or resilient distributed design.
- \* C Postponing migration provides no immediate security or operational benefits, delaying modernization unnecessarily.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba ESP Data Center Design and Migration Guide
- \* Aruba CX Switching - Modern Data Center Transformation White Paper
- \* Aruba Zero Trust and Distributed Services in the Data Center - Solution Brief
- \* Aruba Fabric Composer and EVPN-VXLAN Adoption Guide

## NEW QUESTION # 31

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